

BENTON HARBOR FRUIT MARKET

PO BOX 148

BENTON HARBOR MICHIGAN

1971  
**ANNUAL  
SUMMARY**

PREPARED BY

FEDERAL-STATE MARKET NEWS SERVICE  
Fruit and Vegetable Division

U.S. DEPT. OF AGRICULTURE  
Consumer and Marketing  
Service

Michigan Department of  
Agriculture Marketing  
Division Cooperating

CROP CALENDER

June	1	Strawberries	June 30
June	20	Sweet Cherries	July 20
June	24	Gooseberries	July 15
July	1	Red Raspberries	July 25
July	4	Blk Raspberries	July 20
July	4	Sour Cherries	July 30
July	6	Red Currants	July 25
July	10	Dewberries	July 30
July	15	Blueberries	Sept.12
July	18	Snap Beans	Sept.10
July	18	Cucumbers	Sept.20
July	20	Apples (Summer)	Ang. 30
July	22	Tomatoes	Oct. 20
July	25	Potatoes	Oct. 30
July	25	Peppers	Oct. 15
Aug.	4	Cantaloupes	Oct. 5
Aug.	5	Eggplant	Oct. 1
Aug.	6	Peaches	Sept.25
Aug.	10	Pears	Oct. 30
Aug.	12	Plums	Sept.25
Aug.	20	Lima Beans	Oct. 20
Aug.	25	Grapes	Oct. 31
Sept.	15	Apples (Fall)	Nov. 5
Sept.	15	Cauliflower	Nov. 1

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY  
1971 SEASON, JUNE 6 TO OCTOBER 31

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By  
Ace Gloe

Benton Harbor, Michigan  
December, 1971

The total value of all commodities sold over the Benton Harbor Cash Market during the 1971 Season amounted to \$5,446,610.18. This was 13% less than the 1970 figure of \$6,288,452.62 and 19% less than the ten-year average of \$6,752,685.00.

The growers loads moving across the Benton Harbor Cash Market in 1971 amounted to 40,713, 4% less than last year's 42,423 and 22% less than the ten-year average of 52,463. Movement in carlot equivalents was 2,040. This was 9% below last year's total of 2,251 and 36% below the ten-year average of 3,188 carlot equivalents.

All though production was up for most of Southwest Michigan major fruit crops moved over the market, receipts continue to decline. Volume of movement for major commodities over the market in carlot equivalent: Strawberries 542, Apples 349, Peaches 281, Tomatoes 238, Grapes 107, Plums 102, Cucumbers 73, Cantaloupe 69, and Pears 48. Only Apples, Plums, and Pears exceeded last year's volume moved over the Benton Harbor Cash Market.

STRAWBERRIES: The Crop Reporting Board of the Statistical Reporting Service, U.S. Department of Agriculture estimated the strawberry crop for the last Spring States at 161,000,000 lbs compared with 156,700,000 lbs last year, and for Michigan 24,600,000 lbs compared with 25,400,000 lbs last year. This was a 2.7% increase in the total for the Late Spring States, but a 3.1% decrease for Michigan.

A total of 325,253 16-qt crate equivalents (including 8-qt flats) moved over the Benton Harbor Cash Market this season. This was 11% less than 1970 and 31.5% less than the ten-year average of 474,899. The average price paid this year was \$5.08 or 4% less than last year, but only 1% more than the ten-year average.

Recorded movement direct to market, not passing over the Benton Harbor Cash Market was 134,952 16-qt crate equivalents, as compared to 102,324 16-qt crate equivalents last season. This was a 24% increase over last year.

Movement to processors in Southwest Michigan was 2,415,722 lbs, 21.25% less than 1970. Northwest Michigan processed 7,112,337 lbs for a 2.6% increase over last season. Total processed in Michigan was 9,528,059 lbs 4.75% less than last year.

The total market value of strawberries passing over the Benton Harbor Cash Market was \$1,162,285.24, compared with \$1,928,768.00 last season.

Total value of Michigan strawberries amounted to \$3,372,330.84 as compared with \$2,925,405.89 in 1970, and \$4,428,720.00 in 1969.

The breakdown for the 1971 season was: \$1,162,285.24 over the Benton Harbor Cash Market and using the same average price for strawberries moving direct to market; not over the Benton Harbor Cash Market was \$685,556.16 and for processing at an average price of 16¢ per pound was \$1,524,489.44.

APPLES: According to the Crop Reporting Service, Michigan's apple production was forecast 10 million lbs larger than 1970's crop. Movement of apples over the Benton Harbor Cash Market ranked second in volume and fourth in cash value. The total cash value of apples selling over the Market was \$569,894.40 up 4% from last year's \$546,557.44, but 12% less than the ten-year average of \$645,970.00. The movement in carlot equivalents was 349, 6% more than 1970's 328, but 11% less than the ten-year average of 394. The most common packages were open bushel and ½ bushel baskets unclassified grade.

PEACHES: Production of peaches in Michigan was forecast at 100 million lbs up 33% from last year. Peaches ranked third in volume and cash value. The cash value amounted to \$677,452.92, 14% less than 1970's 795,299.35 and 39% less than the ten-year average of \$1,111,359.00. The volume over the market was 281 carlot equivalents, 6% less than last year's 299 carlot equivalents, and 56% below the ten-year average of 643.

TOMATOES: The volume over the Benton Harbor Cash Market was 64 carlot equivalents less than last year but the cash value was up more than 100,000 dollars. Tomatoes ranked fourth in volume and second in cash value.

The total cash value was \$1,110,334 up 11% from 1970's 1,000,78 and 8% above the ten-year average of \$1,023,028. Volume in carlot equivalent of 238 this year was 32% less than last year's 354 and 44% less than the ten-year average of 430.

The 8-qt carton was the most popular package comprising nearly one-half of the total volume and over half of the total cash value.

GRAPES: Michigan's grape production was forecast at 68,000 tons as of Oct. 1st 1971, 6,000 tons more than last year. Grapes sold over the market ranked fifth in cash value and in volume. The total cash value was \$319,820, 11% less than last year's \$360,386, but 8% above the ten-year average of \$293,742. The total carlot equivalents over the market this year was 107 just 2% less than last year's 110, and 20% less than the ten-year average of 135.

PLUMS-PRUNES: Production was forecast as of Oct. 1st, 1971 at 17,000 tons, 70% larger than the 1970 crop. According to the Crop Reporting Service this forecast did not include production not harvested because of low prices. Prunes & plums sold over the cash market, ranked sixth in cash value and in volume. The total cash value was \$218,098 about 3 1/2% less than last year's 226,356, and 9% above the ten-year average of \$200,088. Movement of 102 carlot equivalents was 45% above 1970's 70 carlots and only 5% above the ten-year average of 97 carlot equivalents.

Volume, of all other commodities moving over the market was less than 100 carlot equivalents.

Tabulation of peach movement by bushel over the Benton Harbor Cash Market for 1971 and the preceding ten-year average are listed below. This is given to indicate the movement as the carlot conversion figures were changed in 1960. From 1960 through 1965 conversion figures on peaches was 550 bushel per carlot. From 1966 through 1969 the conversion figure was 60 bushel and 900, 3/4 bushels per carlot. In 1970 & 1971 the conversion figure was 675 bushel, 900 3/4 bushels and 1350 1/2 bushels per carlot equivalent.

PEACHES

1971	189,787#
1970	201,738#
1969	289,077#
1968	87,163#
1967	208,550#
1966	142,200#
1965	571,380#
1964	533,354#
1963	582,595#
1962	254,009
1961	702,213

Ten-Year Average (1961-1970)

358,227

(#) Indicates 1/2 and 3/4 bushel converted to bushel

Data in the preceding tabulations was compiled from price information taken from Market News Bulletins, issued from the Benton Harbor Fruit and Vegetable Market News Office. Truck shipments were reduced to carlot equivalents in accordance with "Table of Factors for use by Fruit and Vegetable Market News Office to Convert Truck Shipments and Receipts to Approximate Carlot Equivalents" dated effective January 1, 1971 conversion tables.

Package count, grower loads, and day buyer information was collected and furnished by the Benton Harbor Market Manager, Kenneth Slater.

Tables on the following pages show type of containers, number of packages, carlot equivalents, season's average price, and total cash returns.

GENERAL SUMMARY OF MARKET VOLUME, 1961 THROUGH 1971

Season	Growers Loads Season Totals	Number Packages Season Totals	Carlot Equiv. Season Totals	Day Buyers Registration	Cash Returns Season Totals
1961	66,250	3,332,603	4,247	3,064	7,580,130
1962	59,654	3,091,953	3,645	2,626	6,862,130
1963	59,994	3,218,179	4,085	2,763	8,323,545
1964	62,380	3,479,599	4,322	2,908	3,291,634
1965	54,080	3,483,309	3,929	2,686	8,596,296
1966	47,881	2,807,329	2,614	1,926	6,827,780
1967	48,353	2,466,053	2,378	2,116	6,854,696
1968	38,839	2,291,732	1,943	1,664	5,981,699
1969	44,775	2,695,072	2,467	2,204	6,920,490
1970	42,423	2,428,213	2,251	2,367	6,288,452**
10-year Average	52,463	2,929,404	3,188	2,433	6,752,685
1971	40,713	2,408,438	2,036	2,962	5,446,610

(\*\*) Corrected

Figures in the following tabulations are compiled from data assembled from past seasonal summary records of the Benton Harbor Cash Market on important commodities. Average prices are on a weighted basis, except the 10-year average - simple average.

Season	Carlot Equiv. Season Totals	Average Season	Cash Returns Season Totals	Carlot Equiv. Season Totals	Average Season	Cash Returns Season Totals
	APPLES (Bushel Baskets)		RED RASPBERRIES (24-pt. crate basis)			
1961	537	\$1.81	\$776,813	85	\$6.00	\$355,158
1962	572	1.96	897,052	37	6.12	157,743
1963	452	2.34	846,843	28	8.28	163,091
1964	516	1.75	725,857	33	6.46	147,204
1965	421	1.79	602,170	33	6.88	160,138
1966	368	2.43	714,604	8	10.84	57,576
1967	291	2.35	546,798	15	10.44	111,723
1968	171	2.76	376,497	10	9.88	66,378
1969	281	1.90	426,593	8	9.98	58,353
1970	328	2.08	546,557**	10	11.20	85,456**
10-year average	394	2.12	645,978	27	8.61	136,282
1971	349	2.04	569,894	6	11.66	48,645

(\*\*) Corrected

Season	CANTALOUPS (bu)		STRAWBERRIES (16-qt crates)			
1961	141	2.39	\$228,162	829	\$4.20	\$2,088,849
1962	136	2.46	234,110	888	4.25	2,318,935
1963	176	2.10	258,736	911	4.65	2,542,187
1964	159	2.67	296,645	930	4.85	2,706,877
1965	141	2.31	227,320	865	5.70	2,958,984
1966	106	3.23	291,610	653	5.13	2,011,190
1967	97	2.99	247,341	690	5.11	2,134,696
1968	90	3.04	231,979	726	5.57	2,397,532
1969	58	3.25	159,939	811	5.77	2,807,397
1970	76	2.97	192,631	611	5.26	1,928,768
10-year Average	118	2.73	226,847	791	5.05	2,387,541
1971	69	3.37	196,743	542	5.03	1,652,285

Season	CUCUMBERS (bu) (12-qts)			BLACK RASPBERRIES (24-pt crt basis)		
1961	71	\$2.34	\$103,254	54	\$6.50	\$246,239
1962	65	2.98	118,728	19	6.56	87,379
1963	71	2.45	107,155	10	8.00	53,456
1964	65	2.75	111,495	17	6.04	73,870
1965	78	3.18	154,610	17	6.64	78,792
1966	69	3.26	143,868	17	5.62	67,173
1967	55	3.59	127,352	19	7.92	104,833
1968	72	3.81	175,444	4	10.50	26,843
1969	65	4.48	187,697	2	10.94	14,317
1970	85	2.90	167,518	6	8.58	39,339
10-year Average	70	3.17	139,712	17	7.73	79,224
1971	73	3.33	168,210	4	9.04	26,270

Season	Carlot Season	Equiv. Total	Season Average	Cash Returns Season Total	: Carlot Season Total	Equiv. Season Total	Season Average	Cash Returns Season Total
	PEACHES (bu_bskt)		(3/4 bu)	(1/2 bu)		PEARS (bu_bskt)		
1961	1,362	\$2.32		\$1,629,134	134	\$2.92	\$235,582	
1962	480	2.63		604,343	107	2.76	177,214	
1963	1,060	2.45	3.30	1,951,974	75	2.92	131,297	
1964	1,000	1.83	2.41	1,420,387	146	1.81	158,376	
1965	1,042	1.99	2.63	1,558,278	60	3.13	112,079	
1966	237	4.00	5.23	2,39	679,802	98	2.36	139,112
1967	362	3.80	5.22	2,45	1,142,002	60	3.34	117,411
1968	152	3.89	3.72	2,29	398,454	17	3.92	40,869
1969	440*	1.94	2.53	1,35	813,913	87	2.24	117,167
1970	299	3.42	3.43	1,80	795,299	40	2.77	66,452*
10-year Average	643	2.83	3.56	1.91	1,111,359	82	2.82	129,560
1971	281	2.82	3.12	1.70	677,452	48	2.35	67,785

\*Corrected

Season	TOMATOES (8-qt)	(12-qt)	(8-2 qt)	(20 lb)	(Flats)	Cash Returns
1961	421	\$ .80	\$ .58	\$2.42		\$ 629,830
1962	508	.97	.70	2.43		863,041
1963	518	.86	.64	2.35		819,016
1964	514	1.21	.77	2.67		1,012,833
1965	554	1.10	.71	3.10		1,131,524
1966	500	1.20	.92	3.01		1,322,733
1967	301	1.25	1.00	3.16	2.25	1,094,858
1968	340	1.14	1.12	3.34	2.28	1,207,779
1969	287	1.25	1.40	3.20	2.50	1,146,096
1970	290	1.00	1.33	3.04	2.25	1,002,578
10-year Average	423	1.08	.92	2.87	2.32	1,023,028
1971	234	1.33	1.62	3.63	2.32	1,110,334

Season	PLUMS (1/2 bu_bskt)	GRAPES (8-2 qt)	(12-qt)	(4-qt)	Cash Returns			
1961	101	\$1.98	\$180,639	155	\$3.54	\$1.21	\$.55	\$262,376
1962	89	2.15	172,767	239	2.61	.82	.44	339,290
1963	86	2.37	183,895	118	3.77	1.64	.53	249,962
1964	150	1.43	193,384	163	3.10	1.01	.47	237,816
1965	91	2.28	185,881	159	3.29	.97	.49	242,996
1966	121	2.23	242,242	126	3.38	1.09	.53	321,546
1967	103	2.41	222,811	118	3.60	1.37	.65	351,007
1968	59	3.12	166,476	80	3.98	1.51	.65	281,237
1969	101	1.80	226,432	84	4.40	1.52	.65	290,807
1970	70	2.60	226,356	110	3.92	1.40	.52	360,386
10-year Average	97	2.34	200,088	135	3.56	1.25	.55	293,742
1971	102	1.71	218,098	107	3.70	1.38	.55	319,820

The Following charts are tabulations of the 1971 Benton Harbor Cash Market movement by commodities, package type and number, carlot equivalents, weighted average prices, and total cash value of all commodities moving over the Market. The weighted average prices as well as packed and open containers, include all grades, sizes, quality & condition and all varieties.

TABLE I

SEASONAL TOTALS FOR INDIVIDUALS COMMODITIES:					
COMMODITIES:	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
IMPORTANT FRUITS & VEGETABLES					
APPLES	Bushel Basket	279,360	349	\$2.04	\$569,894.40
APRICOTS	8-qt Flats	7,249	6	2.98	21,602.02
ASPARAGUS	Cases	1	-	4.80	4.80
BEANS, Green	Bushel Basket	7,657	9	4.32	38,078.24

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## SEASONAL TOTALS FOR INDIVIDUAL COMMODITIES: (Continued)

COMMODITIES:	Usual Type	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
IMPORTANT FRUITS & VEGETABLES:					
Beans, Green	12 qt bskts	5,573	3	\$ 2.25	\$ 12,427.79
BERRIES:					
Blackberries	12 pt flts	7,067	5	3.50	24,734.50
Black Raspberries	12 pt flts	5,812	4	4.52	26,270.24
Blueberries	12 pt flts	30,817	22	3.66	112,790.22
Dewberries	12 pt flts	344	-	4.75	1,634.00
Gooseberries	12 pt flts	433	-	3.47	1,502.51
Red Raspberries	12 pt flts	8,344	6	5.83	48,645.52
Strawberries	16 qt crt equiv	325,253	542	5.08	1,162,285.24
Cabbage	50 lb sacks	3,667	6	2.23	8,177.41
Cantaloups	Bu. bskts	58,381	69	3.37	196,743.97
Cauliflower	Grate	675	2	2.77	1,869.75
Celery	16" crts	2,372	4	3.07	7,282.04
CHERRIES:					
Sweet	8 qt flts	22,862	19	3.62	82,760.44
Sour	8 qt flts	1,901	2	3.48	6,615.48
Corn	Dozen	65,971	18	.46	30,346.66
Cucumbers	Bu bskts-ctns	46,659	67	3.33	155,374.47
Dills & Pickles	12 qt bskts	9,724	6	1.32	12,835.68
Currents	8 qt flats	1,721	1	3.34	5,748.14
Dill	Bunched 12s	2,111	3	2.23	4,707.53
Eggplant	Bu bskts	3,093	4	3.14	9,712.02
Flowers					
Glads	Cans 10 doz.	6,364	11	4.23	26,919.72
Grapes	8-2 qt ctns	44,798	33	3.70	165,752.60
	12 qt bskts	110,670	73	1.38	152,724.60
	4 qt bskts	2,442	1	.55	1,343.10
Gourds	Bu bskts	5,948	9	3.50	20,818.00
Nectarines	Half Bu	10,483	18	3.28	34,384.24
Onions	10 lb	5,172	1	.58	2,999.76
	50 lb	2,001	3	1.86	3,721.86
Peaches	Bu	17,294	26	2.82	48,769.08
	3/4 Bu crts	74,047	82	3.12	231,026.64
	Half Bu	233,916	173	1.70	397,657.20
Pears	Bu bskts	28,845	48	2.35	67,785.75
Peppers	Bu Bskts	18,844	24	3.31	62,373.64
	12 qt bskts	1,176	1	2.11	2,481.36
Plums	Half Bu	127,543	102	1.71	218,098.53
Potatoes	10 lb	955	-	.45	429.75
	50 lb	1,545	2	1.58	2,441.10
Quince	Half Bu	868	1	3.27	2,838.36
Squash	Bu	21,816	29	2.06	44,940.96
	8 qt ctns	72,683	18	.90	65,414.70
Tomatoes	8 qt ctns	461,006	115	1.33	613,137.98
	12 qt bkts	111,173	56	1.62	180,100.26
	8-2 qt crts	47,230	36	3.63	171,444.90
	20 lb ctns	13,550	7	2.32	31,436.00

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SEASONAL TOTALS FOR INDIVIDUAL COMMODITIES: (Continued)

COMMODITIES	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
IMPORTANT FRUIT & VEGETABLES: (Continued)					
Tomatoes (Cont'd)	8 qt flts (plum)	17,377	7	2.50	43,442.50
	12 pt flts (cherry)	30,245	13	2.34	70,773.30
TOTAL		2,365,038	2,036		\$5,205,298.96

MISCELLANEOUS COMMODITIES 1971 SEASON TABLE # 2  
MOVEMENT TABULATED OVER MARKET GATES  
LOCALLY GROWN

COMPOSED BY BENTON HARBOR FRUIT MARKET

COMMODITIES:	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
Apricots	Flats	23	-	\$ 5.00	\$ 115.00
Beets	Bushel	2	-	3.50	7.00
Blueberries	10 lb	126	-	3.50	441.00
Broccoli	Bushel	1	-	12.00	12.00
	Half Bushel	4	-	6.00	24.00
Cabbage	Crate	45	-	2.50	112.50
	Half Bushel	1	-	1.25	1.25
Cantaloupe	Ctns	110	-	4.50	495.00
Cherry Peppers	Ctns	18	-	2.50	45.00
Crab Apples	Jumbo	148	-	2.50	370.00
	Half Bushel	106	-	4.25	450.50
Evergreens	Potted	47	-	3.00	141.00
Grapes	Half Bushel	36	-	2.50	90.00
	Flat	20	-	4.75	95.00
Greens	Bushel	3	-	3.50	10.50
Indian Corn	Dozen	9,865	3	1.60	15,784.00
Lettuce	Jumbo	25	-	2.50	62.50
Nectarine	Jumbo	7	-	6.00	42.00
Okra	Bushel	3	-	9.00	27.00
	Jumbo	4	-	3.50	14.00
Peas	Jumbo	9	-	2.50	22.50
Plants	Potted	2,448	1	.89	2,178.72
Pop Corn	Dozen	838	-	1.50	1,257.00
	Bushel	54	-	10.00	540.00
Pumpkins	Bushel	270	-	1.50	405.00
	Ton	12	1	25.00	300.00
Rhubarb	Bushel	36	-	1.50	54.00
Sour Cherries	Crate	20	-	4.00	80.00
Sunflowers	Bushel	46	-	2.50	115.00



MISCELLANEOUS COMMODITIES 1971 SEASON TABLE #2 (Continued)  
 MOVEMENT TABULATED OVER MARKET GATES  
 LOCALLY GROWN

COMPOSED BY BENTON HARBOR FRUIT MARKET

COMMODITIES	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
Sweet Potatoes	Bushel	172	-	\$4.50	\$ 774.00
Tomatoes	Crate	105	-	4.50	472.50
	½ Bushel	80	-	2.00	160.00
	20 lb.	409	-	2.50	1,022.50
	40 lb.	49	-	4.00	196.00
	Flat	102	-	2.00	204.00
Turnips	Bushel	184	-	2.50	460.00
Watermelons	Bushel	1,101	1	1.50	1,651.50
	Each	225	-	.35	78.75
TOTALS		16,754	6		28,310.72

MISCELLANEOUS COMMODITIES 1971 SEASON TABLE #3  
 TABULATED OVER MARKET GATES FROM  
 OUT OF STATE BY TRUCKERS & LOCAL  
 BROKERS

COMMODITIES	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
Apples	Bushel	65	-	\$3.00	\$195.00
Bananas	Box	335	-	3.50	1,172.50
Blueberries	10 lb.	550	-	3.50	1,925.00
Beans	Bushel	28	-	3.50	98.00
Cantalopes	Bushel	5,404	6	5.00	27,020.00
	Carton	1,720	1	5.00	8,600.00
Carrots	Bag	6	-	5.00	30.00
Cider	Case	200	-	3.00	600.00
Corn	Bushel	81	-	4.00	324.00
	Dozen	450	-	.35	157.50
Cucumbers	Bushel	25	-	5.00	125.00
Flowers	Potted	200	-	.89	178.00
Grapefruit	Box	20	-	4.00	80.00
Grapes	Box	195	-	7.00	1,365.00
Honey Dews	Box	20	-	3.00	60.00
Lemons	Box	30	-	7.00	210.00
Lettuce	Crate	131	-	4.50	589.50
Limes	Box	15	-	3.00	45.00
Nectarines	Box	285	-	6.00	1,710.00
Onions	50 lb.	225	-	3.50	787.50
Oranges	Box	30	-	6.00	180.00

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MISCELLANEOUS COMMODITIES 1971 SEASON TABLE #3 (Continued)  
 TABULATED OVER MARKET GATES FROM  
 OUT OF STATE BY TRUCKERS & LOCAL

COMMODITIES	Usual Type Containers	PROCKERS		Average Price For Season	Cash Returns Season Total
		Number of Packages	Carlot Equivalents		
Peaches	3/4 Bushel	1,775	2	\$7.50	\$13,312.50
	1/2 Bushel	273	-	4.00	1,092.00
	Flat	175	-	3.00	525.00
Pears	Bushel	20	-	9.00	180.00
Peas	Bushel	30	-	5.00	150.00
Peppers	Bushel	205	-	12.00	2,460.00
Plums	Box	675	1	8.00	5,400.00
Potatoes	100 lb.	570	1	6.00	3,420.00
Squash	Jumbo	15	-	1.50	22.50
Sweet Potatoes	Bushel	75	-	6.00	450.00
Tomatoes	10 lb	1,172	-	2.00	2,344.00
	18 lb.	400	-	3.50	1,400.00
	20 lb.	15,379	8	4.00	61,516.00
	1/2 Bushel	494	-	3.50	1,729.00
	Jumbo	95	-	1.00	95.00
	Crate	121	-	3.50	423.50
Watermelons	Each	66,390	2	1.10	73,029.00
TOTALS		97,879	21		213,000.50
GRAND TOTALS					
Table 1		2,365,038	2,036		5,205,298.96
Table 2		16,754	6		28,310.72
Table 3		97,879	21		213,000.50
		2,479,671	2,063		5,446,610.18

## CARLOT EQUIVALENTS CONVERSION FIGURES:

Apples	(Bushel)	800
	(Bu. Ctn Loose)	1100
	(Tray Pack Ctns)	900
Apricots	(16-qt Crts)	600
Beans (bu-hamper)	(All Types)	850
	(12-qt Bskts)	1600
Berries (also Cherries)	(16-qt Crts)	600
& other items packed	(8-qt flats)	1200
in Berry Crts)	(12-pt Trays)	1400
Cabbage	(50 lb sack or bu)	550
Cantaloups	(Bu bskts open)	850
	(Mich. Crts)	700
Cauliflower	(LI crts & Miso Crts 12s)	400
Celery	(W B Howard or Sturdee)	600
Cider	(Cases-4 gal or 6- $\frac{1}{2}$ gals)	600
Corn-Sweet	(5 doz)	725
Cucumbers	(Bushel)	700
	(12-qt bskts)	1550
Dill	(Dozen Bchs)	600
Eggplant	(Bushel)	775
Flowers	(30 lb tin 12 Bchs Doz. each)	600
Gourds	(Bushels)	650
Grapes	(12-qt bskts)	1500
	(4-qt bskts)	3600
	(8-2 qt ctns & crts)	1350
Nectarines	(2-8 qt flats or 16 qt crts)	600
Onions	(50 lb sacks)	800
	(10 lb sacks)	4000
Peaches	(Bushel)	675
	(3/4 Bushel)	900
	(1/2 Bushel)	1350
Pears	(Bushel)	600
Peppers	(Bushel)	775
	(12-qt Bskts)	1600
Plums	(1/2 Bushel)	1250
Potatoes	(100 lb sacks)	550-Maine 500-Other States
Sweet Potatoes	(Bu Bskts or Hamper)	600
Squash & Pumpkin	(Bushel)	750
	(8-qt Ctn)	4000
Tomatoes	(8-2 qt Crts)	1320
	(12-qt Bskts)	2000
	(20 lb ctns)	2000
	(8 qt & 12 pt flats)	2400
	(8 qt ctn)	4000
Watermelons	(41,000 lbs per carlot equivalent)	