

UNITED STATES DEPARTMENT OF AGRICULTURE
Agricultural Marketing Administration
and
MICHIGAN DEPARTMENT OF AGRICULTURE
Bureau of Foods & Standards Cooperating

MARKET NEWS SERVICE ON FRUITS & VEGETABLES

MARKETING THE MICHIGAN PEAR CROP
Brief Review of the 1941 Season

by R. E. Keller

Market reports on pears were issued from Benton Harbor, Michigan from August 11 to October 17, 1941.

National Situation

The national pear production for 1941 was estimated by the Crop Reporting Board on September 1, 1941 at 31,646,000 bushels, almost the same as for 1940, when the harvest was placed at 31,622,000 bushels but 17% above the previous 10-year (1930-39) average of 27,278,000 bushels. Total U. S. rail shipment of pears through February 28, 1942, amounted to 14,200 cars compared to 15,484 cars in 1940.

Michigan Situation

Michigan's 1941 pear harvest was estimated by the Agricultural Marketing Administration on September 1 at 1,700,000 bushels compared to 1,398,000 bushels in 1940 and 1,138,000 bushels for the 10-year average. There was little loss from spring frosts at blossom time, and the set was generally good. Maturity was early due to an advanced spring. Quality of the fruit was good. Size was average. Some loss of Kieffers was reported from heavy winds just prior to harvesting.

F.o.b. prices ranged about the same as a year ago except for Bartletts, which were higher. Active demand by canners at higher prices increased the value for this variety and resulted in the bulk of this tonnage going to canneries. The weighted average price over the Benton Harbor Cash Market, cash to growers, for all varieties was placed at \$.83 per bushel and compares to \$.96 a year ago. A smaller tonnage of Bartlett offerings accounted for this decline. F.o.b. sales warehouse pack, U. S. No. 1 stock in bushels ranged as follows: Clapp's Favorite 2 and 2 1/4 inch minimum \$.80-1.20, Bartletts 2 inch minimum \$1.50-1.70, Flemish Beauties and Howells 2 inch minimum \$.80, Bosc 2 inch minimum and larger \$1.00-1.40, and Kieffers 2 and 2 1/4 inch minimum \$.50-.75.

Rail shipments of Michigan pears amounted to 95 cars through October 28, 1941. Truck movement over the Benton Harbor Cash Market amounted to 381 carload equivalents and compares to 307 in 1940 and 373 cars for 1939. No record is available on truck movement direct from farms or packing houses to market.

CANNER PURCHASES AND PRICES PAID TO GROWERS

1937-1941

YEAR	Number of bushels reported purchased by canners	Prices paid to growers		
		bulk per cwt.	U. S. No. 1	No. 1 3/4"
1941	295,000 Kieffers	\$.90 (2 1/4")	\$.60 (2")	\$.30 (1 3/4")
1941	220,000 Bartletts	2.25 (2 1/4")	1.25 (2")	1.30 (1 3/4")
1940	348,290 Kieffers	.90 (2 1/4")	.60 (2")	.30 (1 3/4")
1940	159,807 Bartletts	2.00 (2 1/4")	2.00 (2")	1.25 "
1939	349,000 Kieffers	.90 (2 1/4")	.60 (2")	.25 (1 3/4")
1939	110,000 Bartletts	1.75 "	1.00 "	"
1938	250,000 Kieffers	.60 "	.40 "	"
1938	140,000 Bartletts	1.20 "	.80 "	"
1937	301,500 Kieffers	.90 "	.60 "	"
1937	110,000 Bartletts	1.65 (2 1/4")	1.10 (1 3/4")	"
1936	325,000 Kieffers	.90 (2 1/4")	.60 (2")	& 2 1/4")
1935	215,000 Kieffers	.90 "	.60 "	"
1934	261,000 Kieffers	.90 "	.60 "	"
1933	211,000 Kieffers	1.00 "	.60 "	"
1932	217,000 Kieffers	.60 "	.37 1/2	.45 "
1931	80,000 Kieffers	.80 "	"	"
1930	210,000 Kieffers	1.00 "	"	"
1929	100,000 Kieffers	2.25 "	"	"
1928	225,000 Kieffers	1.40 "	"	"
1927	125,000 Kieffers	1.35 "	"	"

CARLOT
DISTRIBUTION OF MICHIGAN PEAR SHIPMENTS, 1941 SEASON
(Through October 28, 1941)

State and City	Cars	State and City	Cars
<u>Iowa</u>		<u>Pennsylvania</u>	
Davenport	1	Pittsburgh	12
<u>Minnesota</u>		<u>Wisconsin</u>	
Minneapolis	5	Green Bay	5
		Milwaukee	4
<u>Michigan</u>		Fond du Lac	1
Ishpeming	1	Appleton	2
		Wausau	1
<u>Missouri</u>			13
St. Louis	1	Unknown	34
<u>New York</u>		TOTAL	95
New York City	1		
Youngstown	27		
	28		

SUMMARY OF PEAR MOVEMENT AND AVERAGE PRICE ON BENTON HARBOR CASH MARKET

(Season)	(Carlot Equivalents)	(Value per bushel)	(Total Value)
1931	125	\$.98	\$ 49,100
1932	404	.75	119,831
1933	206	1.02	84,212
1934	774	.82	253,501
1935	280	.96	106,921
1936	588	.86	202,123
1937	201	.93	93,507
1938	326	.75	122,114
1939	373	.82	152,845
1940	307	.95	145,696
1941	381	.83	158,022

PRODUCTION OF PEARS BY STATES 1941 SEASON 1/
(With Comparisons)

STATE	PRODUCTION			STATE	PRODUCTION		
	: Average :				: Average :		
	: 1930-39 :	: 1940 :	: 1941 :		: 1930-39 :	: 1940 :	: 1941 :
	- 1,000 bushels -				- 1,000 bushels -		
Maine	12	13	12	Fla.	102	180	150
N.H.	13	16	14	Ky.	190	382	444
Vt.	7	6	6	Tenn.	222	194	493
Mass.	71	52	60	Ala.	288	292	432
R.I.	10	7	9	Miss.	295	438	451
Conn.	48	48	48	Ark.	158	204	238
N.Y.	1,476	1,670	1,378	La.	121	214	158
N.J.	71	68	58	Okla.	91	73	176
Pa.	699	873	726	Tex.	349	545	428
Ohio	698	816	996	Idaho	60	63	60
Ind.	380	483	648	Colo.	230	249	202
Ill.	551	652	791	N.Mex.	41	56	59
Mich.	1,138	1,398	1,700	Ariz.	11	7	5
Iowa	102	158	97	Utah	88	129	135
Mo.	339	518	510	Nev.	4	3	4
Nebr.	41	58	27	Wash., all	5,027	6,100	5,982
Kans.	147	223	138	Bartlett	3,582	3,800	3,735
Del.	13	11	10	Other	1,445	2,300	2,247
Md.	90	107	100	Oregon, all	3,295	4,445	4,130
Va.	304	525	490	Bartlett	1,374	1,690	1,580
W.Va.	55	97	81	Other	1,921	2,755	2,550
N.C.	263	312	370	Calif., all	9,792	9,417	9,376
S.C.	101	123	107	Bartlett	8,626	7,917	8,584
Ga.	283	397	347	Other	1,167	1,500	792
TOTAL	UNITED STATES				27,278	31,622	31,646

1/ For some States in certain years, production includes some quantities unharvested on account of market conditions.

WEEKLY CARLOT PEAR SHIPMENTS
FROM MICHIGAN AND PRINCIPAL COMPETING STATES 1941 SEASON

Week Ending:	Calif.	Colo.	Idaho	Ill.	Mich.	N.Y.	Ore.	Utah	Wash.	Others:	TOTAL U.S.
Aug. 16	597	16	--	--	4	1	119	1	274	0	1012
23	500	28	--	--	2	5	146	2	304	1	988
30	364	29	6	2	8	5	82	14	285	2	797
Sept. 6	235	19	1	25	8	6	166	7	308	0	775
13	169	6	0	48	2	6	266	3	511	2	1013
20	154	3	0	70	2	3	358	0	579	0	1169
27	120	4	0	66	5	3	211	2	628	5	1044
Oct. 4	61	5	0	15	3	7	173	0	616	2	882
11	20	1	0	31	17	4	102	--	503	2	680
18	10	0	0	31	33	3	78	--	457	0	612
25	8	2	0	23	11	0	62	--	284	0	390

BENTON HARBOR CASH MARKET ON PEARS, 1941 SEASON

Prices are for truckloads cash to growers, bushel baskets, U.S. No. 1 stock, sizes as shown.

DATE	Clapp's Favorites : 2" & 2 1/4" min.	Seckels : 2" & 2 1/4" min.	Bartletts : 1 3/4" min.	Sheldons, Howells : Clairgeaus, Flex. : Beauties 2" & 2 1/4" : 2" & 2 1/4" min.
Aug. 12	\$1.00-1.25	\$1.00		
13	1.00-1.25	1.25		
14	1.00-1.30		\$1.00-1.30	
15	.90-1.15		1.15-1.35	
17	.90-1.35	.70-1.10		
18	1.00-1.15	.85-.90	1.10-1.75	
19	1.00-1.15		1.00-1.50	
20	.80-1.15		1.15-1.75	\$1.00
21	1.00-1.25		1.40-1.75	
22	BOSC	.90	1.25-1.50	
24	2" & 2 1/4" min.	.85	1.25-1.60	\$.65-.80
25		.80-1.00	1.25-1.65	
26	1.50	.80	1.15-1.65	.75-1.00
27			1.35-1.70	.75-1.00
28			1.25-1.65	.75-1.15
29		1.00	1.25-1.65	.75-1.10
Sept. 1	1.10	.75-.90	1.30-1.60	.65-.75
2		.75-.85	1.25-1.60	
3			1.40-1.65	.55-.90
4	1.00	.70-.85	1.25-1.60	.65-.85
5		.80	1.25-1.50	.65-.85
7		.60-.95	1.15-1.65	.60-.90
8		.80-1.00	1.15-1.60	1.00
9		.80	1.25-1.60	.70-.85
10		.75-.80	1.25-1.50	.70-.85
11	1.10-1.25	.75-.80	1.25-1.40	.65-.85
12		.75-.80		.60-.90
14		.65-.85	1.25-1.50	.60-1.00
15	.90-1.25	.50-.70		: KIEFFERS : : 1 3/4" min:
16	1.00	.75-1.00		.65-.85
17	1.15-1.25	1.00		.65-.90
18	1.25-1.30	.60-.70		.60-.85
19	1.00	.80-.90		.75-.80
21	1.00-1.40	.85	.40-.50	.65-1.00
22	1.15-1.35			.70-
23	1.25-1.35	.80-.85	.40-.55	.75-.80
24	1.25			.75
25	1.15-1.25	.75	1.50	.45-.55
26	1.00-1.30			.75
28	1.35-1.55			.60-.85
29				.50-.70
30	1.60			.70
Oct. 1				.65
2	1.70			.55-.70
3				.50-.65
5	1.00-1.65		.35-.40	.50-.70
6	1.50			.50-.75
7	1.10-1.75			.60-.75
8				.55-.75
9				.50-.75
10	1.75			.50-.65
12				.50-.70
13				.50-.65
14				.50-.70
15				.55-.70
16				.60-.75
17				.60-.75
19				.50-.80
20				.60-.80
21				.60-.80
22				.50-.80
23				.50-.80
24				.60-.80
26				.50-.90
27				.70-.80
28				.60-.80
29	1.65		.30	.60-.85

PEARS - DAILY F.O.B. PRICES AT WESTERN MICHIGAN SHIPPING POINTS

(Basis sale) Truckloads f.o.b. cash at shipping point, bushel baskets, U.S. No. 1, warehouse packed stock.

DATE	Clapp's Favorites : 2" & 2 1/4" min.	Bartletts : 2" min.	Bartletts : 3/4" min.	DATE	F. Beauties : Howells 2"	Bosc : 2" min.	Kieffers : 2" & 2 1/4" min.
Aug. 12	\$1.00-1.15			Sept. 9	\$.80		
13	.80-1.20			10	.80		
14	.90-1.20			11	.80		
15	.85-1.20			12	.80		
16	.85-1.15			15	.80		
18	1.15			16	.80	\$1.15-1.20	
19	1.15			17	.80	1.20	
20	1.15-1.20	\$1.50		18		1.00-1.30	
21	1.15-1.20			19	.80	1.00-1.30	
22	1.15	1.70		22		1.00-1.30	
23	1.15			23		1.35-1.40	
25		1.50-1.70		24		1.25-1.35	
26		1.60-1.70		25		1.30-1.40	
27		1.60-1.70	\$1.10	26		1.30-1.40	
28		1.65		29		1.00-1.40	
29		1.60-1.65		30		1.00-1.30	\$.50-.70
30		1.50-1.55		Oct. 1			.60-.75
31		1.50-1.55		2		1.40-1.50	.50-.75
Sept. 1		1.50-1.55		3			.55-.70
2		1.50-1.60		4			.50-.65
3		1.50-1.70		5			.55-.70
4		1.50-1.60		6			.50-.75
8		1.50		7			.60-.75
				8			.55-.75
				9			.55-.75
				10			.50-.75
				12			.50-.75
				13			.50-.65
				14			.55-.65
				15			.50-.75
				16			.60-.75

MICHIGAN PEARS TRUCK MOVEMENT 1941 SEASON - 1940 SEASON (1/)

DATE	1941	1940	DATE	1941	1940	DATE	1941	1940
Aug. 11	29##	3#	Sept. 9	2	5	Oct. 8	5	5
12	2	0	10	4	6	9	5	6
13	3	0	11	4	5	10	5	5
14	3	1	12	7	6	11	Sat.	4
15	3	3	13	Sat.	5	12	5	Sat.
16	Sat.	2	14	3	Sat.	13	10	9
17	2	Sat.	15	9	9	14	4	3
18	5	5	16	3	4	15	5	3
19	2	3	17	5	5	16	4	5
20	4	5	18	3	4	17	5	3
21	5	3	19	5	4	18	Sat.	2
22	6	3	20	Sat.	2	19	3	Sat.
23	Sat.	1	21	3	Sat.	20	4	7
24	6	Sat.	22	9	7	21	2	2
25	14	3	23	4	5	22	3	3
26	6	3	24	7	3	23	3	3
27	7	2	25	8	5	24	3	2
28	8	3	26	8	5	25	Sat.	1
29	8	4	27	Sat.	3	26	3	Sat.
30	Sat.	3	28	8	Sat.	27	4	3
31	Sun.	Sat.	29	13	11	28	1	1
Sept. 1	4	---	30	9	5	29	1	1
2	9	12	Oct. 1	6	5	30	1	2
3	3	6	2	6	4	31	---	1
4	4	10	3	8	3			
5	3	9	4	Sat.	3	TOTAL	371**	307*
6	Sat.	6	5	5	Sat.	(**) Total through Oct. 30, 1941.		
7	2	Sat.	6	8	10	(*) Total through Oct. 31, 1940.		
8	7	12	7	3	4	(##) Total to date Aug. 11, 1941.		
						(#) Total to date Aug. 11, 1940.		

(1/) Reduced to carlot equivalents on basis of 500 bushels per car.

RANGE OF JOBBING SALES MICHIGAN PEARS 1941 SEASON IN IMPORTANT MARKETS

Prices are for bushel baskets, U.S. No. 1 stock.

DATE	C I N C I N N A T I	M I N N E A P O L I S
	Secckels : 2" & 2 1/4" min.	Bartletts : 2" & 2 1/4" min.
Aug. 21	\$1.25	
22		\$1.85-2.00
25		1.75
26	1.25	
27		1.75-2.00
29		1.40-2.00
Sept. 2		1.40-1.85
3		2.00
4	1.50	
5		1.00-1.25
8	1.25	
16	1.25	
24		\$1.50
25		2.00
		2.00

RANGE OF JOBBING SALES MICHIGAN PEARS 1941 SEASON IN IMPORTANT MARKETS (Cont'd)

Prices are for bushel baskets, U.S. No. 1 stock.

D E T R O I T					
DATE	: Clapp's Favorites: : 2 1/4" min. & up	: Bartletts : 2" & 2 1/4" min.:	: Bartletts : 1 3/4" min.:	: Kieffers : 2" & 2 1/2" min.:	
Aug. 18	\$1.25-1.50	\$1.35			
19	1.35	1.35			
20	1.25	1.30			
21	1.25	1.30-1.90			
22		1.30-1.90			
25		1.35-1.90			
27		1.35-1.85			
28		1.25-1.75			
29		1.30-1.85			
Sept. 2		1.25			
4		1.40-2.00			
5		1.40-2.00			
8		1.50-1.75			
10		1.35-1.50			
11		1.50		\$.85	
12		1.50		.85	
15		1.50-2.00		1.00	
16		1.50-2.00		1.00	
17		1.60-2.10		1.10	
18		1.75-2.25		1.25	
19		1.75-2.50			
22		1.75-2.00			
26		2.00-2.50			
Oct. 6				1.00	
13					\$1.25
16					1.15-1.25

M I L W A U K E E					
DATE	: Clapp's Favorites: : 2 1/4" min.	: Bartletts : 2" & 2 1/4" min.:	: Howells : 2 1/2" min.:	: Bosc : 2 1/4" min.:	: Kieffers : 2" min.:
Aug. 12	\$1.50				
14	1.35-1.50				
20		\$1.95			
22		1.35-1.40			
25		1.60			
26		1.50-1.95			
27	1.40-1.50	1.50-1.90			
28	1.40-1.50				
29		1.95-2.00			
Sept. 2		1.35-1.60			
3		1.40			
5		1.35			
8		1.40	\$1.10		
10		1.40			
15				\$1.50-1.65	
18			.90-1.10	1.50-1.65	
19		2.25			\$1.00
23				1.25-1.35	.90-1.00
24				1.60	.95-1.15
25					.90-1.10
26			1.60		1.00-1.15
29				1.50	1.00
30				1.25	.75-1.10
Oct. 1					.80-.90
2					1.00-1.10
3					1.00-1.10
6					.75-1.35
7					.75-1.00
8					.85
9					.70-.75
10					.70-.75
14					1.00-1.10
15					.95-1.00
16					.70
17					.70

C H I C A G O							
DATE	: Kieffers	: DATE	: Kieffers	: DATE	: Anjous : 2 1/4" min.	: DATE	: Dutchess
Sept. 22	\$.50-.75	Oct. 2	\$.50-1.00	Sept. 9	\$.90-1.00	Sept. 17	\$1.10-1.15
24	.60-1.00	3	.75-1.00	11	1.00	18	1.15-1.25
25	1.00	6	.75-.90	15	1.10	19	.75-1.00
26	.85-1.00	7	.50-.85	17	1.15-1.35	30	1.00
29	.85-1.00	8	.50-.75	22	1.00-1.25		
30	.50-1.00	9	.75	23	1.00		
Oct. 1	.50-1.00	16	.50-1.00	26	1.10		
		17	.85-1.00	Oct. 2	1.25		

RANGE OF JOBBING SALES MICHIGAN PEARS 1941 SEASON IN IMPORTANT MARKETS (Cont'd)
 Prices are for bushel baskets, U.S. No. 1 stock.

CHICAGO (Cont'd)

DATE	Clapp's Favorite 2" & 2 1/4" min.	Bartletts 2" & 2 1/4" min.	Laurence, Clairgeaus and Bosc	Seckels
Aug. 12	\$1.00-1.25			
13	1.00-1.25	\$1.35-1.50		
14	1.00-1.35			
15			\$.90-1.40	
18	1.00-1.35	2.00		
19	1.15-1.25	2.00		
20	1.15-1.35	1.25-2.00		\$1.00
21	1.15-1.35	1.50-1.75	1.50	1.00
22	1.00-1.35	1.00-1.75		
25		1.50-1.75		1.00
26		1.40-1.75		.75-1.00
27		1.50-1.65		
28	1.50-1.60	1.40-1.65		.85-1.00
29	1.50-1.60	1.15-1.90		
Sept. 2		1.25-1.65		
3		1.25-1.75		
4	1.40-1.60	1.50-1.75	1.00-1.25	
5		1.60-1.70	1.00-1.35	
8		1.50-1.75		
9	1.65		.90	
11				1.00
12	: F. BEAUTIES :	1.75		1.00
15			1.10	
17	1.10-1.15		1.25-1.65	1.00-1.25
18	1.15-1.25		1.25-1.60	.90-1.10
19	1.00		1.00	1.00
22			1.00-1.65	.75
23			1.25-1.75	
24			1.75	
25			1.10-1.40	.50-1.00
26			1.00-1.75	
29			1.75	
30				.65- .75
Oct. 2			1.25-2.00	
3			.75-1.00	
6			2.00	
7			1.00-1.25	