

● ●

# **BENTON HARBOR FRUIT MARKET**

## **1974 ANNUAL SUMMARY**

---

---

**FEDERAL-STATE MARKET NEWS SERVICE**

**U. S. Department of Agriculture  
Agricultural Marketing Service  
Fruit and Vegetable Division**

**Michigan Department of Agriculture  
Marketing Division**

F O R E W O R D

This summary is a condensed report covering the daily trading activities of growers and buyers at the Benton Harbor Cash Market during the 1974 marketing season.

Information contained in this summary include, total grower loads arriving at the market, package count, day buyer registration, prices paid to growers, also average prices for commodities with significant volume. Other important information include, total cash returns for the season, compared with other yearly averages. Narrative reviews of important commodities, with additional information influencing market price conditions.

Additional printed copies of this summary may be obtained upon request from:

U.S. Department of Agriculture, AMS  
F&V Division, Market News Branch  
2503 Agriculture, South Building  
14th & Independence Ave., S.W.  
Washington, D.C. 20250

Federal-State Market News Service  
P.O. Box 1204  
Benton Harbor, MI 49022  
Phone Area Code 616 - 925-3279  
or  
925-3270

Mike Pflueger,  
Local Representative

A C K N O W L E D G M E N T

Growers and Buyers who participated in the trading activities at the Benton Harbor Cash Market made this report possible.

Mr. Ken Slater and Mr. Al Braudo, Benton Harbor Cash Market Managers and staff, provided package count, grower loads and day buyer registration.

U.S. Department of Agriculture, Statistical Reporting Service, Crop Reporting Board, Lansing, Michigan.

Michigan Department of Agriculture, Marketing Division cooperating with the U.S. Department of Agriculture, Agricultural Marketing Service, Fruit and Vegetable Market News Service.

TABLE OF CONTENTS

	<u>PAGE</u>
Foreword . . . . .	1
Acknowledgment . . . . .	2
Crop Calendar . . . . .	4
Marketing Comments . . . . .	5-6
General Summary of Total Market Volume, Day Buyer Registration, and Season Total Cash Returns. Important Individual Commodity Season Total Volume, Average Price and Cash Return	7-10
Table Number I Seasonal Totals for Individual Commodities 1974 Season	11-12
Carlot Conversion Factors . . . . .	13-14

Released December 1974

CROP CALENDAR OF  
MARKETING SEASON

June	1	Strawberries	June	30
June	20	Sweet Cherries	July	20
June	24	Gooseberries	July	15
July	1	Red Raspberries	July	25
July	4	Blk Raspberries	July	20
July	4	Sour Cherries	July	30
July	6	Red Currants	July	25
July	10	Dewberries	July	30
July	15	Blueberries	Sept.	12
July	18	Snap Beans	Sept.	10
July	18	Cucumbers	Sept.	20
July	20	Apples (Summer)	Aug.	30
July	22	Tomatoes	Oct.	20
July	25	Potatoes	Oct.	30
July	25	Peppers	Oct.	15
Aug.	4	Cantaloupes	Oct.	5
Aug.	5	Eggplant	Oct.	1
Aug.	6	Peaches	Sept.	25
Aug.	10	Pears	Oct.	30
Aug.	12	Plums	Sept.	25
Aug.	20	Lima Beans	Oct.	20
Aug.	25	Grapes	Oct.	31
Sept.	15	Apples (Fall)	Nov.	5
Sept.	15	Cauliflower	Nov.	1

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY  
1974 SEASON, JUNE 10 TO OCTOBER 8

Production of most Michigan grown fruits increased during 1974. Apples, peaches, and strawberries accounted for the largest increase. Raspberries and cantaloups were the only two commodities that declined in volume on the Benton Harbor Cash Market in 1974. Summer vegetable receipts on the Benton Harbor Cash Market declined sharply this season. The combined fruit and vegetable receipts on the market totaled 28,077 loads in 1974. There were 26,563 loads received in 1973.

Growing conditions were generally favorable for fruit trees. Winter temperatures in Southwestern Michigan were not severe, and freeze injury to most fruit trees was light. Many orchards were protected from the spring frost, and escaped serious damage. Growing conditions for summer vegetables were generally poor. The high temperatures and lack of moisture, during July and August reduced size and yields.

The following includes a few marketing comments on the major fruits and vegetables marketed on the Benton Harbor Cash Market.

Apples - The total Michigan apple production was 15,476,000 bushels in 1974, compared with 10,476,000 in 1973, and 17,381,000 in 1972. Apple receipts at the market in 1974 increased sharply. A total of 150,924 bushel basket equivalents were received in 1974. Receipts totaled 85,946 bushel basket equivalents in 1973.

The total cash return to the growers for apple sales at the market were \$611,242.22 in 1974, compared with \$460,670.56 in 1973. The average price per bushel unit was \$4.05.

The primary container used was bushel and 1/2 bushel basket containers. A very small amount of bushel cartons and 3/4 bushel crates were used.

Peaches - A total of 5,550 bushels, 54,516 3/4 bushel, and 203,516 1/2 bushel baskets were received at the market in 1974. The total cash value in 1974 was \$1,067,110.10, compared with \$621,307.38 in 1973.

Plums - Prunes - The total 1974 volume of all plum varieties increased. Receipts at the Benton Harbor Cash Market of 1/2 bushel cartons were 62,841, compared with 43,423 in 1973. The average price per 1/2 bushel carton was \$4.15 in 1974, compared with the average price of \$4.01 in 1973. The 1974 total cash returns to growers were \$260,790.15, compared with \$174,126.20 in 1973. The Stanley prune variety accounted for a large percentage of the total supply. The primary container used in 1974 was the 1/2 bushel carton.

Tomatoes - The total volume received at the Benton Harbor Cash Market was 156 carlots in 1974, compared with 193 carlots in 1973. The primary container used was the 8 quart carton which represented 61 carlots. Although the total volume declined, the cash returns increased. The average price paid for all packs increased in 1974. The total dollar value at the market was \$1,010,343.52 in 1974, compared with \$987,936.22 in 1973.

Strawberries - The total volume of 16 quart crate equivalents received at the Benton Harbor Cash Market in 1974 was 210,751, compared with 169,304 in 1973.

The 1974 Benton Harbor Cash Market strawberry weighted average price per 16 quart crate was \$7.68; down slightly from the record high price of \$7.99 per crate set in 1973. The total cash returns to growers at the market were \$1,618,567.68 in 1974, compared with \$1,352,738.96 in 1973.

A tabulation was made of strawberry volume moving direct to market, excluding those reported by the Benton Harbor Cash Market. These shipments were reported by growers and shippers selling direct to wholesale terminal markets and other fresh market outlets. Considerable care was taken with individual grower and shipper that reported, to avoid duplication. The 1974 shipments were 97,125 16 quart crate equivalents, compared with 94,800 in 1973. By using the 1974 Benton Harbor Cash Market average price of \$7.68 per 16 quart crate, the dollar value of this movement was estimated at \$745,920.00.

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1974 SEASON

The total 1974 Michigan strawberry deliveries to Southwestern Michigan processors were 1,700,655 pounds. The price paid to growers per pound was mostly 26¢ for frozen stock and mostly 16¢ for juice stock berries. The total dollar value at the processed level for all strawberries used in Southwestern Michigan for freezing was \$442,170.30.

The combined total dollar value of Southwestern Michigan grown strawberries sold in 1974 was \$2,806,657.98, compared with \$2,591,533.64 in 1973.

COMBINED TOTAL DOLLAR VALUE OF STRAWBERRY SALES IN SOUTHWEST MICHIGAN

	1974	1973
Benton Harbor Cash Market	\$1,613,567.68	\$1,352,738.96
Direct Sales, Excluding Benton Harbor Cash Market volume	745,920.00	757,452.00
Prices paid to Growers by Southwest Michigan processors	<u>442,170.30</u>	<u>481,342.68</u>
TOTAL	\$2,806,657.98	\$2,591,533.64

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1974 SEASON  
GENERAL SUMMARY OF MARKET VOLUME, 1964 THROUGH 1974

THE TEN-YEAR AVERAGE DOES NOT INCLUDE 1974 FIGURES

SEASON	GROWER LOADS SEASON TOTALS	NUMBER PACKAGES SEASON TOTALS	CARLOT EQUIV. SEASON TOTALS	DAY BUYERS REGISTRATION	CASH RETURNS SEASON TOTALS
1964	62,380	3,479,559	4,322	2,908	\$8,291,634
1965	54,080	3,483,309	3,929	2,686	8,596,296
1966	47,881	2,807,329	2,614	1,926	6,827,780
1967	48,353	2,466,053	2,378	2,116	6,854,696
1968	38,839	2,291,732	1,943	1,664	5,981,699
1969	44,775	2,695,072	2,467	2,204	6,920,490
1970	42,423	2,428,213	2,251	2,367	6,228,452
1971	40,713	2,408,438	2,036	2,962	5,446,610
1972	31,591	1,931,439	1,694	2,201	5,987,864
1973	26,563	1,606,748	1,169	2,151	5,320,827

10-YEAR AVERAGE	43,759	2,559,789	2,480	2,318	6,645,634
--------------------	--------	-----------	-------	-------	-----------

1974	28,077	1,588,511	1,422	2,428	6,224,852
------	--------	-----------	-------	-------	-----------

FIGURES IN THE FOLLOWING TABULATIONS ARE COMPILED FROM DATA ASSEMBLED FROM PAST SEASONAL SUMMARY RECORDS OF THE BENTON HARBOR CASH MARKET ON IMPORTANT COMMODITIES. AVERAGE PRICES ARE ON A WEIGHTED BASIS, EXCEPT THE 10-YEAR AVERAGE - SIMPLE AVERAGE.

SEASON	CARLOT EQUIVALENTS SEASON TOTALS	SEASON AVERAGE PRICE	CASH RETURNS SEASON TOTALS
--------	-------------------------------------	-------------------------	-------------------------------

A P P L E S (BUSHEL BASKET)

1964	516	\$1.75	\$725,857
1965	421	1.79	602,170
1966	368	2.43	714,604
1967	291	2.35	546,798
1968	171	2.76	376,497
1969	281	1.90	426,593
1970	328	2.08	546,557
1971	349	2.04	569,894
1972	274	2.54	556,303
1973	107	5.36	460,670

10-YEAR AVERAGE	310	2.50	552,594
--------------------	-----	------	---------

1974	189	4.05	611,242
------	-----	------	---------

B L A C K R A S P B E R R I E S (12-PT FLATS)

1964	17	\$3.02	\$ 73,870
1965	17	3.32	78,792
1966	17	2.81	67,173
1967	19	3.96	104,833
1968	4	5.25	26,843
1969	2	5.47	14,317
1970	6	4.29	39,339
1971	4	4.52	26,270
1972	3	6.28	26,451
1973	1	7.57	13,020

10-YEAR AVERAGE	9	4.64	47,090
--------------------	---	------	--------

1974	1	8.96	17,516
------	---	------	--------



BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1974 SEASON

SEASON	CARLOT EQUIVALENTS SEASON TOTAL	SEASON AVERAGE PRICE	CASH RETURNS SEASON TOTALS
<u>C A N T A L O U P S (BU)</u>			
1964	159	\$2.67	\$296,645
1965	141	2.31	227,320
1966	106	3.23	291,610
1967	97	2.99	247,341
1968	90	3.04	231,979
1969	58	3.25	159,939
1970	76	2.97	192,631
1971	69	3.37	196,743
1972	71	4.30	244,119
1973	80	3.65	248,575

10-YEAR AVERAGE	94	3.17	233,690
1974	58	4.66	228,675

		<u>C U C U M B E R S</u>		
		BU.	12-QT.	
1964	65	\$2.75	\$1.29	\$111,495
1965	78	3.18	1.34	154,610
1966	69	3.26	1.36	143,868
1967	55	3.59	1.42	127,352
1968	72	3.81	1.30	175,444
1969	65	4.48	1.61	187,697
1970	85	2.90	1.59	167,518
1971	73	3.33	1.32	168,210
1972	68	5.12	2.15	239,707
1973	76	4.23	2.16	226,511

10-YEAR AVERAGE	70	3.66	1.55	170,241
1974	66	5.48	2.87	257,768

		<u>G R A P E S</u>			
		8-2 QT.	12-QT.	4-QT.	
1964	163	\$3.10	\$1.01	\$ .47	\$237,816
1965	159	3.29	.97	.49	242,996
1966	126	3.38	1.09	.53	321,546
1967	118	3.60	1.37	.65	351,007
1968	80	3.98	1.51	.65	281,237
1969	84	4.40	1.52	.65	290,807
1970	110	3.92	1.40	.52	360,386
1971	107	3.70	1.38	.55	319,820
1972	81	4.77	2.13	-	367,746
1973	35	6.74	3.13	1.50	219,278

10-YEAR AVERAGE	106	4.08	1.55	.60	299,263
1974	51	6.24	2.61	1.10	283,274

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1974 SEASON

-----  
 SEASON                      CARLOT EQUIVALENTS                      SEASON AVERAGE                      CASH RETURNS  
    SEASON TOTAL    PRICE    SEASON TOTALS  
 -----

P E A C H E S

		<u>BU BSKT</u>	<u>3/4 BU</u>	<u>1/2 BU</u>	
1964	1,000	\$1.83	\$2.41		\$1,420,387
1965	1,042	1.99	2.63	\$1.20	1,538,278
1966	237	4.00	5.23	2.39	679,802
1967	362	3.80	5.22	2.45	1,142,002
1968	152	3.89	3.72	2.29	398,454
1969	440	1.94	2.53	1.35	813,913
1970	299	3.42	3.43	1.80	795,299
1971	281	2.82	3.12	1.70	677,452
1972	18	7.50	6.70	5.05	116,748
1973	132	5.50	5.91	3.38	621,306

10-YEAR AVERAGE                      396                      3.56                      4.09                      2.16                      820,364

-----  
 1974                      220                      5.85                      6.51                      3.34                      1,067,110  
 -----

P E A R S (BU BSKT)

1964	146	\$1.81	\$158,376
1965	60	3.13	112,079
1966	98	2.36	139,112
1967	60	3.34	117,411
1968	17	3.92	40,869
1969	87	2.24	117,167
1970	40	2.77	66,452
1971	48	2.35	67,785
1972	75	2.90	141,404
1973	19	5.32	59,323

10-YEAR AVERAGE                      65                      3.01                      101,997

-----  
 1974                      19                      4.62                      52,497  
 -----

P L U M S (1/2 BU BSKT)

1964	150	\$1.43	\$193,384
1965	91	2.28	185,881
1966	121	2.23	242,242
1967	103	2.41	222,811
1968	59	3.12	166,476
1969	101	1.80	226,432
1970	70	2.60	226,356
1971	102	1.71	218,098
1972	59	3.54	259,595
1973	35	4.01	174,126

10-YEAR AVERAGE                      89                      2.51                      211,540

-----  
 1974                      50                      4.15                      260,790  
 -----

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1974 SEASON

SEASON	CARLOT EQUIVALENTS SEASON TOTAL	SEASON AVERAGE PRICE	CASH RETURNS SEASON TOTALS
<u>R E D R A S P B E R R I E S (12-PT FLATS)</u>			
1964	33	\$3.23	\$147,204
1965	33	3.44	160,138
1966	8	5.42	57,576
1967	15	5.22	111,723
1968	10	4.94	66,378
1969	8	4.99	58,353
1970	10	5.60	85,456
1971	6	5.83	48,645
1972	5	7.22	51,218
1973	3	7.59	31,559

10-YEAR AVERAGE	13	5.34	81,825
--------------------	----	------	--------

1974	3	8.60	33,247
------	---	------	--------

S T R A W B E R R I E S (16-QT CRATES)

1964	930	\$4.85	\$2,706,877
1965	865	5.70	2,958,984
1966	653	5.13	2,011,190
1967	690	5.11	2,114,696
1968	726	5.57	2,397,532
1969	811	5.77	2,807,387
1970	611	5.26	1,928,768
1971	542	5.08	1,652,285
1972	489	6.03	1,768,321
1973	282	7.99	1,352,738

10-YEAR AVERAGE	659	5.64	2,169,877
--------------------	-----	------	-----------

1974	402	7.68	1,618,567
------	-----	------	-----------

T O M A T O E S

	8-QT CARTON	12-PT FLATS	12-QT BASKET	8-2 QT CRATES	20 LB. CARTON	8-QT FLATS	
1964	514	\$1.21	\$ .77	\$2.67			\$1,012,833
1965	554	1.10	.71	3.10			1,131,524
1966	500	1.20	.92	3.01			1,322,733
1967	301	1.25	1.00	3.16	\$2.25		1,094,858
1968	340	1.14	1.12	3.34	2.28	\$2.10	1,207,779
1969	287	1.25	1.40	3.20	2.50	2.44	1,146,096
1970	290	1.00	1.33	3.04	2.25	1.94	1,002,578
1971	234	1.33	1.62	3.63	2.32	2.42	1,110,334
1972	227	1.51	2.06	4.14	2.65	2.77	1,227,443
1973	193	1.33	1.86	3.96	2.50	3.00	987,936

10-YEAR AVERAGE	344	1.23	1.27	3.32	2.39	2.44	1,124,411
--------------------	-----	------	------	------	------	------	-----------

1974	156	1.95	3.29	2.23	4.61	3.25	3.35	1,010,344
------	-----	------	------	------	------	------	------	-----------

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1974 SEAS

THE FOLLOWING CHARTS ARE TABULATIONS OF THE 1974 BENTON HARBOR CASH MARKET MOVEMENT OF COMMODITIES, PACKAGE TYPE AND NUMBER, CARLOT EQUIVALENTS, WEIGHTED AVERAGE PRICES, AND TOTAL CASH VALUE OF ALL COMMODITIES SOLD AT THE MARKET. THE WEIGHTED AVERAGE PRICES AS WELL AS PACKED AND OPEN CONTIANERS INCLUDE ALL GRADES, SIZES, QUALITY AND CONDITION OF ALL VARIETIES.

TABLE I

SEASONAL TOTALS FOR INDIVIDUAL COMMODITIES:					
COMMODITIES	USUAL TYPE CONTAINERS	NUMBER OF PACKAGES	CARLOT EQUIVALENTS	AVERAGE PRICE FOR SEASON	CASH RETURNS SEASON TOTAL
APPLES	BUSHEL BASKET	150,924	189	\$4.00	\$ 611,242.20
APRICOTS	8-QT FLATS	3,256	3	6.15	20,024.40
BEANS-GREEN	BUSHEL CRATES	10,514	12	6.13	64,450.82
	12-QT BASKETS	4,098	3	3.83	15,695.34
BERRIES:					
BLACKBERRIES	12-PT FLATS	2,944	2	6.74	19,842.56
BLACK RASPBERRIES	12-PT FLATS	1,955	1	8.96	17,516.80
BLUEBERRIES	12-PT FLATS	31,817	23	4.65	147,949.05
DEWBERRIES	12-PT FLATS	23		SUPPLIES INSUFFICIENT TO QUOTE	
GOOSEBERRIES	12-PT FLATS	98		SUPPLIES INSUFFICIENT TO QUOTE	
RED RASPBERRIES	12-PT FLATS	3,866	3	8.60	33,247.60
STRAWBERRIES	16-QT CRATES	210,751	402	7.68	1,618,567.68
CABBAGE	50 LB SACKS	3,402	6	3.36	11,430.72
CANTALOUPS	BUSHEL BASKET	49,072	58	4.66	228,675.52
CAULIFLOWER	CRATES	720	2	5.09	3,664.80
CHERRIES:					
SOUR	8-QT FLATS	997	1	4.43	4,416.71
SWEET	8-QT FLATS	7,909	7	7.09	56,074.81
CORN	DOZEN	62,375	86	.76	47,405.00
CUCUMBERS	BU BSKTS-CTNS	38,603	55	5.48	211,544.44
DILLS & PICKLES	12-QT BASKETS	16,106	11	2.87	46,224.22
DILL	BUNCHED 12S	4,553	4	2.46	11,200.38
EGGPLANT	BUSHEL BASKET	2,108	3	5.38	11,341.04
FLOWERS:					
GLADIOLUS	CANS 15- $\frac{1}{2}$ DOZEN	5,948	7	6.01	35,747.48
GRAPES	8-2 QT CTNS.	24,837	18	6.24	154,982.88
	12-QT BASKETS	48,349	32	2.61	126,190.89
	4-QT BASKETS	1,910	1	1.10	2,101.00
GOURDS	BUSHEL BASKET	4,266	6	6.09	25,979.94
NECTARINES	HALF BUSHEL	8,070	6	4.96	40,027.20
ONIONS	10 LB.	420		SUPPLIES INSUFFICIENT TO QUOTE	
	50 LB.	427		SUPPLIES INSUFFICIENT TO QUOTE	

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1974 SEASON

SEASONAL TOTALS FOR INDIVIDUAL COMMODITIES: (CONTINUED)					
COMMODITIES	USUAL TYPE CONTAINERS	NUMBER OF PACKAGES	CARLOT EQUIVALENTS	AVERAGE PRICE FOR SEASON	CASH RETURNS SEASON TOTALS
PEACHES	BUSHEL	5,552	8	\$5.85	\$ 32,467.50
	3/4 BUSHEL	54,516	61	6.51	354,899.16
	1/2 BUSHEL	203,516	151	3.34	679,743.44
PEARS	BUSHEL BASKET	11,363	19	4.62	52,497.06
PEPPERS	BUSHEL BASKET	16,776	20	5.71	95,790.96
	12-QT BASKET	1,627		SUPPLIES INSUFFICIENT TO QUOTE	
PLUMS	HALF BUSHEL	62,841	50	4.15	260,790.15
POTATOES	10 LB.	2,188		SUPPLIES INSUFFICIENT TO QUOTE	
	50 LB.	1,007		SUPPLIES INSUFFICIENT TO QUOTE	
QUINCE	HALF BUSHEL	277		SUPPLIES INSUFFICIENT TO QUOTE	
SQUASH	BUSHEL	16,827	23	4.18	70,336.86
	8-QT CTNS.	71,139	18	1.44	102,440.16
TOMATOES	8-QT CTNS.	244,953	61	1.95	477,658.35
	12-QT BASKETS	73,022	37	2.23	162,839.06
	8-2 QT CTNS.	36,590	28	4.61	168,679.90
	20 LB. CTNS.	4,172	2	3.25	13,559.00
	8-QT FLTS (PLUM)	8,512	4	3.41	29,025.92
	12-PT FLTS (CHERRY)	48,201	24	3.29	158,581.29
TOTAL		1,563,397	1,422		6,224,852.29
MISCELLANEOUS COMMODITIES		25,114			
GRAND TOTAL		1,588,511			

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1974 SEASON:

CARLOT CONVERSION FACTORS:

<u>COMMODITY</u>	<u>CONTAINER</u>	<u>FACTOR</u>
APPLES	BUSHEL (45-48 LB.) . . . . .	800
	BU. CTN. LOOSE (32-36 LB.) . . . . .	1100
	TRAY PACK CTNS. (40-45 LB.) . . . . .	900
APRICOTS	8-QT FLATS . . . . .	1200
BEANS (ALL TYPES)	BUSHEL (28-30 LB.) . . . . .	850
	12-QT BASKETS . . . . .	1500
BERRIES-ALSO CHERRIES AND OTHER ITEMS PACKED IN BERRY CRATES	16-QT CRATES . . . . .	525
	8-QT FLATS . . . . .	1050
	12-PT TRAYS . . . . .	1400
CABBAGE	50 LB. SACK OR BU. . . . .	600
CANTALOUPS	BU BASKETS OPEN . . . . .	850
	CTN . . . . .	700
CAULIFLOWER	LI CRTS & MISC. CRTS. 12S (45-50 LB.) . . . . .	400
CELERY	W.B. CRTS . . . . .	600
CIDER	CASES-4 GAL. OR 6- $\frac{1}{2}$ GAL . . . . .	600
CORN-SWEET	5 DOZEN . . . . .	725
CUCUMBERS	BUSHEL . . . . .	700
	12-QT BASKETS . . . . .	1500
CURRANTS	8-QT FLATS . . . . .	1200
DILL	DOZEN BUNCHES . . . . .	1200
EGGPLANT	BUSHEL . . . . .	775
FLOWERS	30 LB. TIN 15 $\frac{1}{2}$ DOZ. BCHS . . . . .	900
GOURDS	BUSHEL . . . . .	750
GRAPES	12-QT BASKETS (18-20 LB.) . . . . .	1500
	4-QT BASKETS (6 LB.) . . . . .	3600
	8-2 QT CTNS. & CRTS. (24-25 LB.) . . . . .	1350
NECTARINES	$\frac{1}{2}$ BU. BASKETS (23-28 LB.) . . . . .	1350

CARLOT CONVERSION FACTORS: (CONTINUED)

<u>COMMODITY</u>	<u>CONTAINER</u>	<u>FACTOR</u>
ONIONS	50 LB. SACKS . . . . .	800
	10 LB. SACKS . . . . .	4000
PEACHES	BUSHEL (46-50 LB.) . . . . .	675
	3/4 BUSHEL (35-42 LB.) . . . . .	900
	1/2 BUSHEL (23-28 LB.) . . . . .	1350
PEARS	BUSHEL . . . . .	600
PEPPERS	BUSHEL . . . . .	850
	12-QT BASKETS . . . . .	1500
PLUMS	1/2 BUSHEL . . . . .	1250
POTATOES	100 LB. SACKS . . . . .	650-ID, MN-ND, ORE 550-MAINE & CANADA 500-OTHER STATES
SWEET POTATOES	BU. BSKTS. OR HAMPER (50 LB.) . . .	600
SQUASH & PUMPKIN	BUSHEL (50 LB.) . . . . .	750
	8-QT CTN. (9-11 LB.) . . . . .	4000
TOMATOES	8-QT CTNS. (9-11 LB.) . . . . .	4000
	12-QT BASKETS (18-20 LB.) . . . . .	2000
	8-2 QT CRATES . . . . .	1320
	20 LB. CARTONS . . . . .	2000
WATERMELONS	8-QT & 12-PT FLATS (16-18 LB.) . . .	2000
	45,000 LBS. PER CARLOT EQUIVALENT	