

BENTON HARBOR FRUIT MARKET

1973 ANNUAL SUMMARY

FEDERAL—STATE MARKET NEWS SERVICE

U.S. Department of Agriculture
Agricultural Marketing Service
Fruit and Vegetable Division

Michigan Department of Agriculture
Marketing Division

F O R E W O R D

This summary is a condensed report covering daily trading activities of growers and buyers at the Benton Harbor Cash Market during the 1973 marketing season.

Information contained in this summary include, total grower loads arriving at the market, package count, day buyer registration, prices paid to growers, also average prices for commodities with significant volume. Other important information include, total cash returns for the season, compared with other yearly averages. Narrative reviews of important commodities, with additional information influencing market price conditions.

Additional printed copies of this summary may be obtained upon request from:

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A C K N O W L E D G M E N T

Growers and Buyers who participated in the trading activities at the Benton Harbor Cash Market made this report possible.

Mr. Ken Slater, Benton Harbor Cash Market Manager and staff, provided package count, grower loads, day buyer registration and prices for miscellaneous commodities.

U.S. Department of Agriculture, Statistical Reporting Service, Crop Reporting Board, Lansing, Michigan.

Michigan Department of Agriculture, Marketing Division cooperating with the U.S. Department of Agriculture, Federal-State Fruit and Vegetable Market News Service.

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CROP CALENDAR OF
MARKETING SEASON

June	1	Strawberries	June	30
June	20	Sweet Cherries	July	20
June	24	Gooseberries	July	15
July	1	Red Raspberries	July	25
July	4	Blk Raspberries	July	20
July	4	Sour Cherries	July	30
July	6	Red Currants	July	25
July	10	Dewberries	July	30
July	15	Blueberries	Sept.	12
July	18	Snap Beans	Sept.	10
July	18	Cucumbers	Sept.	20
July	20	Apples (Summer)	Aug.	30
July	22	Tomatoes	Oct.	20
July	25	Potatoes	Oct.	30
July	25	Peppers	Oct.	15
Aug.	4	Cantaloupes	Oct.	5
Aug.	5	Eggplant	Oct.	1
Aug.	6	Peaches	Sept.	25
Aug.	10	Pears	Oct.	30
Aug.	12	Plums	Sept.	25
Aug.	20	Lima Beans	Oct.	20
Aug.	25	Grapes	Oct.	31
Sept.	15	Apples (Fall)	Nov.	5
Sept.	15	Cauliflower	Nov.	1

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY
1973 SEASON, JUNE 5 TO OCTOBER 22

Total Michigan production of several major commodities declined considerably in 1973. Adverse weather conditions were responsible for this abnormal season. Several factors, including unseasonably warm weather in March, followed by freezing temperatures in mid April and May caused heavy damage and production loss to most tree fruit. Commodities most affected were Apples, Red Tart and Sweet Cherries, also Peaches, Pears and Plums. Hot and dry weather prevailed in early June, late August and early September, sharply reducing yields of other important fruits and vegetables.

The total dollar value of all commodities sold at the Benton Harbor Cash Market during the 1973 marketing season was \$5,320,827.48. This was an 11 percent decrease, compared to 1972's \$5,987,864.66 and 23 percent lower than the 10 year average total cash return of \$6,945,906.00.

Grower loads sold at the Benton Harbor Cash Market in 1973 totaled 26,563 or 15 percent less than 1972's 31,591 and 43 percent less than the 10 year average of 47,102 loads recorded. Movement in carlot equivalents during 1973 was 1,169 or 30 percent less than 1972's 1,694 and 57 percent less than the 10 year average of 2,771 carlots.

NARRATIVE REVIEWS:

APPLES: Michigan total apple utilization was estimated by the Crop Reporting Service, U.S. Department of Agriculture. Total apple production for 1973 was 9,565,217 bushel, compared to 15,869,565 bushel in 1972 and 15,217,391 bushel in 1971. Apple receipts recorded at the Benton Harbor Cash Market in 1973 totaled 85,946 bushel, compared to 219,017 bushel in 1972 and 279,200 bushel in 1971.

Total cash returns to the growers from the Benton Harbor Cash Market during 1973 were \$460,670.56, compared to \$556,303.18 in 1972. Average price per bushel increased sharply in 1973 as a result of lower yields. Average price per bushel in 1973 was \$5.36, compared to \$2.54 in 1972.

Primary container used during the 1973 marketing season was 1/2 bushel and bushel baskets unclassified. Some fruit packed in 3/4 bushel wirebound crates and bushel cartons graded US#1 generally sold at slightly higher prices.

Adverse weather conditions reduced yields of both summer and fall varieties. Harvest operations were completed by most growers in early October. Varieties which decreased in yield the most, were McIntosh, Jonathans and Cortlands.

Prices paid by Michigan processors during 1973 were reported record high and competition for supplies was keen.

PEACHES: The 1973 season yields were the second lowest on record, although up sharply compared to 1972. Total receipts recorded at the Benton Harbor Cash Market during the 1973 marketing season were 4,504 bushel baskets, 23,824 3/4 bushel crates and 134,833 1/2 bushel baskets. The total cash value in 1973 was \$621,307.38, compared to \$116,748.55 in 1972. Peaches, ranked third in volume and cash returns at the Benton Harbor Cash Market in 1973.

Tabulation of peach volume at the market for 1973 and the preceding ten-year average are listed.

The carlot conversion factors were changed in 1960. The peach conversion factor from 1960 through 1965 was 550 bushel per carlot equivalent and from 1966 through 1969, 600 bushel and 900 3/4 bushel per carlot were used. The factor used from 1970 through 1973 was 675 bushel, 900 3/4 bushel and 1350 1/2 bushel per carlot equivalent.

Data in the following tabulation was compiled from daily receipt sheets tabulated at the Benton Harbor Cash Market.

Truck movement was recorded daily and reduced to bushel basket carlot equivalent.

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973 SEASON

(#) Indicates 1/2 and 3/4 bushel converted to bushel.

PEACHES

<u>YEAR</u>	<u>CONVERTED AMOUNTS</u>
1973	89,789
1972	12,127
1971	189,787
1970	201,738
1969	289,077
1968	87,163
1967	208,550
1966	142,220
1965	571,380
1964	533,354
1963	582,595

Ten year average (1963-72) 281,799

PLUMS-PRUNES: Total 1973 volume of all varieties declined sharply and was lowest on record. Receipts at the Benton Harbor Cash Market of 1/2 bushel cartons during 1973 were 43,423, compared to 73,332 in 1972, a decrease of 40 percent.

The average price per 1/2 bushel carton increased 11 percent from \$3.54 in 1972, to \$4.01 in 1973. Cash returns to growers however, decreased 32 percent. Total dollar value in 1973 was \$174,126.23 compared to \$259,595.28 in 1972. The Stanley prune variety accounted for a large percentage of the supplies. The primary container used in 1973 was 1/2 bushel cartons and few baskets.

TOMATOES: This commodity ranked second in total volume and dollar value during 1973 at the Benton Harbor Cash Market. Total movement over the market was 193 carlot equivalents, 14 percent less than the 227 carlots recorded in 1972. The primary container used during the 1973 marketing season was the 8 quart carton. The 8 quart carton represented 97 carlot equivalents, or 68 percent of the total volume.

The total dollar value of tomatoes sold at the market in 1973 was \$987,936.22 compared to \$1,227,443.87 in 1972. The total dollar value decreased 19 percent

in 1973. Average prices declined also for all packs, except 8 quart flat (Plum Type) and 12 pint flat (Cherry Type) which increased slightly in price.

STRAWBERRIES: According to the Crop Reporting Board, Statistical Reporting Service, U.S. Department of Agriculture, estimated Strawberry crop production for all Spring states was 445,898,000 pounds for 1973, compared to 1972's 438,984,000 pounds. Total strawberry supplies from all Spring states increased 1.5 percent, while Michigan's production decreased 29 percent.

The total strawberry volume received at the Benton Harbor Cash Market in 1973 was 169,304 16 quart crate equivalents, compared to 293,254 16 quart crate equivalents in 1972. According to Southwest Michigan growers, the decline in volume was attributed to decreased planted acreage and sharply reduced yields at harvest time. Total Michigan planted acreage in 1973 was 3,600 acres, compared to 4,200 in 1972. Yield per acre varied but was estimated at 4,400 pounds in 1973 and 5,300 pounds in 1972.

Strawberry cash returns to the grower at the Benton Harbor Cash Market for 1973 were \$1,352,738.96 compared to \$1,768,321.62 in 1972. The weighted average price at the Benton Harbor Cash Market per 16 quart crate equivalent in 1973 was \$7.99, up 24 percent compared to \$6.03 in 1972.

The Federal-State Market News reporter recorded strawberry receipts moving direct to market, excluding those tabulated at the Benton Harbor Cash Market. The receipts were reported by growers and shippers selling direct to Wholesale Terminal Markets and other fresh market outlets. Considerable care was taken with each individual grower and shipper to avoid duplication. This volume totaled 94,800 16 quart crate equivalents, compared to 150,000 16 quart crate equivalents recorded in 1972. Using

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973 SEASON

the 1973 Benton Harbor Cash Market weighted average price of \$7.99 per 16 quart crate equivalent, the dollar value of this volume was estimated at \$757,452.00.

Deliveries to Southwest Michigan processors for 1973 was 1,719,081 pounds. Prices paid to growers were mostly 28¢ per pound for frozen stock and 18-20¢ mostly 19¢ per pound for juice stock. Total value at the processed level for all strawberries used for freezing was \$481,342.68.

COMBINED TOTAL DOLLAR VALUE OF STRAWBERRY SALES IN SOUTHWEST MICHIGAN

	1973	1972
Benton Harbor Cash Market	\$1,352,738.96	\$1,768,321.62
Direct Sales, Excluding Benton Harbor Cash Market Volume	757,452.00	904,500.00
Prices Paid to Growers by Southwest Michigan Processors	<u>481,342.68</u>	<u>438,284.97</u>
TOTAL	\$2,591,533.64	\$3,111,106.59

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973
 GENERAL SUMMARY OF MARKET VOLUME, 1963 THROUGH 1973

The ten-year average does not include 1973 figures

Season	Grower Loads Season Totals	Number Packages Season Totals	Carlot Equiv. Season Totals	Day Buyers Registration	Cash Returns Season Total
1963	59,994	3,218,179	4,085	2,768	\$ 8,323,545
1964	62,380	3,479,559	4,322	2,908	8,291,634
1965	54,080	3,483,309	3,929	2,686	8,596,296
1966	47,881	2,807,329	2,614	1,926	6,827,780
1967	48,353	2,466,053	2,378	2,116	6,854,696
1968	38,839	2,291,732	1,943	1,664	5,981,699
1969	44,775	2,695,072	2,467	2,204	6,920,490
1970	42,423	2,428,213	2,251	2,367	6,228,452
1971	40,713	2,408,438	2,036	2,962	5,446,610
1972	31,591	1,931,439	1,694	2,201	5,987,864
10-year Average	47,102	2,720,932	2,771	2,380	6,945,906
1973	26,563	1,606,748	1,169	2,151	\$ 5,320,827

Figures in the following tabulations are compiled from data assembled from past seasonal summary records of the Benton Harbor Cash Market on important commodities. Average prices are on a weighted basis, except the 10-year average - simple average.

Season	Carlot Equivalent Season Totals	Season Average Price	Cash Returns Season Totals
<u>A P P L E S</u> (Bushel Basket)			
1963	452	\$2.34	\$846,843
1964	516	1.75	725,857
1965	421	1.79	602,170
1966	368	2.43	714,604
1967	291	2.35	546,798
1968	171	2.76	376,497
1969	281	1.90	426,593
1970	328	2.08	546,557
1971	349	2.04	569,894
1972	274	2.54	556,303
10-year Average	345	2.19	591,211
1973	107	5.36	460,670

Season	Carlot Equivalent Season Totals	Season Average Price	Cash Returns Season Totals
<u>B L A C K R A S P B E R R I E S</u> (12 Pint Flats)			
1963	10	\$4.00	\$53,456
1964	17	3.02	73,870
1965	17	3.32	78,792
1966	17	2.81	67,173
1967	19	3.96	104,833
1968	4	5.25	26,843
1969	2	5.47	14,317
1970	6	4.29	39,339
1971	4	4.52	26,270
1972	3	6.28	26,451
10-year Average	10	4.29	51,134
1973	1	7.57	13,020

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973 SEASON

Season	Carlot Equivalent Season Total	Season Average Price	Cash Returns Season Total
<u>C A N T A L O U P S (Bu)</u>			
1963	176	\$2.10	\$258,736
1964	159	2.67	296,645
1965	141	2.31	227,320
1966	106	3.23	291,610
1967	97	2.99	247,341
1968	90	3.04	231,979
1969	58	3.25	159,939
1970	76	2.97	192,631
1971	69	3.37	196,743
1972	71	4.30	244,119
10-year Average	104	3.02	234,706
1973	80	3.65	248,575

<u>C U C U M B E R S</u>				
		<u>Bu.</u>	<u>12-Qt.</u>	
1963	71	\$2.45	\$1.00	\$107,155
1964	65	2.75	1.29	111,495
1965	78	3.18	1.34	154,610
1966	69	3.26	1.36	143,868
1967	55	3.59	1.42	127,352
1968	72	3.81	1.30	175,444
1969	65	4.48	1.61	187,697
1970	85	2.90	1.59	167,518
1971	73	3.33	1.32	168,210
1972	68	5.12	2.15	239,707
10-year Average	70	3.49	1.44	158,306
1973	76	4.23	2.16	226,511

<u>G R A P E S:</u>					
		<u>8-2 Qt.</u>	<u>12-Qt.</u>	<u>4-Qt.</u>	
1963	118	\$ 3.77	\$ 1.64	\$.53	\$249,962
1964	163	3.10	1.01	.47	237,816
1965	159	3.29	.97	.49	242,996
1966	126	3.38	1.09	.53	321,546
1967	118	3.60	1.37	.65	351,007
1968	80	3.98	1.51	.65	281,237
1969	84	4.40	1.52	.65	290,807
1970	110	3.92	1.40	.52	360,386
1971	107	3.70	1.38	.55	319,820
1972	81	4.77	2.13	-	367,746
10-year Average	115	3.79	1.40	.56	302,332
1973	35	6.74	3.13	1.50	219,278

VENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973 SF N

Season	Carlot Equivalent Season Total	Bu Bskt	3/4 Bu	1/2 Bu	Cash Returns Season Total
<u>P E A C H E S</u>					
1963	1,060	\$2.45	\$3.30		\$1,951,974
1964	1,000	1.83	2.41		1,420,387
1965	1,042	1.99	2.63	1.20	1,538,278
1966	237	4.00	5.23	2.39	679,802
1967	362	3.80	5.22	2.45	1,142,002
1968	152	3.89	3.72	2.29	398,454
1969	440	1.94	2.53	1.35	813,913
1970	299	3.42	3.43	1.80	795,299
1971	281	2.82	3.12	1.70	677,452
1972	18	7.50	6.70	5.05	116,748
10-year Average	489	3.36	3.83	2.28	958,431
1973	132	5.50	5.91	3.38	621,306
<u>P E A R S (Bu Bskt)</u>					
1963	75		\$2.92		\$131,297
1964	146		1.81		158,376
1965	60		3.13		112,079
1966	98		2.36		139,112
1967	60		3.34		117,411
1968	17		3.92		40,869
1969	87		2.24		117,167
1970	40		2.77		66,452
1971	48		2.35		67,785
1972	75		2.90		141,404
10-year Average	71		2.77		109,195
1973	19		5.32		59,323
<u>P L U M S (1/2 Bu Bskt)</u>					
1963	86		\$2.37		\$183,895
1964	150		1.43		193,384
1965	91		2.28		185,881
1966	121		2.23		242,242
1967	103		2.41		222,811
1968	59		3.12		166,476
1969	101		1.80		226,432
1970	70		2.60		226,356
1971	102		1.71		218,098
1972	59		3.54		259,595
10-year Average	94		2.35		212,517
1973	35		4.01		174,126

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973 SEASON

Season	Carton Equivalent Season Total	Season Average Price	Cash Returns Season Total
<u>R E D R A S P B E R R I E S</u> (12-pt Flats)			
1963	28	\$4.14	\$ 163,091
1964	33	3.23	147,204
1965	33	3.44	160,138
1966	8	5.42	57,576
1967	15	5.22	111,723
1968	10	4.94	66,378
1969	8	4.99	58,353
1970	10	5.60	85,456
1971	6	5.83	48,645
1972	5	7.22	51,218

10-year Average	16	5.00	94,978
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1973	3	7.59	31,559
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<u>S T R A W B E R R I E S</u> (16-qt Crates)			
1963	911	\$4.65	\$2,542,187
1964	930	4.85	2,706,877
1965	865	5.70	2,958,984
1966	653	5.13	2,011,190
1967	690	5.11	2,114,696
1968	726	5.57	2,397,532
1969	811	5.77	2,807,387
1970	611	5.26	1,928,768
1971	542	5.08	1,652,285
1972	489	6.03	1,768,321

10-year Average	723	5.32	2,288,822
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1973	282	7.99	1,352,738
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<u>T O M A T O E S</u>							
	8-qt Carton	12-qt Basket	8-2 qt Crate	20 lb. Carton	8-qt Flats		
1963	518	\$.86	\$.64	\$2.35			819,016
1964	514	1.21	.77	2.67			1,012,833
1965	554	1.10	.71	3.10			1,131,524
1966	500	1.20	.92	3.01			1,322,733
1967	301	1.25	1.00	3.16	\$2.25		1,094,858
1968	340	1.14	1.12	3.34	2.28	\$2.10	1,207,779
1969	287	1.25	1.40	3.20	2.50	2.44	1,146,096
1970	290	1.00	1.33	3.04	2.25	1.94	1,002,578
1971	234	1.33	1.62	3.63	2.32	2.42	1,110,334
1972	227	1.51	2.06	4.14	2.65	2.77	1,227,443

10-year Average	377	1.19	1.16	3.16	2.37	2.33	1,107,519
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1973	193	1.33	1.86	3.96	2.50	3.00	987,936
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BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973 SEASON:

The following charts are tabulations of the 1973 Benton Harbor Cash Market movement by commodities, package type and number, carlot equivalents, weighted average prices, and total cash value of all commodities sold at the market. The weighted average prices as well as packed and open containers, include all grades, sizes, quality and condition of all varieties.

TABLE I

SEASONAL TOTALS FOR INDIVIDUAL COMMODITIES:					
COMMODITIES	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
IMPORTANT FRUITS & VEGETABLES					
APPLES	Bushel Basket	85,946	107	\$5.36	\$ 460,670.56
APRICOTS	8-qt Flats	52	-	6.00	312.00
ASPARAGUS	Pyramid Crts	6	No sales reported		- - -
BEANS, GREEN	Bushel Crts	10,358	12	5.64	58,419.12
	12-qt Baskets	4,128	3	3.88	16,016.64
BERRIES:					
BLACKBERRIES	12-pt Flats	2,338	2	6.36	14,869.68
BLACK RASPBERRIES	12-pt Flats	1,720	1	7.57	13,020.40
BLUEBERRIES	12-pt Flats	26,867	19	5.17	138,902.39
DEWBERRIES	12-pt Flats	128	-	8.45	1,081.60
GOOSEBERRIES	12-pt Flats	99	-	4.30	425.70
RED RASPBERRIES	12-pt Flats	4,158	3	7.59	31,559.22
STRAWBERRIES	16-qt Crates	169,304	282	7.99	1,352,738.96
CABBAGE	50 lb. Sacks	2,180	4	4.38	9,548.40
CANTALOUPS	Bushel Basket	68,103	80	3.65	248,575.95
CAULIFLOWER	Crate	936	2	3.81	3,566.16
CHERRIES:					
SOUR	8-qt Flats	1,582	1	4.43	7,008.26
SWEET	8-qt Flats	2,903	2	6.20	17,998.60
CORN	Dozen	67,721	19	.58	39,278.18
CUCUMBERS	Bu Bskts-Ctns	47,369	68	4.23	200,370.87
DILLS & PICKLES	12-qt Baskets	12,102	8	2.16	26,140.32
CURRANTS	8-qt Flats	507	-	4.26	2,159.82
DILL	Bunched 12s	1,297	1	3.74	4,850.78
EGGPLANT	Bushel Basket	5,734	7	4.77	27,351.18
FLOWERS:					
GLADS	Cans 15- $\frac{1}{2}$ Doz.	2,847	3	5.80	16,512.60
GRAPES	8-2 qt Ctns.	16,965	13	6.74	114,344.10
	12-qt Baskets	33,489	22	3.13	104,820.57
	4-qt Baskets	76	-	1.50	114.00
GOURDS	Bushel Basket	4,792	6	4.00	19,168.00
NECTARINES	Half Bushel	4,867	4	4.77	23,215.59
ONIONS	10 lb.	1,337	2	.90	1,203.30
	50 lb.	1,938	-	4.50	8,721.00

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973 SEASON:

SEASONAL TOTALS FOR INDIVIDUAL COMMODITIES: (Continued)					
COMMODITIES	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
IMPORTANT FRUITS & VEGETABLES:					
PEACHES	Bushel	4,504	6	\$5.50	\$ 24,772.00
	3/4 Bushel	23,824	26	5.91	140,799.84
	1/2 Bushel	134,833	100	3.38	455,735.54
PEARS	Bushel Basket	11,151	19	5.32	59,323.32
PEPPERS	Bushel Baskets	15,325	18	4.57	70,035.25
	12-qt Baskets	1,160	1	2.05	2,378.00
PLUMS	Half Bushel	43,423	35	4.01	174,126.23
POTATOES	10 lb.	10,056	2	.60	6,033.60
	50 lb.	305	-	3.00	915.00
QUINCE	Half Bushel	54	No Sales Reported		- - -
SQUASH	Bushel	16,768	22	3.56	59,694.08
	8-qt Ctns.	81,255	20	1.26	102,381.30
TOMATOES	8-qt Ctns.	389,602	97	1.33	518,170.66
	12-qt Baskets	91,785	46	1.86	170,720.10
	8-2 qt Ctns.	33,851	26	3.96	134,049.96
	20 lb. Ctns.	6,519	3	2.50	16,297.50
	8-qt Flts (Plum)	16,373	7	3.04	49,773.92
	12-pt Flts (Cherry)	33,196	14	2.98	98,924.08
TOTAL		1,495,833	1,113		\$5,047,094.33

MISCELLANEOUS COMMODITIES 1973 SEASON TABLE #2
 TABULATED FROM MARKET GATES FROM
 OUT OF STATE BY TRUCKERS & LOCAL
 BROKERS

COMMODITIES	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
APPLES	Bushel Carton	625	-	\$7.50	4,687.50
BANANAS	Box	80	-	4.00	320.00
BEANS	Bushel	10	-	6.00	60.00
BLUEBERRIES	12-pt Flats	265	-	6.50	1,722.50
CANTALOUPS	Bushel Crate	5304 2886	7 4	5.00 5.00	26,520.00 14,430.00
CARROTS	Sack	3	-	5.00	15.00
CHERRIES (SWEET)	16-qt Crate 8-qt Flat	50 120	- -	7.50 5.00	375.00 600.00
APPLE CIDER	Case	400	-	4.00	1,600.00
CORN	Bushel	325	-	4.00	1,300.00
GRAPEFRUIT	Box	60	-	5.00	300.00
GRAPES-TABLE	Lug	221	-	7.00	1,547.00
HONEYDEW	Crate	55	-	3.50	17.50
LEMONS	Box	5	-	8.00	40.00
LETTUCE-ICEBERG	Carton 24s	10	-	3.50	35.00
NECTARINES	Lug	115	-	6.50	747.50

MISCELLANEOUS COMMODITIES 1973 SEASON TABLE #2 (continued)
 TABULATED OVER MARKET GATES FROM
 OUT OF STATE BY TRUCKERS & LOCAL
 BROKERS

COMMODITIES	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
ONIONS	50 lb.	1001	1	\$5.00	\$ 5,005.00
ORANGES	Carton	155	-	6.00	930.00
PEACHES	Lug	25	-	7.00	175.00
	1/2 Bushel	336	-	4.00	1,344.00
	3/4 Bushel	2245	3	4.75	10,663.75
PEPPER	Bushel	10	-	5.00	50.00
	1/2 Bushel	12	-	3.00	36.00
POTTED PLANTS	Pots (Var. Sizes)	200	-	3.75	750.00
PLUMS	Lug	90	-	7.50	675.00
	1/2 Bushel	25	-	3.50	87.50
POTATOES	100 lb. Sacks	145	-	8.00	1,160.00
SPINACH	Bushel	32	-	3.00	96.00
SWEET POTATOES	Bushel	18	-	5.50	99.00
TOMATOES	10 lb. Carton	2989	-	2.50	7,472.50
	20 lb. Carton	15,890	8	5.50	87,395.00
	30 lb. Carton	210	-	6.25	1,312.50
	40 lb. Carton	100	-	7.25	725.00
	8-2 qt Crate	84	-	6.50	546.00
WATERMELONS	Each	66,053	29	(Per Mel) 1.25	82,566.25
TOTALS		100,104	52		\$255,405.50

MISCELLANEOUS COMMODITIES 1973 SEASON TABLE #3
 MOVEMENT TABULATED THRU MARKET GATES
 LOCALLY GROWN

COMPILED BY BENTON HARBOR FRUIT MARKET

COMMODITIES	Usual Type Containers	Number of Packages	Carlot Equivalents	Average Price For Season	Cash Returns Season Total
BEETS	1/2 Bushel	5	-	\$3.00	\$ 15.00
	Bushel	23	-	5.50	126.50
BROCCOLI	Bushel	2	-	supplies insufficient to quote	
CARROTS	Bushel	13	-	5.00	65.00
CELERY CABBAGE	Crates	25	-	no sales reported - - -	
CELERY	Crates	3	-	supplies insufficient to quote	
CRAB APPLES	1/2 Bushel	101	-	3.25	328.25
	12-qt Basket	33	-	2.50	82.50
ICE BOX WATERMELONS	Bushel	1531	1	3.00	4,593.00
INDIAN CORN (ORNAMENTAL)	Bu. & Crt.	64	-	4.25	272.00
	Dozen	7685	2	1.15	8,837.75
OKRA	12-qt Basket	9	-	2.50	22.50
PEAS	12-qt Basket	10	-	2.65	26.50
POP CORN	12-qt Basket	78	-	2.50	195.00
PUMPKINS	Bushel	635	1	2.00	1,270.00
	Ton	7	-	45.00	392.00
SWEET POTATOES	Bushel	421	-	3.75	1,578.75
TURNIPS	Bushel	166	-	3.15	522.90
TOTALS		10,811	4		18,327.65

GRAND TOTALS

Table	1	1,495,833	1,113	\$5,047,094.33
	2	100,104	52	255,405.50
	3	10,811	4	18,327.65
TOTAL		\$1,606,748	1,169	\$5,320,827.48

BENTON HARBOR CASH MARKET FRUIT & VEGETABLE SUMMARY 1973 SEASON:

CARLOT CONVERSION FACTORS:

<u>COMMODITY</u>	<u>CONTAINER</u>	<u>FACTOR</u>
APPLES	Bushel (45-48 lb.)	800
	Bu. Ctn. Loose (32-36 lb.)	1100
	Tray Pack Ctns. (40-45 lb.)	900
APRICOTS	8-qt Flats	1200
BEANS (All Types)	Bushel (28-30 lb.)	850
	12-qt Bskts	1500
BERRIES - Also Cherries and other items packed in berry crates	16-qt Crts	600
	8-qt Flats	1200
	12-pt Trays	1400
CABBAGE	50 lb. sack or bu.	600
CANTALOUPS	Bu. Bskts open	850
	Ctn	700
CAULIFLOWER	LI crts & Misc. crts. 12s (45-50 lb.)	400
CELERY	WB Crts	600
CIDER	Cases-4 gal or 6- $\frac{1}{2}$ gal	600
CORN-SWEET	5 Doz.	725
CUCUMBERS	Bushel	700
	12-qt Bskts	1500
CURRENTS	8-qt Flats	1200
DILL	Dozen Bchs	1200
EGGPLANT	Bushel	775
FLOWERS	30 lb. tin 15 $\frac{1}{2}$ Doz. Bchs	900
GOURDS	Bushels	750

CARLOT CONVERSION FACTORS: (CONTINUED)

<u>COMMODITY</u>	<u>CONTAINER</u>	<u>FACTOR</u>
GRAPES	12-qt Bskts (18-20 lb.)	1500
	4-qt Bskts (6 lb.)	3600
	8-2 qt Ctns. & Crts (24-25 lb.)	1350
NECTERINES	½ Bu. Bskt. (23-28 lb.)	1350
ONIONS	50 lb. Sacks	800
	10 lb. Sacks	4000
PEACHES	Bushel (46-50 lb.)	675
	¾ Bushel (35-42 lb.)	900
	½ Bushel (23-28 lb.)	1350
PEARS	Bushel	600
PEPPERS	Bushel	850
	12-qt Bskts	1500
PLUMS	½ Bushel	1250
POTATOES	100 lb. Sacks	650-IB, MN-ND, OR 550-Maine & Canada 500-Other States
SWEET POTATOES	Bu. Bskts or Hamper (50 lb.)	600
SQUASH & PUMPKIN	Bushel (50 lb.)	750
	8-qt Ctn. (9-11 lb.)	4000
TOMATOES	8-qt Ctn. (9-11 lb.)	4000
	12-qt Bskts (18-20 lb.)	2000
	8-2 qt Crts.	1320
	20 lb. Ctns.	2000
	8-qt & 12-pt Flats (16-18 lb.)	2000
WATERMELONS	45,000 lbs. per carlot equivalent	