

412 Post Office Bldg.,
Phone: 93891.

Grand Rapids, Mich.,
Fri. Jan. 11, 1935.

MARKETING MICHIGAN PEARS
1934 SEASON

Market reports on pears were issued from the Benton Harbor, Michigan office from August 20th, to October 20th, 1934.

National Situation

The United States pear crop for 1934 was estimated at 23,474,000 bushels, which is 10% larger than the 1933 harvest, about 6% above the 1932 production, and 5% above the 5-year average 1927-31. Carlot shipments through December 29th, 1934 amounted to 16,326 cars, which were over 2,000 cars greater than the entire movement during 1933-34.

Michigan Situation

Michigan's 1934 pear harvest was estimated at 745,000 bushels, as compared with 532,000 bushels in 1933, and a 5-year average of 546,000 bushels. In fact, in recent years, only the 1932 harvest exceeded this year's crop in size. Not only the Kieffers and Bartletts had heavy sets of fruit, but also the various other odd varieties were heavily laden. The pear crop was of uniformly good quality throughout the state. Also more intensive spraying increased the quantity of saleable fruit, especially for Kieffers.

Bartlett returns were better this season than last, while Kieffers and other varieties were less. Carlot f.o.b. usual term sales for U.S.No.1 2" minimum Bartletts ranged from \$1.50 to \$1.85; Clapps Favorite from \$1.00 to \$1.30, Flemish Beautys from \$1.00 to \$1.10; Howells - Clairgeaus - and Anjous from \$.90 to \$1.15; Seckels from \$1.20 to \$1.25; and Kieffers 2" minimum stock from 50¢ to 80¢. Sales over the Benton Harbor cash market for the same grade and sizes for Bartletts ranged from \$1.00 to \$1.75, and for Kieffers from 30¢ to 65¢.

Total 1934 carlot rail and boat movement amounted to 403 cars, an increase of more than double the 1933 roll of 153 cars. The heavier crop was reflected in the rail movement. However, the greatest increase occurred in the movement over the Benton Harbor cash market where over triple the quantity of pears were handled this season. Most of this volume moved to market by truck. The movement over the Benton Harbor cash market reduced to carlot equivalents amounted to 774.76 cars as compared to last year's roll of 206.4 cars.

Canneries helped move the large crop of Kieffers, taking the largest quantity of fruit used for canning since 1927. Michigan canneries report Kieffer purchases for their 1934 pack of approximately 261,000 bushels, for which they paid the farmers 90¢ for 2 1/4" minimum stock, and 60¢ for 2-2 1/4" minimum fruit, bulk per cwt. Following are the approximate number of bushels of Michigan Kieffers used by canneries and the prices paid for the past eight seasons:

Year	Number of bushels reported purchased by canners:	Prices paid to growers Bulk per cwt., U.S.No.1
1934	261,000	\$.90 (2 1/4" min.) \$.60 (2-2 1/4")
1933	211,000	1.00 " .60 "
1932	217,000	.60 " .37 1/2-.45 "
1931	80,000	.80 " "
1930	205,000 to 210,000	1.00 " "
1929	100,000	2.25 " "
1928	225,000	1.40 " "
1927	125,000	1.35 " "

PEAR PRODUCTION BY STATES FOR SEASONS 1932, 1933, AND 1934

State	(1932)	(1933)	(1934)	State	(1932)	(1933)	(1934)
(Figures shown are in thousands of bushels-000 omitted)							
Maine	12	11	2	Georgia	106	114	185
New Hampshire	12	12	5	Florida	44	25	67
Vermont	11	7	3	Kentucky	37	80	184
Massachusetts	63	57	35	Tennessee	59	94	285
Rhode Island	10	8	6	Alabama	132	132	326
Connecticut	28	20	14	Mississippi	107	85	323
New York	1,745	900	1,011	Arkansas	34	58	158
New Jersey	112	71	74	Louisiana	48	31	69
Pennsylvania	384	366	385	Oklahoma	46	69	171
Ohio	313	336	394	Texas	182	104	303
Indiana	80	100	178	Idaho	60	59	52
Illinois	71	320	641	Colorado	377	271	307
MICHIGAN	783	532	745	New Mexico	44	9	49
Iowa	78	58	74	Arizona	15	13	11
Missouri	51	146	298	Utah	76	47	53
Nebraska	38	17	20	Nevada	5	4	6
Kansas	35	90	145	Washington	3,723	4,264	4,042
Delaware	35	20	17	Oregon	2,808	2,738	2,470
Maryland	92	66	94	California	*9,917	*9,209	*9,751
Virginia	87	270	194				
West Virginia	23	57	25				
North Carolina	113	228	218	United States	*22,050	*21,192	*23,474
South Carolina	54	94	84				

Note: * includes 2,666,000 bushels in 1932, 1,667,000 in 1933, and 375,000 in 1934 not harvested on account of market conditions.

PRIMARY DESTINATIONS CARLOT SHIPMENTS MICHIGAN PEARS FOR 1934 SEASON
(rail and boat)

(State & City)	(Cars)	(State & City)	(Cars)	(State & City)	(Cars)
<u>ILLINOIS</u>					
Blue Island	7	<u>MICHIGAN</u>		<u>MISSOURI</u>	
Chicago	25	Detroit	5	Kansas City	6
Peoria	1	Houghton	2	St. Louis	6
Rockford	1	Iron Mountain	1	Total	12
Total	34	Ishpeming	6	<u>NEBRASKA</u>	
<u>IOWA</u>					
Des Moines	1	Menominee	1	Grand Island	5
Dyersville	1	Total	20	Omaha	7
Sioux City	4	<u>MINNESOTA</u>		Total	12
Waterloo	1	Duluth	6	<u>NEW YORK</u>	
Total	7	Fergus Falls	1	Buffalo	1
<u>KANSAS</u>					
Salina	1	Hibbing	1	<u>NORTH DAKOTA</u>	
<u>KENTUCKY</u>					
Lexington	1	Mankato	3	Fargo	1
		Marshall	2	Grand Forks	2
		Minneapolis	28	Minot	2
		St. Paul	22	Total	5
		St. Cloud	1		
		Total	64		

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PRIMARY DESTINATIONS CARLOT SHIPMENTS MICHIGAN PEARS FOR 1934 SEASON (Cont'd)					
(State & City)	(Cars)	(State & City)	(Cars)	(State & City)	(Cars)
OHIO		WISCONSIN		WISCONSIN (Cont'd)	
Cincinnati	10	Antigo	2	Wausau	3
PENNSYLVANIA		Appleton	2	Total	164
Pittsburgh	8	Appleton Jct.	2		
SOUTH DAKOTA		Ashland	1	CANADA	
Aberdeen	1	Cumberland	1	ONTARIO:	
Brookings	1	Eau Claire	3	Fonthill	9
Huron	1	Fond du Lac	3	Grimsby	11
Parker	1	Green Bay	17	St. Catherines	16
Sioux Falls	2	Janesville	1	Total	36
Total	6	La Crosse	1		
VIRGINIA		Madison	16		
Norfolk	1	Marshfield	2	TOTAL DESTINATIONS	369
WEST VIRGINIA		Milwaukee rail	29		
Charleston	4	Milwaukee boat	70		
Huntington	2	Manitowoc	4		
Wheeling	1	Racine	1		
Total	7	Superior	1		
		Stevens Point	5		

CARLOT SHIPMENTS OF PEARS IN MICHIGAN BY COUNTIES AND STATIONS 1934**

County and Station	Aug.	Sept.	Oct.	Total	
Allegan.....Fennville	26	21	-	47	
Benzie.....Frankfort	-	1	-	1	
Berrien.....Baroda	-	-	7	7	
Benton Harbor	19	52	48	119	
Coloma	3	-	2	5	
Derby	1	33	12	46	
Glendora	-	3	1	4	
Riverside	-	5	-	5	
Sodus	-	2	-	2	
St. Joseph	-	21	1	22	
Total	23	116	71	210	
Kent.....Sparta	-	-	1	1	
Muskegon.....Casnovia	-	-	2	2	
Oceana.....Hart	-	1	-	1	
Van Buren.....Bangor	3	2	1	6	
Paw Paw	-	-	3	3	
South Haven	32	11	19	62	
Total	35	13	23	71	
Boat Shipments	Total	26	30	14	70
GRAND TOTAL	110	182	111	403	

** subject to revision, issued Nov. 30, 1934.

PEARS - 1934 DAILY CARLOT SHIPMENTS AND F.O.B. PRICES AT WESTERN MICHIGAN

SHIPPING POINTS

Sales are for Bushel baskets, U.S. No. 1 stock.

Date	Shipments Mich	U.S.	Bartlett's 1-2 3/4" & 2"	Clapps Favorite 2" min	Flemish Beauties 2" min	Kioffers 2" min.	Seckels
Aug. 20	2	193	1.50	1.00-1.25			
21	3	184	1.10-1.50	1.25-1.30			
22	11	188	1.05-1.50				
23	10	160	1.05-1.65				
24	12	193	1.05-1.65				
25	16	203	1.50-1.65				
26	0	175	Sunday				
27	11	216	1.10-1.65				
28	3	159	1.60				
29	9	217	1.10-1.65	1.15	1.10		
30	12	180	1.60		1.00		1.25
31	6	192	1.55				1.20
Sept. 1	5	179	1.50-1.60				
2	2	68	Sunday				
3	3	85	Holiday				
4	4	201	1.15-1.65		1.00		
5	3	153	Too few sales reported to quote.				
6	1	168	Do				
7	3	174	1.00				
8	5	173	Too few sales reported to quote.				
9	0	66	Sunday				
10	7	162	1.00				
11	1	184	1.00				
12	5	165	1.75				
13	7	120	1.65-1.75	1.00			
14	5	140	1.85	.85-1.00			
15	5	129	Too few sales reported to quote.				
16	5	64	Sunday				
17	11	139			.75		
18	20	165		.90	.70-	.75	
19	13	149			.70-	.80	
20	11	120		.90	.70		
21	14	151			.60-	.65	
22	6	141			.65		
23	0	44	Sunday				
24	5	125			.60-	.70	
25	9	124			.60-	.65	
26	12	145		.80	.60		
27	11	101			.50-	.60	
28	6	82	Bosc 2" min.		.50-	.60	
29	8	98			.50-	.60	
30	1	43	Sunday				
Oct. 1	7	76	1.35		.57 1/2		
2	11	83			.50 1/2	.55	
3	9	86			.55-	.62 1/2	
4	10	80			.65-	.57 1/2	
5	10	109			.55-	.57 1/2	
6	3	98			.55-	.57 1/2	
7	2	15	Sunday				
8	16	87			.55-	.57 1/2	
9	5	76			.55-	.57 1/2	
10	6	79			.55-	.57 1/2	
11	6	78			.57 1/2		
12	8	80			.57 1/2		
13	6	49			.55-	.57	

BENTON HARBOR CASH MARKET ON PEARS - 1934 SEASON

Price range is for Wagonloads cash to growers, Bushel Baskets, US#1 stock, full size range as marketed. Equivalents are on a basis of 400 bushels per carload.

Date	Bartletts	Clapps Favorite	Seckels	Kieffers	Anjous, Howells, Sheldons, Clairgeaus, Flemish Beautys, Lawrence	Daily Carlot Equivalent
Aug. 20	1.00-1.40	.90-1.00	1.00-1.25	--Total Previous to August 20th		130.55
21	1.10-1.50	1.15	1.25			12.31
22	1.15-1.35	1.00	1.15-1.25			18.10
23	1.15-1.35				.75-1.00	19.32
24	1.00-1.35				.80-1.00	21.21
25	Saturday, no market.					
26	1.00-1.40		1.00-1.15		.85-1.00	22.25
27	1.25-1.55		1.20-1.30		.60-.85	10.53
28	.90-1.50		1.00		.75-.85	20.72
29	1.40-1.60		.90-1.00		.60-.90	15.77
30	1.25-1.55		.90-1.00		.65-1.00	16.62
31	1.15-1.60				.65-.90	9.10
Sept. 1	Saturday, no market.					
2	Sunday, no market.					
3	1.25-1.60		.90-1.00		.75-.90	16.26
4	1.35-1.70		.90-.95		.65-.90	8.94
5	1.50-1.75		1.05-1.35		.60-.90	9.21
6	1.25-1.50		1.00-1.10		.60-.85	11.63
7	1.50-1.70		.85-.90		.65-.85	8.33
8	Saturday, no market.					
9	1.50-1.60		1.00-1.15		.65-.85	12.37
10	1.40-1.50		.80-.90	.55-.65	.65-.85	5.64
11	1.50-1.75	Bosc	1.00-1.10		.65-.85	7.27
12	1.00-1.50	1.00-1.25			.65-.85	9.62
13				.55-.65	.65-.90	11.44
14	1.25-1.40			.55-.65	.65-.85	8.26
15	Saturday, no market.					
16			1.10-1.15	.60-.65	.65-.90	15.74
17				.50-.65	.60-.80	9.40
18	.75-1.35			.55-.65	.70-.85	13.13
19	1.10-1.35		.85-1.00	.45-.65	.60-.90	13.02
20	1.25			.45-.65	.60-.85	18.14
21				.45-.60		14.84
22	Saturday, no market.					
23	1.30-1.40			.40-.55	.75-1.00	17.63
24	1.30-1.35			.35-.55	.60-.85	9.62
25				.35-.50	.70-.90	14.67
26				.35-.50		13.34
27				.30-.50	.70-.90	12.21
28				.30-.45	.70-.90	9.75
29	Saturday, no market.					
30				.30-.45		13.29
Oct. 1	1.50-1.60			.30-.45		6.53

Date	Kieffers	Carlot Equivalents	Date	Kieffers	Carlot Equivalents
Oct. 2	.35-.45	9.71	Oct. 24	.35-.55	3.75
3	.35-.50	9.09	25	.35-.60	3.08
4	.35-.55	9.43	26	.45-.50	2.15
5	.35-.60	9.03	27	Saturday, no market	
6	Saturday, no market		28	.50-.60	2.93
7	.30-.50	13.73	29	.40-.50	1.51
8	.35-.50	8.95	30	.40-.55	2.00
9	.40-.50	12.68	31	No sales reported	
10	.30-.50	11.53	Nov. 1	.30-.60	1.06
11	.35-.55	11.58	2	.55-.60	.95
12	.35-.55	8.93	3	Saturday, no market	
13	Saturday, no market		4	.35-.40	.55
14	.35-.55	9.95	5	.20-.40	.59
15	.35-.50	5.39	6	.40	.51
16	.35-.55	8.62	7	No sales reported	
17	.30-.55	5.40	8	.65	.36
18	.40-.60	5.91	9	No sales reported	
19	.40-.60	4.18		--To end of season:--	
20	Saturday, no market				.52
21	.45-.60	3.50			
22	.35-.55	3.40			
23	.35-.50	3.05			
Total Carlot Equivalents for entire season. 774.76					

BI-WEEKLY RANGE OF JOBBING SALES MICHIGAN PEARS 1934 SEASON IN IMPORTANT MARKETS

Sales are for bushel baskets, sizes are for minimum allowances, U.S.No.1 grade.

CHICAGO

Date	Bartletts		Clapps Favorite		Seckels	Howells Flemish By.		Clairgeaus
	2 1/2" min.	2" min.	2 1/2" min.	2" min.		2" & 2 1/2" min.	2" & 2 1/2" min.	
Aug. 20-22	1.25-1.60	1.00-1.25	1.15-1.50	.90-1.10	1.25-1.60			
23-25	1.25-1.50	1.00-1.25	1.15-1.40	1.00-1.15	1.10-1.50			
27-29	1.25-1.65	1.10-1.40	1.35-1.50		.75-1.25	.75-1.00	1.25	
30-1	1.50-1.65	1.25-1.35	1.50-1.65	1.25	1.00-1.25	.75-1.15	1.15-1.25	
Sept. 3-5	1.50-2.00	1.15-1.50	Anjous	Sheldons	1.00-1.25	.85-1.00	.95-1.25	
6-8	1.50-1.75	1.25-1.40	2" & 2 1/2" min.	2" & 2 1/2" min.	1.00-1.25	.90-1.00	.90-1.25	
10-12	1.75-2.00	1.40-1.60	1.00-1.25	.75-1.25	1.00-1.35		1.00-1.25	
13-15	1.75-2.10	Kieffers	1.00		1.00-1.25	.75-1.15	.75-1.25	
17-19	2.25	.50-1.00	1.00-1.25	.75-1.00	1.25-1.50	.75-1.00	.75-1.00	
20-22	2.25	.50-.85	.75-1.00	Bosc	1.25-1.40	.75-1.00	.75-1.00	
24-26	2.25	.40-.85	1.00-1.50	2" & 2 1/2" min.	1.25-1.50	1.00	1.00	
27-29	2.00-2.15	.35-.75	1.00-1.25	1.00-1.75	1.25-1.50	.75-1.25	.75-1.25	
Oct. 1-3	1.75-2.25	.50-.75	.75-1.25	1.50-1.75	1.25-1.50			
4-6	2.00-2.25	.50-.75			1.75-2.00			
8-10	1.50-2.25	.40-.75	1.00-1.25					
11-13	1.50-2.00	.40-.75			1.25-1.50			
15-17	2.00-2.25	.40-.75						
18-20	2.00-2.25	.50-.85						
22-24		.60-.75						
25-27		.60-.75						
29-31		.50-.85						

BI-WEEKLY RANGE OF JOBBING SALES MICHIGAN PEARS 1934 SEASON
IN IMPORTANT MARKETS (Cont'd)

M I L W A U K E E

MINNEAPOLIS

Dates	Bartletts			Anjous	Clair-	Kieffers	Kieffers
	2 1/4" min.	2" min.	1-3/4" min.	Sheldons 2" min.	geaus 2" min.	2" min.	2" min.
Aug.							
20-22	1.35	1.25					
23-25		1.35					
27-29		1.15-1.25	.90				
30-1		1.15-1.25	.90	.90			
Sept.							
3-5			.95	.95	.95		
6-8				.90-1.00	.90-1.00		
10-12	1.85	1.65-1.75	1.25-1.40	.90-1.00	.90-1.00		
13-15	1.85	1.65-1.75	1.25-1.40	1.00	1.00		
17-19	1.85-2.00	1.65-1.75	1.25-1.40	1.00	1.00		
20-22	1.85-2.00	1.65-1.75	1.25-1.40	1.00	1.00	.70	
24-26						.60-.65	1.10
27-29						.60-.65	1.00-1.10
Oct.							
1-3						.60-.65	.75-1.05
4-6						.60-.65	.75-.85
8-10						.60-.65	1.10
11-13						.60	1.00-1.10
15-17						.60	1.00-1.10
18-20						.60	

D E T R O I T

Dates	Bartletts		Clapps Favorite		Seckels	Sheldons 2" min.
	2 1/4" min.	2" min.	2 1/2" min.	2 1/4" min.		
Aug.						
20-22	1.50-1.65	1.25-1.50	1.40	1.15-1.25	1.00-1.25	
23-25	1.40-1.65	1.25-1.50				
27-29	1.50-1.65	1.25	Howells, Duchess, Anjous, Flemish By 2" Min.		1.00-1.15 1.15-1.25	
30-1	1.60	1.25-1.60				
Sept.						
3-5	1.65-1.75		1.00-1.25	Kieffers 2" & 2 1/4" min.	1.10-1.25 1.15-1.25	
6-8	1.60-1.85	1.40-1.65			1.15-1.25	1.10-1.35
10-12		1.50-1.65	.90-1.15		1.15-1.25	1.00-1.25
13-15		1.50-1.65	.90-1.15	.80-.85		1.00
17-19			1.15-1.25			
20-22			1.25-1.35	.75-.85		
24-26				.65-.75		
27-29				.65-.75		
Oct.						
1-3				.65-.75		
4-6				.65-.70		
8-10				.65-.80		
11-13				.60-.80		
15-17				.60-.75		
18-20				.65-.75		
22-24				.75-.80		
25-27				.75		
29-31				.75		

C I N C I N N A T I

S A I N T L O U I S

Dates	Bartletts		Seckels	Bartletts		Seckels
	2 1/4" min.	2" min.		2 1/4" min.	2" min.	
Aug.						
20-22	1.75	1.50-1.60				
23-25	1.75-1.90	1.50				
27-29	1.85-1.90			1.65-1.75	1.10-1.50	1.10-1.50
30-1	1.85-1.90			1.60-1.75		1.25-1.35
Sept.						
3-5			1.75-2.00			
6-8			1.75	1.85-2.00	Kieffers 2" min.	
10-12				2.00		
13-15				2.25-2.35	1.25	
17-19				2.25		1.75
20-22				2.25		
24-26				2.40-2.50		1.50

R. E. Keller,

Local Representative.