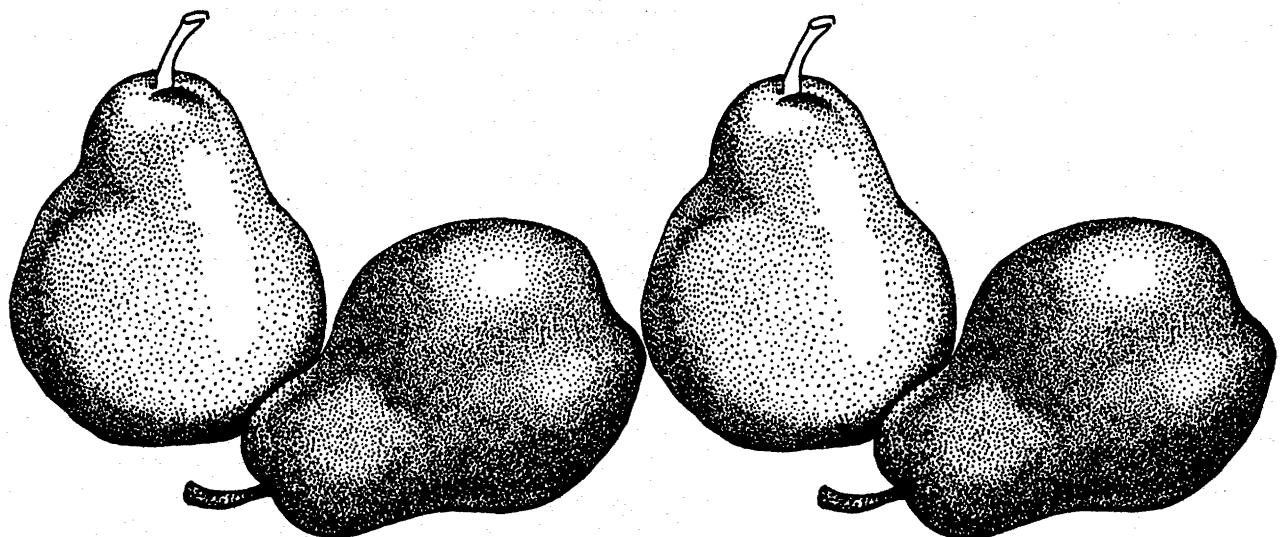


Marketing Washington Pears 1983 Crop

**Federal-State
Market News Service**

Washington State Department of Agriculture

United States Department of Agriculture
Agricultural Marketing Service
Fruit and Vegetable Division
Market News Branch



P E A R S U M M A R Y

1983 CROP

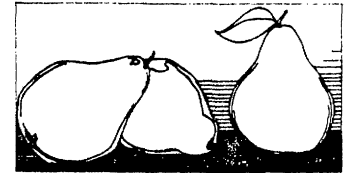
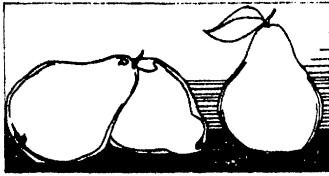


TABLE OF CONTENTS

	PAGE
Weather Conditions	4
Foreword	5
General Comments	7
Production, Utilization and Price per Ton	
By Variety 1981 - 1983	8
By State 1981 - 1983	9
Total Production 1982 - 1983 - Ind, 1984	10
Rail and Truck Arrivals in 22 U.S. and 5 Canadian Cities	11
Weekly Rail and Truck Shipments	
Washington & Oregon	12
Northern, Central, Southern California & Imports	13
Weekly Price Range F.O.B. - Yakima Valley - Wenatchee	
D'Anjou - Regular Storage	14
C. A. Storage	15
Bartlett - Regular & C. A. Storage	16
Bosc - Regular Storage	16

The 1983 spring frost protection season in the Yakima Valley was one of the warmest, wettest winters on record. Fruit-bud development was about 3 weeks ahead of normal at the end of February.

Winter months of December, 1982 through February, 1983 were warmer & wetter than normal with precipitation totaling 5.71 inches. The 4 month period of December, 1983 through March, 1983 was the wettest on record with precipitation totaling 7.66 inches. The seasonal temperatures at the air terminal in Yakima averaged above normal for the winter & was the primary reason fruit - buds were ahead of normal growth.

Frost protection was light and restricted to cold spots of the valley most nights. March and April continued with above normal temperatures both day & night minimizing protection. By the end of March, fruit-bud development was about one to two weeks ahead of normal.

April brought near normal temperatures which slowed bud development. Full bloom on apples and pears was normal to one week early.

Crop estimates looked good by the end of May. Pollinization weather appeared adequate allowing most growers to spray without too much difficulty. However, a hot spell the end of May, with a new recorded high, created concern. Many worried about a larger than normal June fruit drop. The warm, wet winter also had it's affect in other areas. Wet ground

hampered tractor operations during February & into March. Plant diseases, especially scab was noted during the spring in areas that had previously been scab free. Mild winter temperatures resulted in little winter kill of other various pests. Large numbers of Pear *Psyalla* were reported around the valley & extensive spraying was no doubt prescribed for orchard protection for them and other harmful pests.

The northern areas, Wenatchee & Okanogan Districts were complemented with above normal temperatures for the frost protection season. Precipitation was also heavier than normal, mostly with rain the lower elevations. Bud development ranged from 5 to 7 days ahead of average. Weather for pollination was variable with showery conditions and cool temperatures, but for the most part favorable.

Frost protection nights were comparatively light requiring significant attention only in a few areas.

AGRICULTURE America's Heartbeat



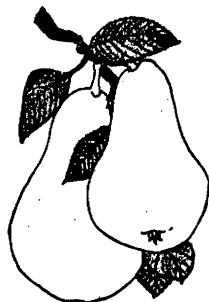
SOURCE: National Oceanic & Atmospheric Administration - National Weather Service...
Fruit Frost Service & Washington State Department of Agriculture -
Division of Horticulture...
Washington State University, Tree Fruit Research Center -
Chelan and Douglas Counties cooperating...
U.S. Department of Commerce - National Oceanic & Atmospheric Administration -
National Weather Service - Yakima & Benton Counties...

F O R E W O R D

The U. S. Department of Agriculture, Agricultural Marketing Service in cooperation with the Washington State Department of Agriculture issued daily market reports on Bartlett pears from September 6th to November 21, 1983; on Bosc pears from November 7th thru December 13, 1983; and on D'Anjou pears from September 29, 1983 thru June 28, 1984.

We wish to express our appreciation to the growers, shippers, buyers, processors, railroad officials, the Federal-State Inspection Service, the U.S.D.A. Crop Reporting Service and the U. S. Weather Bureau for their cooperation in providing the information carried on the daily reports and in this summary.

Additional copies may be obtained by sending a \$4.00 check for each summary made out to the U.S. Department of Agriculture. Mail requests to the Federal-State Market News Service; 2015 South First Street; Yakima, WA 98903. Phone orders are also accepted. (509) 575-2492...



Ace Gloe
Local Representative
Yakima, Washington

Released: September, 1984

WASHINGTON PEARS - 1983 CROP
GENERAL COMMENTS

7

PRODUCTION: The Crop Reporting Service of the U.S. Department of Agriculture, estimated the total U.S. pear production for 1983 at 774,650 tons which compares with the 1982 crop of 805,950 tons. Washington, Oregon and California produced 463,300 tons of Bartletts in 1983, 63,000 tons less than 1982. Other varieties, mostly D'Anjou, totaled 271,200 tons, 34,200 tons more than the 1982 crop. 30% of the Northwest Bartlett pears and 58% of the other varieties were grown in Washington.

SHIPMENTS: Washington shipped 7,154,000 cartons of pears during the 1983-84 season compared with 5,571,000 cartons during the 1982-83 season & 6,252,000 in 1981-82. Movement peaked the week ending September 17th at 221,000 cartons. In 1982, movement peaked the third week of November at 317,000 cartons. Of the total shipments, 6% moved to fresh markets by rail cars, 10% by piggyback vans and 84% by trucks. Compared with the 1982 - 83 season, shipments by rail declined 3%, but piggyback vans increased 1% and over the road trucks increased 2%.

GROWING & HARVESTING CONDITIONS: Pear trees were in full bloom in the Lower Yakima Valley early areas April 3-8th - late areas April 12-17th. Yakima, Gleeed & Selah early areas April 12th & late areas April 18th. Cowiche, Tieton and Naches April 17 - 23rd. In the Northern areas full bloom was noted April 18th for Wenatchee and Orondo. Cashmere, Pine Flat and Leavenworth areas reported full bloom April 25th. Temperatures were slightly above normal in April and weather during the bloom period was favorable for bee pollination in the Yakima area. In the Wenatchee area, April was cool, but warmer weather in May provided adequate pollination. Good growing weather was reported during the months of June and July.

Harvest began the first week of August in the early areas. Some localized hail damage was reported in Yakima County. Harvest of Bartlett progressed rapidly under good weather conditions & was nearing completion the first week of September. D'Anjou harvest started the second week of September and finished the first week of October.

MARKETING: The first f.o.b. for Bartlett pears was issued August 8th, one week earlier than last year. Standard 4/5 bushel cartons wrapped pack US1 size 80-100 count opened at \$12.00. The 80-90s held at that level through October 13th. However, the 100 size dropped to \$11.00 on August 22nd and ranged from \$11.00 - 12.00 most of the season. Regular storage Bartletts were cleaning up mid-October as controlled atmosphere storage opened October 11th with 70-135s at \$13.00. The market held at this level for two weeks with only a slight discount for smaller sizes. October 26th, 80-135s ranged \$13.00-14.00 and were generally unchanged except for the 135 size which dropped to \$11.00 the last week of reporting.

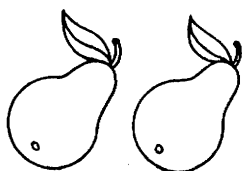
The first report for D'Anjou pears was issued September 29th. US1 from regular storage 70-120s opened at \$12.00 and was unchanged thru October 21st. At this time large sizes (60-80s) were discounted \$1.00-2.00 a carton. The market for 90-120s continued at \$12.00 thru November 9th. Prices declined gradually from this point on and by November 25th were selling at \$11.00; mid-December \$10.00-11.00; mid-January mostly \$10.00. During February, prices ranged from \$8.00-9.00. The market continued its downward trend in March & reached the season's low of \$5.00-6.00 for 110-135s on the 23rd of March which was the last report for regular storage D'Anjou.

Controlled atmosphere storage opened March 5th with 70-90s at \$10.00. The market dropped almost weekly and ranged \$7.50-8.00 for 100s the first week of April. Prices during May continued to drop with \$7.00 reported May 1st and \$6.50-7.00 by the end of the month. The first week of June, prices dropped to \$6.00 for 100s. As supplies diminished, the market strengthened & by mid-June ranged from \$7.00-8.00 and closed the last week of June at \$8.00-9.00.

The first f.o.b. for Bosc pears was issued November 7th with prices for US1 80-120s at \$17.00-19.00 but generally ranged from \$17.00-18.00 during the following 30 days. On December 8th the market dropped to \$16.00 and ranged from \$15.00-17.00 the last day of reporting which was December 13th.

PACKAGING: Pears are sized & wrapped individually in 4/5 bushel cartons weighing approximately 45 pounds. Few traypack cartons are also used. Some early Bartletts are packed loose in 14 pound cartons, 2 1/8" minimum size and graded US1 and US Fancy combination.

PEARS - Bartlett and Other
Production, Utilization & Price Per Ton



CROP, STATE AND YEAR	PRODUCTION		UTILIZATION 1/		PRICE PER TON 1/			VALUE OF UTILIZED PRODUCTION	
	TOTAL	UTILIZED	FRESH	PROCESSED	FRESH	CANNED	PROCESSED EXCEPT DRIED	ALL	1,000 DOLLARS
	TONS				DOLLARS			1,000 DOLLARS	
BARTLETT 2/									
CALIF									
1981	366,000	366,000	70,000	296,000	207.00	205.00	170.00	176.00	64,514
1982	314,000	314,000	81,000	233,000	176.00	168.00	139.00	148.00	46,410
1983	259,500	259,500	44,700	214,800	170.00	165.00	137.00	142.00	36,812
OREG									
1981	85,000	85,000	23,800	61,200	124.00	117.00	112.00	115.00	9,805
1982	70,000	70,000	24,500	45,500	158.00	125.00	115.00	130.00	9,104
1983	63,000	63,000	22,000	41,000	185.00	140.00	130.00	149.00	9,400
WASH									
1981	144,500	144,500	42,400	102,100	199.00	131.00	126.00	147.00	21,303
1982	141,300	141,300	44,600	96,700	199.00	139.00	133.00	154.00	21,736
1983	140,800	140,800	56,400	84,400	253.00	140.00	131.00	180.00	25,325
TOTAL									
1981	595,500	595,500	136,200	459,300	190.00	171.00	152.00	161.00	95,622
1982	525,300	525,300	150,100	375,200	180.00	153.00	135.00	147.00	77,250
1983	463,300	463,300	123,100	340,200	211.00	154.00	135.00	154.00	71,537
OTHER 3/									
CALIF									
1981	10,000	10,000						177.00	1,772
1982	7,500	7,500						234.00	1,754
1983	8,200	8,200						331.00	2,718
OREG									
1981	120,000	117,000						224.00	26,228
1982	105,000	105,000						268.00	28,142
1983	125,000	125,000						188.00	23,473
WASH									
1981	130,800	130,800						260.00	34,049
1982	123,500	123,500						245.00	30,269
1983	138,000	138,000						172.00	23,766
TOTAL									
1981	260,800	257,800	213,800	44,000	283.00		33.60	241.00	62,049
1982	236,000	236,000	189,700	46,300	311.00		25.60	255.00	60,165
1983	271,200	271,200	233,000	38,200	208.00		37.60	184.00	49,957

1/ DATA NOT PUBLISHED FOR SOME STATES TO AVOID DISCLOSURE OF INDIVIDUAL OPERATIONS.

2/ PROCESSED MOSTLY CANNED, BUT INCLUDES SMALL QUANTITIES DRIED AND OTHER USES NOT PUBLISHED SEPARATELY TO AVOID DISCLOSURE OF INDIVIDUAL OPERATIONS.

3/ PROCESSED MOSTLY JUICE, BUT INCLUDES SMALL QUANTITIES CANNED AND OTHER USES NOT PUBLISHED SEPARATELY TO AVOID DISCLOSURE OF INDIVIDUAL OPERATIONS.

ALL PEARS
Production, Utilization & Price per Ton

STATE AND YEAR	PRODUCTION		UTILIZATION 1/		PRICE PER TON 1/			VALUE OF
	TOTAL	UTILIZED	FRESH	PROCESSED	FRESH	PROCESSED: EXCEPT DRIED	ALL	UTILIZED PRODUCTION
	TONS				DOLLARS			1,000 DOLLARS
CALIF								
1981	376,000	376,000					176.00	66,286
1982	321,500	321,500					150.00	48,164
1983	267,700	267,700					148.00	39,530
COLO								
1981	7,000	7,000					174.00	1,217
1982	2,700	2,700					243.00	655
1983	5,500	5,300					168.00	890
CONN								
1981	1,600	1,600	1,600		480.00		480.00	768
1982	1,550	1,550	1,550		500.00		500.00	775
1983	1,450	1,450	1,450		515.00		515.00	747
MICH								
1981	9,000	9,000					224.00	2,016
1982	12,000	11,000					220.00	2,418
1983	8,000	8,000					237.00	1,899
N Y								
1981	17,000	17,000					219.00	3,730
1982	19,000	19,000					201.00	3,828
1983	19,000	19,000					271.00	5,146
OREG								
1981	205,000	202,000					178.00	36,033
1982	175,000	175,000					213.00	37,246
1983	188,000	188,000					175.00	32,873
PA								
1981	3,000	3,000	3,000		304.00		304.00	912
1982	4,600	4,580	4,580		310.00		310.00	1,420
1983	2,700	2,700					285.00	770
UTAH								
1981	3,100	3,050	3,050		330.00		330.00	1,007
1982	2,800	2,600	2,600		257.00		257.00	668
1983	3,500	3,500	3,500		296.00		296.00	1,036
WASH								
1981	275,300	275,300					201.00	55,352
1982	264,800	264,800					196.00	52,005
1983	278,800	278,800					176.00	49,091
U S 2/								
1981	897,000	893,950	377,950	516,000	249.00	142.00	187.00	167,321
1982	803,950	802,730	368,130	434,600	255.00	123.00	183.00	147,179
1983	774,650	774,450	384,450	390,000	384.00	126.00	170.00	131,982

1/ DATA NOT PUBLISHED FOR SOME STATES TO AVOID DISCLOSURE OF INDIVIDUAL OPERATIONS.

2/ PROCESSED MOSTLY CANNED, BUT INCLUDES SMALL QUANTITIES DRIED AND OTHER USES NOT PUBLISHED SEPARATELY TO AVOID DISCLOSURE OF INDIVIDUAL OPERATIONS.

PEAR PRODUCTION

TOTAL 1982-1983 & INDICATED 1984

CROP & STATE	P R O D U C T I O N		
	TOTAL 1982*	TOTAL 1983*	IND. 1984
		<u>T O N S</u>	
<u>BARTLETT</u>			
California	314,000	259,500	275,000
Oregon	70,000	63,000	41,000
Washington	141,300	140,800	95,000
TOTAL	525,300	463,300	411,000
<u>EXCLUDING BARTLETT</u>			
California	7,500	8,200	9,500
Oregon	105,000	125,000	115,000
Washington	123,500	138,000	108,000
TOTAL	236,000	271,200	232,000
<u>ALL PEARS</u>			
California	321,500	267,700	284,500
Colorado	2,700	5,500	4,700
Connecticut	1,550	1,450	1,500
Michigan	12,000	8,000	10,000
New York	19,000	19,000	19,500
Oregon	175,000	188,000	156,000
Pennsylvania	4,600	2,700	4,100
Utah	2,800	3,500	3,700
Washington	264,800	278,800	203,000
TOTAL	803,950	774,650	687,000

* Includes unharvested production & harvested not sold (tons)
U.S. 1982 - 1,220; 1983 - 200

PEARS: The nation's forecast is for 687 tons (623 thousand metric tons), down 11% from last year, and 15% below the 1982 crop.

Bartlett tonnage in California, Oregon and Washington is forecast at 411 thousand tons (373 thousand metric tons), and 11% decrease from 1983. The California crop continues to develop nicely, except hot weather may reduce size. Oregon's and Washington's crop prospects were reduced as the evidence of poor pollination became more apparent.

Production of Other than Bartletts in the Pacific Coast States is forecast at 233 thousand tons (211 metric tons), a 14% decrease from last year. The crop looks good in California and Oregon but pollination was poor in Washington.

Pear set was good in Michigan and New York.

P E A R S
 Rail & Truck Arrivals in 22 U.S. & 5 Canadian Cities
 August 1983 thru July 1984 10,000 lb units

	<u>CALIFORNIA</u>		<u>OREGON</u>		<u>WASHINGTON</u>		<u>OTHER</u>		<u>TOTAL</u>	
	Rail	Truck	Rail	Truck	Rail	Truck	Rail	Truck	Rail	Truck
Atlanta	-	26	27	47	-	252	-	12	27	337
Baltimore - Washington D.C.	-	96	35	166	98	651	-	70	133	983
Boston	215	159	85	250	728	759	4	213	1032	1381
Buffalo	-	24	-	49	-	144	-	50	-	267
Chicago	1044	146	9	490	1274	820	4	111	2331	1567
Cincinnati	-	68	-	105	-	455	-	15	-	643
Columbia	-	10	-	20	-	95	-	8	-	133
Las Vegas	-	39	9	262	-	365	-	41	9	707
Denver	-	81	-	18	-	402	-	175	-	676
Detroit	-	108	27	208	73	678	-	51	100	1045
Los Angeles	-	1586	-	2096	-	1846	47	-	47	5528
New Orleans	-	47	-	41	9	323	-	3	9	414
New York - Newark	613	850	857	381	2247	1757	10	307	3727	3295
Philadelphia	109	276	181	422	440	931	24	42	754	1671
Pittsburgh	28	81	-	218	33	566	-	115	61	980
St. Louis	-	111	9	33	-	442	-	2	9	588
San Francisco - Oakland	-	659	-	1562	-	352	-	44	-	2617
Seattle - Tacoma	-	7	-	30	-	668	15	-	15	705
<hr/>										
TOTAL	Rail	2009		1239	4902		104		8254	
	Truck	4374		6398	11506		1259		23537	
<hr/>										
5 CANADIAN CITIES*										
Montreal	271	255	89	129	249	161	340	1274	949	1819
Ottawa	-	48	-	30	-	127	-	223	-	428
Vancouver	-	24	-	41	-	386	18	292	18	743
Winnipeg	-	13	-	7	-	159	-	287	-	466
Toronto	119	363	93	105	203	1004	-	1269	415	2741
<hr/>										
TOTAL	390	703	182	312	452	1837	358	3345	1382	6197
<hr/>										

* Canadian figures are available only thru July

All figures preliminary in 1984

WEEKLY SHIPMENTS OF PEARS
Includes Rail-Piggyback-Truck-Air-Boat-Export
Aug. 6, 1983 thru Aug. 4, 1984 - - 10,000 lb Units

<u>W A S H I N G T O N</u>				<u>O R E G O N - - - -</u>			
	<u>Rail</u>	<u>Piggyback</u>	<u>Truck</u>	<u>Rail</u>	<u>Rail Export</u>	<u>Piggyback</u>	<u>Truck</u>
Aug. 6	-	4	71	-	-	-	-
13	-	20	320	-	-	-	-
20	9	32	873	-	-	-	-
27	36	52	621	9	-	-	212
Sept. 3	9	80	783	9	-	-	284
10	27	89	756	36	-	-	275
17	45	88	860	63	9	4	550
24	54	41	797	27	-	-	698
Oct. 1	18	32	855	45	-	-	743
8	9	16	707	81	-	-	837
15	9	57	666	36	-	17	963
22	9	79	774	18	-	37	455
29	27	73	590	45	-	29	625
Nov. 5	72	65	675	36	-	4	702
12	63	120	652	72	-	-	788
19	45	107	657	99	-	8	671
26	27	45	508	45	-	-	513
Dec. 3	54	51	477	99	9	-	567
10	54	40	562	90	-	8	937
17	72	74	688	18	-	4	914
24	18	32	468	81	9	21	513
31	54	28	334	72	-	8	392
Jan. 7	54	21	261	54	-	4	657
14	45	83	414	135	18	-	815
21	18	66	464	117	18	-	792
28	36	66	432	117	9	-	792
Feb. 4	36	58	374	81	-	-	707
11	45	84	428	45	9	-	698
18	-	67	532	81	-	-	626
25	27	76	297	36	-	-	536
Mar. 3	45	71	563	36	-	-	482
10	36	100	518	27	-	-	437
17	54	49	558	45	-	-	500
24	27	49	469	27	-	-	468
31	45	76	625	27	-	-	428
Apr. 7	81	117	513	18	-	-	446
14	108	84	670	27	-	-	387
21	99	126	666	36	-	-	329
28	36	55	684	45	-	4	414
May 5	45	83	441	27	-	4	464
12	45	100	558	-	-	30	369
19	45	127	558	18	-	21	383
26	54	93	522	27	-	34	320
June 2 1/	18	75	383	27	-	-	203
9	45	58	648	-	-	-	189
16	36	37	495	-	-	-	149
23	18	66	342	9	-	-	-
30	18	28	405	-	-	-	-
July 7	-	24	266	-	-	-	50
14	-	4	275	-	-	-	-
21	54	-	59	9	-	-	-
28	-	-	72	-	-	-	-
Aug. 4	-	-	-	-	-	-	-
TOTAL	1881	3168	27186	2052	81	237	23280

1/ Figures are final thru May, preliminary after...

WEEKLY SHIPMENTS OF PEARS

Includes Rail-Piggyback-Truck-Air-Boat-Export
 Aug. 6, 1983 thru Aug. 4, 1984 - - 10,000 lb. Units

		<u>NORTHERN CALIFORNIA - -</u>			<u>CENTRAL CALIFORNIA - - -</u>			<u>SCALIF</u>	<u>IMPORTS</u> 2/	<u>WEEKLY TOTALS</u>
		<u>Rail*</u>	<u>Piggyback</u>	<u>Truck</u>	<u>Rail</u>	<u>Piggyback</u>	<u>Truck *</u>	<u>Truck</u>		
Aug.	6	48	-	421	8	28	15	-	-	595
	13	40	-	420	8	84	14	9	-	915
	20	47	-	412	16	85	21	36	-	1531
	27	-	-	305	16	62	24	7	37	1381
Sept.	3	16	-	284	8	26	31	6	-	1536
	10	8	-	273	8	53	18	1	-	1544
	17	8	-	241	-	114	15	3	-	2000
	24	80	-	332	8	119	11	-	22	2189
Oct.	1	72	-	298	16	72	10	-	-	2161
	8	63	-	396	16	115	10	-	-	2250
	15	40	-	338	-	107	6	-	-	2239
	22	32	-	378	-	99	7	-	-	1888
	29	-	-	399	-	99	5	-	97	1989
Nov.	5	8	-	294	-	69	2	-	-	1927
	12	-	-	164	-	31	3	-	-	1893
	19	-	-	38	-	-	4	-	-	1629
	26	-	-	23	-	-	2	-	23	1186
Dec.	3	-	-	8	-	4	-	-	-	1269
	10	-	-	-	-	-	11	-	-	1702
	17	-	-	-	-	-	1	-	-	1771
	24	-	-	-	-	-	2	-	-	1144
	31	-	-	-	-	-	1	-	21	910
Jan.	7	-	-	-	-	-	1	-	-	1052
	14	-	-	-	-	-	-	-	-	1510
	21	-	-	-	-	-	1	-	-	1476
	28	-	-	-	-	-	3	-	31	1486
Feb.	4	-	-	-	-	-	4	-	-	1260
	11	-	-	-	-	-	2	-	-	1311
	18	-	-	-	-	-	1	-	-	1307
	25	-	-	-	-	-	2	-	19	993
Mar.	3	-	-	-	-	-	1	-	-	1198
	10	-	-	-	-	-	2	-	-	1120
	17	-	-	-	-	-	1	-	-	1207
	24	-	-	-	-	-	3	-	-	1043
	31	-	-	-	-	-	2	-	387	1590
Apr.	7	-	-	-	-	4	-	-	-	1179
	14	-	-	-	-	8	-	-	-	1284
	21	-	-	-	-	-	1	-	-	1257
	28	-	-	-	-	-	-	-	919	2157
May	5	-	-	-	-	-	-	-	-	1064
	12	-	-	-	-	-	3	-	-	1105
	19	-	-	-	-	-	-	-	-	1152
	26	-	-	-	-	-	-	-	849	1899
June	2 1/	-	-	-	-	-	-	-	-	706
	9	-	-	-	-	-	-	-	-	940
	16	-	-	-	-	-	-	-	-	717
	23	-	-	-	-	-	-	-	-	435
	30	-	-	5	-	-	3	-	-	459
July	7	-	-	23	-	-	15	-	-	378
	14	-	24	398	8	-	8	-	-	717
	21	24	56	1030	-	24	4	-	-	1260
	28	24	60	689	8	4	10	-	-	867
Aug.	4	72	32	688	-	-	7	-	-	799
TOTAL		582	172	7857	120	1207	287	62	2405	70577

1/ Figures are final thru May, preliminary after...

* Includes Export

2/ Imports include Australia, Canada, Chile, France, Japan, New Zealand and South Africa

WEEKLY PRICE RANGE - WASHINGTON PEARS - 1983-84 SEASON
 F. O. B. Shipping Point Yakima Valley - Wenatchee
 Standard Cartons - Wrapped Pack

D A N J O U

		----- U. S. O N E -----					WA. FANCY
		70-120s				135s	70-120s
September	30	12.00				11.00-12.00	11.00
October	7	12.00				11.00-12.00	11.00
		60-80s				90-120s	70-120s
	14	12.00				12.00	11.00
	21	12.00				12.00	11.00
		60s	70s	80s	90-120s	135s	90-120s
November	28	10.00-10.50	10.50-11.00	11.00-12.00	12.00	11.00-12.00	10.00-11.00
	4	10.00-11.00	---	11.00-12.00	12.00	11.00-12.00	10.00-11.00
		60-70s		80s	90-120s	135s	
	11	10.00-11.00		11.00-12.00	11.00-12.00	11.00-12.00	10.00-11.00
	18	10.00-11.00		11.00	11.00-12.00	11.00	10.00-11.00
December	25	10.00-11.00		10.00-11.00	11.00-12.00	10.00-11.00	9.00-11.00
	2	10.00		10.00	11.00	10.00	9.00-10.00
	9	9.00-10.00		10.00	11.00	10.00-11.00	9.00-10.00
	16	8.00-10.00		9.00-10.00	10.00-11.00	10.00-11.00	8.00-10.00
	23	8.00-9.00		9.00-10.00	10.00-11.00	10.00	8.00-9.00
	30	7.50-9.00		8.50-10.00	10.00-11.00	10.00	8.00-9.00
		60-70s	80s	90s	100-120s	135s	
January	6	7.50-8.50	8.50-9.50	10.00-11.00	10.00-11.00	10.00	8.00-9.00
		60-70s	80s	90-120s		135s	
	13	7.50-8.50	8.50-9.50	10.00-11.00		10.00	8.00-9.00
		60s	70-80s	90-120s		135s	
	20	7.50-8.50	8.00-9.00	10.00		10.00	8.00-9.00
		70-80s		90-120s	135s	90-135s	
February	27	8.00-9.00		10.00	9.00-10.00	8.00	
	3	8.00-9.00		9.00-10.00	9.00-10.00	7.00-7.50	
		80-90s		100-120s			
	10	8.00-9.00		8.00-10.00		7.00-7.50	
	17	8.00-9.00		8.00-10.00		6.50-7.50	
		80-90s		100-135s			
March	24	8.00-9.00		8.00-9.00		6.00-7.50	
	2	8.00-9.00		8.00-9.00		6.00-7.00	
	9	7.00-8.00		6.50-8.00		5.50-6.50	
				110-135s	150-165s		
	16			6.00-7.50	5.00-5.50	5.00-6.00	
	23			5.00-6.00	4.50-5.50	---	

WEEKLY PRICE RANGE - WASHINGTON PEARS - 1983-84 SEASON
 F. O. B. Shipping Point Yakima Valley - Wenatchee
 Standard Cartons - Wrapped Pack



D' ANJOU

CONTROLLED ATMOSPHERE STORAGE

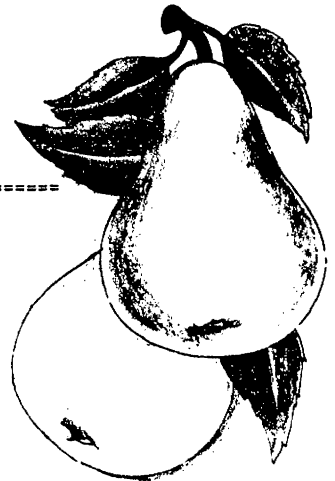
		<u>U. S. O N E</u>					
		70-90s	100s	110-120s	135s		
March	9	10.00	8.50-9.50	8.50-9.00	8.00-9.00		
		70-90s		100-120s			
	16	9.00-10.00		8.50-9.50	8.00-9.00		
	23	9.00		8.50-9.00	8.00-8.50		
		70-90s	100s	110-120s	135s		
April	30	8.50-9.00	8.00-9.00	7.50-8.50	7.00-8.00		
	6	8.00-9.00	7.50-8.50	7.50-8.00	7.00-7.50		
	13	8.00-8.50	7.50-8.50	7.50-8.00	7.00-7.50		
	20	8.00-8.50	7.50-8.00	7.50-8.00	7.00-7.50		
	27	8.00-8.50	7.50-8.00	7.50	7.00		
May	4	7.00-8.50	7.00-8.00	6.50-7.50	6.00-7.00		
	11	7.00-8.00	7.00-7.50	6.50-7.50	6.00-7.00		
	18	7.00-8.00	7.00-7.50	6.50-7.50	6.00-6.50		
		70-90s	100s	110s	120s	135s	
June	25	7.00-8.00	6.50-7.50	6.00-7.00	6.00-6.50	5.50-6.50	
	1	7.00-8.00	6.50-7.50	6.00-7.00	6.00-6.50	5.50-6.50	
		80s	90s	100s	110s	120s	135s
	8	8.00-8.50	7.50-8.50	6.00-8.00	6.00-7.00	6.00-6.50	5.50-6.00
		80s	90s	100s	100-135s		
	15	8.00-8.50	7.50-8.50	6.00-8.00	5.50-6.50		
	22	8.50-9.00	7.00-8.00	5.50-7.00	5.50-6.50		
		80-90s	100s	110s	120-135s		
	29	9.00-10.00	7.50-9.00	6.50-8.00	5.50-7.00		

WEEKLY PRICE RANGE - WASHINGTON PEARS - 1983-84 SEASON
 F. O. B. Shipping Point Yakima Valley - Wenatchee

Standard Cartons - Wrapped Pack

B A R I L E I I S

<u>U. S. O N E</u>						<u>WASHINGTON FANCY</u>				
		80-110s	110s	120s	135s	150s	80-90s	100s	110s	120s
Aug.	12	12.00	11.00	10.00	9.00		9.00-10.00	9.00-10.00	8.50-9.00	8.00
	19	12.00	11.00	10.00	8.50-9.00	7.50-8.00	9.00-10.00	9.00-10.00	8.50-9.00	8.00
		80-90s	100s	110s	120s	135s	150s	80-100s	110s	120s
Aug.	26	12.00	11.00-11.50	11.00	9.00-9.50	8.00-8.50	7.00-7.50	9.00-10.00	8.50-9.00	8.00
Sept.	2	12.00	11.00-12.00	10.50-11.00	9.00-10.00	8.00-8.50		9.00	8.00-9.00	8.00-8.50
	9	12.00	11.00-12.00	10.50-11.00	9.50-10.00	8.00-9.00		9.00	8.00-9.00	8.00-8.50
	16	12.00	11.00-12.00	10.50-11.00	9.50-10.00	8.00-9.00				
	23	12.00	11.00-12.00	10.00-11.00	9.50-10.50	8.50-9.50				
	30	12.00	11.00-12.00	10.00-11.00	9.50-11.00	8.50-10.00				
		80-90s	100-120s		135s					
Oct.	7	12.00	11.00-12.00		10.00					
	14	12.00	11.00-12.00							



C O N T R O L L E D A T M O S P H E R E S T O R A G E

		70-110s	120-135s	150s
Oct.	14	13.00	12.00-13.00	12.00
		70-110s	120s	135s
	21	13.00	13.00	12.00-13.00
		80-135s		
	28	13.00-14.00		

B O S C
 (REGULAR STORAGE)

		<u>U. S. O N E</u>	
		80-120s	135s
Nov.	11	17.00-19.00	14.00-15.00
	18	17.00-18.00	14.00-15.00
	25	17.00-18.00	14.00-15.00
Dec.	2	17.00-18.00	14.00-15.00
	9	16.00-18.00	
	16	15.00-17.00	