

Auction Price Summary

CALIFORNIA

APRICOTS



1960

By

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MARKETING CALIFORNIA FRESH APRICOTS AT EASTERN AUCTIONS

1960 SEASON

F O R E W O R D

This report is primarily a statistical summarization of California fresh apricot weighted average auction prices received at eastern auction markets by containers, by varieties, by weeks and by markets. In addition, this summary contains information pertaining to apricot production, fresh market movement and distribution, and utilization by canners.

The auction price and volume information is compiled from deciduous fruit reports issued daily during the season by this office. Sources of other information shown in this summary are identified at the bottom of the individual tables.

We wish to take this opportunity to express our thanks to all those who have cooperated to make available the information contained in this summary.

Requests for additional copies of this summary should be addressed to:

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MARKETING CALIFORNIA FRESH APRICOTS AT EASTERN AUCTIONS

1960 Season

INTRODUCTION

In 1960 auction trading of California fresh apricots was transacted at eight eastern auction markets. They consisted of Boston, Chicago, Cleveland, Detroit, New York, Philadelphia, Pittsburgh and St. Louis. During 1959 there were nine active auction markets. Due to the lack of offerings at Cincinnati in 1960, this auction was inactive and not included in this summary as in previous years.

The annual weighted average price for California apricots at eight eastern auctions in 1960 was \$3.37 per lug, sharply below the 1959 average of \$4.74, and the lowest since 1949. First arrivals of the 1960 crop arrived at auction during the week ending June 4th, one week later than in 1959. Auction prices during the first week averaged \$6.74 per lug, 48 cents above the corresponding 1959 average of \$6.26 per lug. Price declines were constant until the week of July 2nd when prices reached a seasonal low of \$2.32 per lug. The 1959 season's low of \$2.65 occurred during the week ending July 16. During the first half of June, 1960, abnormally high temperatures in most major California producing areas resulted in rapid maturity and subsequent increase in fresh market movement. Movement to auctions during the period June 12-July 2 was more than twice that of a similar peak period in 1959. Total auction volume for the season was approximately 267,600 lugs, 62,300 lugs above 1959.

In 1960 Royal apricots averaged \$3.68, 85 cents below 1959 and Tiltons \$2.80, \$1.94 below 1959. These annual averages were the lowest on record since 1949. The first weekly average for Royals was \$7.86, during the period ending June 4. As the auction season advanced, weekly prices declined steadily to a low of \$1.70 during the close of the season's trading July 2. Weekly prices of Tiltons, however, advanced from \$2.18, June 25, to \$4.14, July 16, the final week of auction trading. In 1960 the volume of Royals increased by about 38% above 1959, while Tiltons increased by about 26%.

Volume in lugs and seasonal weighted average prices of Royals and Tiltons sold at eastern auction markets 1949 to 1960 inclusive:

<u>Year</u>	<u>Royal</u>		<u>Tilton</u>	
	<u>Lugs</u>	<u>Average</u>	<u>Lugs</u>	<u>Average</u>
1949	291,972	\$3.04	184,820	\$1.96
1950	255,747	3.73	153,224	3.52
1951	281,549	3.68	108,374	3.24
1952	292,284	4.53	137,750	3.50
1953	381,045	3.41	85,397	3.82
1954	216,178	4.19	89,852	4.03
1955	296,107	4.14	157,468	4.05
1956	203,349	4.35	75,337	4.24
1957	219,913	3.85	57,282	4.19
1958	74,521	4.09	20,094	4.08
1959	116,716	4.53	65,363	4.74
1960	160,617	3.68	82,174	2.80

New York handled approximately 141,300 lugs, or 53% of the total California volume of all varieties. Philadelphia was the second largest handler with 39,700 lugs, or 15% of the total volume. Chicago ranked third in volume handled, with 36,500 lugs, or 14% of the total, but had the highest annual average price of any of the auctions, at \$3.66 per lug.

MOVEMENT AND DISTRIBUTION

Rail shipments of California fresh apricots totaled 243 cars in 1960, about 21% more than 1959. Washington rail shipments totaled 124 cars in 1960, compared with 202 cars in 1959, or about 39% less. Total United States movement was 375 cars, 47 cars less than 1959. Of the total United States shipments 65% originated in California, 33% in Washington and 2% in Utah.

Outbound truck passings of apricots through California border stations totaled 113 carlot equivalents during 1960. This was an increase of 35 carlot equivalents over 1959.

In 1960 rail unloads of California apricots for fresh market distribution at nine major eastern cities totaled 238 cars. This was 41 cars, or about 21% more than in 1959. California supplied 89% of the apricots unloaded at these eastern cities.

PRODUCTION

According to estimates of the California Crop and Livestock reporting service, California apricot production was 232,000 tons in 1960, about 11% above 1959, and the largest since 1955. Total United States production was 244,400 tons, about 39% below the previous year. Production in Utah was 2,600 tons, sharply below 1959 by about 58%.

UTILIZATION BY CANNERS

Harvesting for canning and drying was nearly finished by the end of July. Cannerymen paid \$90.00 per ton in the Santa Clara Valley-Brentwood-Tracy-Patterson districts for 14s and larger; \$100.00 at Hollister for 14s and larger; \$75.00 at Fresno and \$70.00 at Modesto and Hemet for 16s and larger; and \$50.00 in Ventura County for orchard run. Prices during 1960 ranged unchanged to \$20.00 lower, mostly around \$10.00 lower than 1959.

The Cannerymen League of California reported that the 1960 California pack of canned apricots was the equivalent of 5,949,128 cases of 24 No. 2½ size cans. This was one-fifth larger than the 4,885,473 equivalent case pack of 1959 and the largest since 1946 when 10,223,849 equivalent cases were packed.

TABLE 1 - CALIFORNIA APRICOTS
SEASONAL WEIGHTED AVERAGE AUCTION PRICES BY VARIETIES

IN LUGS

Variety	1960		1959		1958	
	Lugs	Average	Lugs	Average	Lugs	Average
Perfection	23,546	\$3.16	22,911	\$5.81	2,520	\$6.86
Riland	-	-	260	5.57	195	5.47
Royal	160,617	3.68	116,716	4.53	74,521	4.09
Seedling	1,292	4.28	95	5.71	-	-
Tilton	82,174	2.80	65,363	4.74	20,094	4.08
TOTAL	267,629	\$3.37	205,345	\$4.74	97,330	\$4.16

TABLE 2 - CALIFORNIA APRICOTS
1960 WEIGHTED AVERAGE AUCTION PRICES BY VARIETIES, BY MARKETS

IN LUGS

*Corrected in
1961 Annual
Page 6*

Market	PERFECTION		ROYAL		SEEDLING		TILTON		TOTAL	
	Lugs	Av.	Lugs	Av.	Lugs	Av.	Lugs	Av.	Lugs	Av.
Boston	-	-	1,915	\$4.07	-	-	-	-	5,425	\$2.48
Chicago	-	-	27,834	3.81	842	\$4.48	3,510	\$1.62	36,493	3.66
Cleveland	-	-	8,235	3.84	-	-	7,817	3.00	36,493	3.66
Detroit	1,215	\$1.88	9,333	3.57	-	-	2,331	2.54	12,879	3.22
New York	18,690	3.36	74,560	3.74	450	3.90	47,625	2.99	141,325	3.44
Philadelphia	3,641	2.54	22,270	3.40	-	-	13,800	2.58	39,711	3.04
Pittsburgh	-	-	10,530	3.55	-	-	3,446	2.49	13,976	3.29
St. Louis	-	-	5,940	3.49	-	-	-	-	5,940	3.49
TOTAL	23,546	\$3.16	160,617	\$3.68	1,292	\$4.28	82,174	\$2.80	267,629	\$3.37

TABLE 3 - CALIFORNIA APRICOTS
SEASONAL WEIGHTED AVERAGE AUCTION PRICES BY WEEKS

IN LUGS

1960			1959			1958		
Week ending	Lugs	Av.	Week ending	Lugs	Av.	Week ending	Lugs	Av.
May 28	-	-	May 30	8,950	\$6.26	May 31	-	-
June 4	4,125	\$6.74	June 6	42,246	4.74	June 7	13,310	5.49
11	40,173	5.63	13	46,937	3.90	14	25,829	4.13
18	67,591	3.60	20	25,689	5.07	21	24,380	3.84
25	65,638	2.38	27	20,752	6.06	28	14,858	3.38
July 2	56,222	2.32	July 4	35,819	4.91	July 5	11,633	4.61
9	26,595	3.32	11	22,977	4.22	12	7,320	3.77
16	7,285	4.14	18	1,975	2.65	19	-	-
TOTAL	267,629	\$3.37	TOTAL	205,345	\$4.74	TOTAL	97,330	\$4.16

TABLE 4 - CALIFORNIA APRICOTS

WEIGHTED AVERAGE AUCTION PRICES BY WEEKS, BY VARIETIES, 1960, WITH 1959 COMPARISONS

IN LUGS

Week ending	1960		1959		Week ending	1960		1959	
	Lugs	Wtd. Av. Price	Lugs	Wtd. Av. Price		Lugs	Wtd. Av. Price	Lugs	Wtd. Av. Price
<u>PERFECTION</u>					<u>SEEDLING</u>				
June 18	7,238	\$3.69	1,215	\$5.52	June 4	1,292	\$4.28	95	\$5.71
25	13,663	2.87	11,744	5.69	TOTAL	1,292	\$4.28	95	\$5.71
July 2	2,645	3.22	7,227	6.57	<u>TILTON</u>				
9	-	-	2,725	4.44	June 25	437	\$2.18	-	-
TOTAL	23,546	\$3.16	22,911	\$5.81	July 2	47,857	2.35	8,046	\$5.82
<u>RIILAND</u>					9	26,595	3.32	32,365	4.97
July 2	-	-	260	\$5.57	16	7,885	4.14	22,977	4.22
TOTAL	2	-	260	\$5.57	23	-	-	1,975	2.65
<u>ROYAL</u>					TOTAL	82,174	\$2.80	65,363	\$4.74
June 4	2,833	\$7.86	8,855	\$6.27	<u>TOTAL</u>				
11	40,173	5.63	42,246	4.74	June 4	4,125	\$6.74	8,950	\$6.26
18	60,353	3.59	45,722	3.86	11	40,173	5.63	42,246	4.74
25	51,538	2.26	13,945	4.55	18	67,591	3.60	46,937	3.90
July 2	5,720	1.70	5,219	5.76	25	65,638	2.38	25,689	5.07
9	-	-	729	3.84	July 2	56,222	2.32	20,752	6.06
TOTAL	160,617	\$3.68	116,716	\$4.53	9	26,595	3.32	35,819	4.91
					16	7,285	4.14	22,977	4.22
					23	-	-	1,975	2.65
					GRAND TOTAL	267,629	\$3.37	205,345	\$4.74

TABLE 5 - CALIFORNIA APRICOTS

SEASONAL WEIGHTED AVERAGE AUCTION PRICES BY MARKETS

IN LUGS

Market	1960		1959		1958	
	Lugs	Average	Lugs	Average	Lugs	Average
Boston	5,425	\$2.48	3,332	\$3.10	1,215	\$1.63
Chicago	36,493	3.66	31,932	4.60	10,027	3.62
Cincinnati	-	-	1,215	3.33	6,385	3.81
Cleveland	11,880	3.49	3,645	4.16	4,221	4.36
Detroit	12,879	3.22	16,870	4.66	1,080	2.40
New York	141,325	3.44	118,670	4.92	61,250	4.41
Philadelphia	39,711	3.04	23,784	4.47	10,857	3.99
Pittsburgh	13,976	3.29	4,682	5.02	2,295	3.38
St. Louis	5,940	3.49	1,215	4.00	-	-
TOTAL	267,629	\$3.37	205,345	\$4.74	97,330	\$4.16

TABLE 6 - CALIFORNIA APRICOTS
1960 WEIGHTED AVERAGE AUCTION PRICES BY MARKETS, BY WEEKS

Market	IN LUGS							
	June 4		June 11		June 18		June 25	
	Lugs	Average	Lugs	Average	Lugs	Average	Lugs	Average
Boston	-	-	700	\$4.87	-	-	1,215	\$3.61
Chicago	2,430	\$5.85	8,352	5.12	8,198	\$3.92	8,097	2.22
Cleveland	-	-	2,430	5.68	3,510	3.67	2,295	2.15
Detroit	-	-	2,313	6.18	4,725	3.05	3,510	1.96
New York	1,695	8.01	19,100	5.83	33,350	3.61	34,475	2.46
Philadelphia	-	-	3,633	6.08	10,653	3.45	10,376	2.40
Pittsburgh	-	-	2,430	5.33	4,725	3.66	3,375	2.12
St. Louis	-	-	1,215	4.61	2,430	4.06	2,295	2.30
TOTAL	4,125	\$6.74	40,173	\$5.63	67,591	\$3.60	65,638	\$2.38
Market	July 2		July 9		July 16		TOTAL	
	Lugs	Average	Lugs	Average	Lugs	Average	Lugs	Average
	Boston	2,295	\$1.47	1,215	\$1.88	-	-	5,425
Chicago	5,901	2.41	3,515	3.45	-	-	36,493	3.66
Cleveland	2,430	2.47	1,215	3.15	-	-	11,880	3.49
Detroit	1,116	2.25	1,215	2.81	-	-	12,879	3.22
New York	30,845	2.45	15,790	3.45	6,070	\$4.27	141,325	3.44
Philadelphia	11,404	2.03	2,430	3.86	1,215	3.50	39,711	3.04
Pittsburgh	2,231	2.61	1,215	2.28	-	-	13,976	3.29
St. Louis	-	-	-	-	-	-	5,940	3.49
TOTAL	56,222	\$2.32	26,595	\$3.32	7,285	\$4.14	267,629	\$3.37

TABLE 7 - CALIFORNIA APRICOTS
1960 WEIGHTED WEEKLY AUCTION AVERAGES BY VARIETIES, BY WEEKS, BY MARKETS

<u>PERFECTION</u>		IN LUGS						
Market	June 18		June 25		July 2		TOTAL	
	Lugs	Average	Lugs	Average	Lugs	Average	Lugs	Average
Detroit	-	-	1,215	\$1.88	-	-	1,215	\$1.88
New York	6,025	\$3.81	10,020	3.13	2,645	\$3.22	18,690	3.36
Philadelphia	1,213	3.08	2,428	2.28	-	-	3,641	2.54
TOTAL	7,238	\$3.69	13,663	\$2.87	2,645	\$3.22	23,546	\$3.16
<u>ROYAL</u>		IN LUGS						
Market	June 4		June 11		June 18		June 25	
	Lugs	Average	Lugs	Average	Lugs	Average	Lugs	Average
Boston	-	-	700	\$4.87	-	-	1,315	\$3.61
Chicago	1,588	\$6.58	8,352	5.12	8,198	3.92	8,097	2.22
Cleveland	-	-	2,430	5.68	3,510	3.67	2,295	2.15
Detroit	-	-	2,313	6.18	4,725	3.05	2,295	2.00
New York	1,245	9.50	19,100	5.83	27,325	3.56	24,455	2.19
Philadelphia	-	-	3,633	6.08	9,440	3.49	7,511	2.46
Pittsburgh	-	-	2,430	5.33	4,725	3.66	3,375	2.12
St. Louis	-	-	1,215	4.61	2,430	4.06	2,295	2.30
TOTAL	2,833	\$7.86	40,173	\$5.63	60,353	\$3.59	51,538	\$2.26

(Continued)

TABLE 7. Weighted Weekly Auction Averages by Varieties, by Weeks, by Markets (Continued)

ROYAL - Cont'd.

Market	In Lugs				SEEDLING In Lugs	
	July 2		TOTAL		June 4	
	Lugs	Average	Lugs	Average	Lugs	Average
Boston	-	-	1,915	\$4.07	-	-
Chicago	1,599	\$1.81	27,834	3.81	842	\$4.48
Cleveland	-	-	8,235	3.84	-	-
Detroit	-	-	9,333	3.57	-	-
New York	2,435	1.95	74,560	3.74	450	3.90
Philadelphia	1,686	1.24	22,270	3.40	-	-
Pittsburgh	-	-	10,530	3.55	-	-
St. Louis	-	-	5,940	3.49	-	-
TOTAL	5,720	\$1.70	160,617	\$3.68	1,292	\$4.28

TILTON

Market	In Lugs									
	June 25		July 2		July 9		July 16		TOTAL	
	Lugs	Average	Lugs	Average	Lugs	Average	Lugs	Average	Lugs	Average
Boston	-	-	2,295	\$1.47	1,215	\$1.88	-	-	3,510	\$1.62
Chicago	-	-	4,302	2.63	3,515	3.45	-	-	7,817	3.00
Cleveland	-	-	2,430	2.47	1,215	3.15	-	-	3,645	2.69
Detroit	-	-	1,116	2.25	1,215	2.81	-	-	2,331	2.54
New York	-	-	25,765	2.42	5,790	3.45	6,070	\$4.27	47,625	2.99
Philadelphia	437	\$2.18	9,718	2.17	2,430	3.86	1,215	3.50	13,800	2.58
Pittsburgh	-	-	2,231	2.61	1,215	2.28	-	-	3,446	2.49
TOTAL	437	\$2.18	47,857	\$2.35	26,595	\$3.32	7,285	\$4.14	82,174	\$2.80

TABLE 8 - CALIFORNIA APRICOTS

RAIL SHIPMENTS OF APRICOTS, CALIFORNIA AND OTHER STATES,
BY WEEKS - 1960, WITH 1959 COMPARISONS

Week Ending	1959 Season a/							Week Ending	1960 Season b/						
	California			Colo.	Utah	Wash.	Total		California			Colo.	Utah	Wash.	Total
	Nor.	Cent.	Total						Nor.	Cent.	Total				
	<u>Cars</u>								<u>Cars</u>						
May 23	4	-	4	-	-	-	4	May 21	-	-	-	-	-	-	-
30	51	-	51	-	-	-	51	28	1	-	1	-	-	-	1
Jun 6	37	1	38	-	-	-	38	Jun 4	51	-	51	-	-	-	51
13	8	13	21	-	1	-	22	11	73	-	73	-	-	-	73
20	-	26	26	-	3	-	29	18	28	16	44	-	-	-	44
27	-	29	29	-	-	-	29	25	-	47	47	-	-	-	47
Jul 4	-	29	29	2	-	6	37	Jul 2	-	25	25	-	-	3	28
11	-	3	3	1	4	36	44	9	-	2	2	-	4	36	42
18	-	-	-	-	7	72	79	16	-	-	-	-	4	46	50
25	-	-	-	-	1	60	61	23	-	-	-	-	-	19	19
Aug 1	-	-	-	-	-	9	9	30	-	-	-	-	-	13	13
8	-	-	-	-	-	16	16	Aug 6	-	-	-	-	-	4	4
15	-	-	-	-	-	2	2	13	-	-	-	-	-	3	3
22	-	-	-	-	-	1	1	20	-	-	-	-	-	-	-
TOTAL	100	101	201	3	16	202	422	TOTAL	153	90	243	-	8	124	375

Compiled from Weekly Summary of Carlot Shipments, U.S.D.A., Agricultural Marketing Service, Fruit and Vegetable Division, Washington, D.C.

a/ Final
b/ Preliminary

TABLE 9 - CALIFORNIA APRICOTS

RAIL SHIPMENTS OF CALIFORNIA APRICOTS BY COUNTY AND
BILLING STATION, BY MONTH - 1960

County and Station	Jan.	Feb.	March	April	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	Total
<u>Contra Costa</u>													
Brentwood	-	-	-	-	-	98	6	-	-	-	-	-	104
Oakley	-	-	-	-	-	3	-	-	-	-	-	-	3
TOTAL	-	-	-	-	-	101	6	-	-	-	-	-	107
<u>Yolo</u>													
Winters	-	-	-	-	-	20	127	-	-	-	-	-	147
TOTAL	-	-	-	-	-	20	127	-	-	-	-	-	147
GRAND TOTAL	-	-	-	-	-	121	133	-	-	-	-	-	254

Compiled from reports received from the Fruit and Vegetable Division, A.M.S., U.S.D.A., Washington, D.C.

TABLE 10. OUTBOUND TRUCK PASSINGS OF APRICOTS THROUGH CALIFORNIA BORDER STATIONS BY STATE OF DESTINATION AND MONTH - 1960 ^{1/}

STATE OF DESTINATION	MAY	JUNE	JULY	AUGUST	TOTAL
<u>Carlot Equivalents ^{2/}</u>					
<u>WESTERN AREA</u>					
Arizona	1	9	4	-	14
Colorado	1	4	-	-	5
Nevada	-	1	1	-	2
New Mexico	-	2	2	-	4
Oregon	1	29	-	-	30
Washington	-	5	-	-	5
TOTAL	3	50	7	-	60
<u>CENTRAL AREA</u>					
Illinois	-	2	-	-	2
Iowa	-	1	-	-	1
Kansas	-	3	-	-	3
Louisiana	-	1	-	-	1
Michigan	-	1	-	-	1
Minnesota	-	1	-	-	1
Missouri	-	4	1	-	5
Nebraska	-	1	-	-	1
Oklahoma	-	3	-	-	3
Texas	2	15	5	1	23
Wisconsin	-	2	-	-	2
TOTAL	2	34	6	1	43
<u>SOUTHEASTERN AREA</u>					
Florida	-	3	-	-	3
Tennessee	-	1	-	-	1
TOTAL	-	4	-	-	4
<u>NORTHEASTERN AREA</u>					
Ohio	-	2	-	-	2
TOTAL	-	2	-	-	2
Canada	-	3	1	-	4
TOTAL	-	3	1	-	4
TOTAL - 1960	5	93	14	1	113
TOTAL - 1959	15	54	9	-	78
TOTAL - 1958	3	29	6	1	39
TOTAL - 1957	5	72	13	-	90
TOTAL - 1956	3	74	14	-	92

Compiled from monthly outbound truck passings reports issued by Federal-State Market News Service, Sacramento, California.

^{1/} State of destination based upon original billings of shipments. Some truckloads and less than truckload quantities may be diverted before or at original state of destination.

^{2/} Carlot equivalent basis 1000 lugs.

TABLE 11 - CALIFORNIA APRICOTS
RAIL UNLOADS OF APRICOTS IN NINE MAJOR EASTERN CITIES, BY MONTHS - 1960
AND COMPARATIVE 1959 TOTALS

Market	MAY			JUNE			JULY			AUGUST			Total 1960			Total 1959		
	Cal	Oth. U.S.	Total	Cal	Oth. U.S.	Total	Cal	Oth. U.S.	Total	Cal	Oth. U.S.	Total	Cal	Oth. U.S.	Total	Cal	Oth. U.S.	Total
Boston	-	-	-	5	-	5	1	-	1	-	-	-	6	-	6	3	-	3
Chicago	-	-	-	19	-	19	6	15	21	1	-	1	26	15	41	34	20	54
Cincinnati	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	-	1
Cleveland	-	-	-	10	-	10	1	1	2	-	1	1	11	2	13	5	3	8
Detroit	-	-	-	12	-	12	1	1	2	-	-	-	13	1	14	15	1	16
New York	-	-	-	107	-	107	21	5	26	-	1	1	128	6	134	113	1	114
Philadelphia	-	-	-	33	-	33	4	1	5	-	-	-	37	1	38	20	4	24
Pittsburgh	-	-	-	11	-	11	1	-	1	-	-	-	12	-	12	5	2	7
St. Louis	-	-	-	5	-	5	-	5	5	-	-	-	5	5	10	1	4	5
TOTAL	-	-	-	202	-	202	35	28	63	1	2	3	238	30	268	197	35	232

Compiled from monthly unloads issued by nine eastern cities.

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