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Grand Rapids, Mich.
Fri., Dec. 1, 1939.

BENTON HARBOR CASH MARKET FRUIT AND VEGETABLE SUMMARY 1939
-Active Operation June 1 to November 15, 1939-

With an unusually good set of all kinds of fruit in Western Michigan, and favorable growing conditions for both fruits and vegetables, the Benton Harbor Cash Market enjoyed one of its most active seasons.

The volume of produce which moved over the Benton Harbor Cash Market for 1939 was very heavy, amounting to 9,324 cars. This was 70% larger than the volume handled in 1938, and was larger than any previous season on record except in 1932 when the movement amounted to 9,412 cars or only 88 cars more than for this season.

Peaches accounted for the heaviest volume over the market with a movement of 2,583 cars; apples were second with 1,839 cars; grapes third with 1,347 cars; strawberries fifth with 785 cars; tomatoes sixth with 762 cars; pears seventh with 373 cars & cantaloups eighth with 314 cars.

The total number of packages handled amounted to 7,052,490 and as with the carlot volume exceeded all seasons on record except 1932, which was only slightly higher with 7,210,159 packages.

The total cash return was estimated at \$3,785,854.00 and compares to \$3,137,595 for 1938 and \$3,454,285.00 for the 1931-38 average. Lower values for some of the important commodities caused the season's heavy offerings to return less than in several of the seasons, namely 1934, 1936, and 1937, when the movement was smaller.

Growers loads amounted to 134,199 for the season and were the largest on record comparing to 96,839 loads in 1938 and 119,324 loads for the 1931-38 average.

The number of day buyers purchasing fruit and vegetables on the market amounted to 8,786 and compares to 5,614 for 1938. The number of day buyers in 1938 and 1939 were less than for any of the previous seasons.

(Season)	(Growers Loads)	(Day Buyers)	(Total Packages)	(Carlot Equivalents)	(Total Value)
1931	102,285	9,190	4,837,758	7,162	\$2,822,285
1932	125,351	11,393	7,210,159	9,412	2,970,235
1933	112,154	8,877	6,073,282	6,798	2,633,673
1934	131,392	10,723	6,909,774	8,183	3,798,401
1935	121,245	9,501	6,412,766	8,049	3,137,215
1936	131,963	9,489	5,891,711	8,251	4,780,731
1937	133,361	8,875	7,151,661	8,921	4,354,147
1938	96,839	5,614	3,679,942	5,469	3,137,595
1939	134,199	8,786	7,052,490	9,324	3,785,854

Summary of Movement and Average Price of Benton Harbor Cash Market

(Season)	(Carlot Equivalents)	(Value per Unit)		(Total Value)	(Season)	(Carlot Equivalents)	(Value per Unit)		(Total Value)
		A	P				C	A	
<u>P E A C H E S</u>					<u>C A N T A L O U P S</u>				
1931	853	\$.71	bu.	\$311,520	1931	688	\$.76	pkg.	\$210,000
1932	905	.74		334,999	1932	712	.61		99,622
1933	1,123	.74		430,707	1933	639	.58		149,371
1934	1,497	.82		633,689	1934	368	.80		120,533
1935	1,165	.61		366,675	1935	445	.64		113,535
1936	1,806	1.02		950,231	1936	409	.67		109,514
1937	1,276	.55		367,340	1937	246	.80		137,974
1938	1,101	.90		520,050	1938	258	.55		99,187
1939	1,839	.53		511,642	1939	314	.53		116,360
<u>P E A R S</u>					<u>T O M A T O E S</u>				
1931	1,170	\$.70	bu.	\$336,000	1931	500	\$.61	pkg.	213,500
1932	1,665	.42		557,980	1932	690	.34		163,428
1933	91	1.79		65,125	1933	1,047	.50		367,250
1934	801	1.63		524,478	1934	353	.63		377,520
1935	1,692	.92		625,874	1935	912	.42		264,921
1936	1,668	1.61		1,073,976	1936	1,067	.66		490,515
1937	2,587	1.08		1,117,445	1937	1,009	.50		403,644
1938	1,286	1.35		694,532	1938	980	.45		352,767
1939	2,583	.68		702,660	1939	762	.42		336,229
<u>P E A R S</u>					<u>S T R A W B E R R I E S</u>				
1931	125	\$.98	bu.	\$49,100	1931	430	\$1.77	crt.	434,797
1932	404	.75		119,831	1932	---	unavailable	---	unavailable
1933	206	1.02		84,212	1933	477	1.01		245,720
1934	774	.82		253,501	1934	174	1.69		152,285
1935	280	.96		106,921	1935	560	1.24		360,883
1936	588	.86		202,123	1936	282	1.88		380,994
1937	201	.93		93,507	1937	688	1.80		693,720
1938	326	.75		122,114	1938	255	2.10		300,350
1939	373	.82		152,845	1939	785	1.20		527,401
<u>G R A P E S</u>					<u>P L U M S</u>				
		(4 qt.)	(12 qt.)						
1931	1,328	\$.12	\$.27	\$512,308	1933	126	\$.84	pkg.	62,926
1932	2,885	.08	.15	537,518	1934	132	.86		79,353
1933	1,786	.12	.18	523,845	1935	119	.84		59,853
1934	1,837	.12	.23	657,790	1936	113	.95		74,414
1935	1,643	.11	.18	460,849	1937	147	.95		89,283
1936	820	.16	.35	431,205	1938	87	.86		49,974
1937	1,800	.12	.21	501,713	1939	166	1.15		76,440
1938	124	.25	.45	74,560					
1939	1,347	.12	.21	392,816					

1939

Commodity and usual Container	Packages	Avg. Value Per Package	Total Value for Season	Carlot # Equivalents
Apples (bu.)	965,362	\$.53	\$ 511,641.86	1,839
Beans - Green and Wax* (bu. or 12 qt.)	15,588	.27	4,208.76	10
Beans - Lima (12 qt.)	122,027	.54	65,894.58	76
Beans - Aroma* (12 qt.)	13,446	.38	5,109.48	8
Beets - (doz. or bu.)	1,035	.40	414.00	2
Berries; (crates)				
Black (24 pt.)	11,570	1.45	16,776.50	21
Black Rasp. (24 pt.)	88,065	1.55	136,500.75	117
Blue (16 qt.)	22,948	2.80	64,254.40	41
Dew (16 qt.)	73,846	1.40	103,384.40	114
Goose (16 qt.)	1,969	1.95	3,839.55	4
Red Rasp. (24 pt.)	173,199	1.70	294,438.30	231
Straw (16 qt.)	439,501	1.20	527,401.20	785
Cabbage (bu.)	13,127	.40	5,250.80	22
Cantaloups (crates or bu.)	219,547	.53	116,359.91	314
Carrots (bu. or doz. bch.)	1,441	.45	648.45	3
Cauliflower (crates)	7,327	.85	6,227.95	19
Celery (bch. or box)	88,642	.23	20,387.66	40
Cherries: Sour (16 qt. crate)	41,207	1.00	41,207.00	55
Sweet (16 qt. crate)	25,096	2.05	51,446.80	33
Cider (gallons)	61,051	.22	13,431.22	31
Corn, Green, Sweet (doz. ears)	33,248	.12	3,989.76	13
Cucumbers* (12 qt. or bu.)	68,464	.35	23,962.40	58
Currants (16 qt. crate)	15,609	1.75	27,315.75	28
Dill (doz. bch.)	1,831	.30	549.30	1
Eggplant (bu.)	8,162	.52	4,244.24	14
Grapes: (4 qt.)	924,888	.12	110,986.56	229
(12 qt.)	1,342,046	.21	281,829.66	1,118
Lettuce (bu.)	835	.50	417.50	1
Onions: (10 lb. sacks)	14,567	.15	2,185.05	6
(50 lb. sacks)	10,324	.65	6,710.60	21
Peaches (bu.)	1,033,323	.68	702,659.64	2,583
Pears (bu.)	186,396	.82	152,844.72	373
Peppers* (12 qt. or bu.)	27,161	.65	17,634.65	19
Plums (bu., or half bu.)	66,470	1.15	76,440.50	166
Potatoes: white (100 lb. sacks)	19,369	1.15	22,274.35	54
sweet (bu.)	2,286	.80	1,828.80	5
Pumpkins (each)	1,250	.15	187.50	1
Quinces (bu., or half-bu.)	5,018	1.33	6,673.94	10
Squash (bu.)	4,891	.50	2,445.50	10
Tomatoes* (12 qts, 4 qts, crates)	800,545	.42	336,228.90	762
Turnips (bu.)	1,025	.45	461.25	2
Watermelons (each)	75,386	.25	18,846.50	75
Others - See note below	22,735	---	9,617.62	9
GRAND TOTAL	7,052,263	---	\$3,785,853.64	9,324

OTHER MARKET TOTALS FOR ENTIRE 1939 SEASON

Growers Loads 134,199; Retail loads 797; Resale loads 486; Day Buyers 8,786; Total receipts of market \$35,358.90.

Notes of above table; # indicates market figures reduced to carlot basis in accordance with the U. S. Department of Agriculture, Agricultural Marketing Service's conversion tables taken from "Factors for use in Fruit and Vegetable Offices in Cities east of the Rocky Mountains for converting truck, boat, and l.c.l. receipts of fruits and vegetables to carlots, issued effective beginning January 1, 1937. * indicates packages were counted and converted to 12 quarts entirely, value per package figured on 12 quart basis. † indicates packaged were counted and converted to bushels entirely, value per package figured on bushel basis.

Others - not included in table above:

(Commodity & usual container)	(Packs)	(Avg. per Pkg)	(Season Value)	(Commodity & usual container)	(Packs)	(Avg. per Pkg)	(Season Value)
Apricots (12 qts)	83	\$.75	\$ 62.25	Nuts: Pecan (lb.)	4050	\$.16	\$ 648.00
Asparagus (2 doz. crt)	33	1.50	49.50	Walnut (bu.)	12	1.00	12.00
Beans, Lima, shelled (24 pt. case)	381	2.75	1047.75	Honey: (1 lb. jar)	1276	.12 ¹ / ₂	159.50
Beans, Lima, dry (lb.)	300	.07	21.07	(5 lb. can)	1103	.45 ² / ₂	496.35
Beans, navy (lb.)	670	.04	26.80	Lemons (crates)	185	5.00	925.00
Berries: (crates)				Limes (12 doz. in cartons - per ctn)	40	1.50	60.00
Boysen (16 qt.)	39	1.40	64.60	Oranges (1/2 box)	717	2.00	1434.00
Crab (lb.)	1623	.09	146.81	Parsley (doz.)	260	.40	104.00
Elder (12 qt.)	6	.50	3.00	PawPaws (12 qt.)	4	.50	2.00
Logan (16 qt.)	29	1.40	40.60	Peas (12 qt.)	184	.75	138.00
Young (16 qt.)	10	1.40	14.00	Posts (each)	1305	.15	195.75
Broccoli (doz. bch.)	42	.45	18.90	Radishes (doz.)	974	.30	292.20
Chickens (ea.)	241	.80	192.80	Rhubarb (doz.)	170	.40	68.00
Citron (piece)	257	.10	25.70	Spinach (bu.)	362	1.00	362.00
Corn, Pop (lb.)	2795	.06	167.70	Syrup: (Sorghum-gal)	962	.80	769.60
Eggs (doz.)	1367	.25	341.75	(Maple - gal)	60	1.75	105.00
Gladioli (doz. bch.)	1887	.12	226.44				
Grapes, (crates)	491	1.50	736.50	TOTAL	22,735	---	\$9,617.62
Grapefruit (1/2 box)	350	1.35	472.50				
Grapejuice (gal.)	247	.55	135.85				
Nuts: Chestnuts (lb.)	206	.15	30.90				
Hickory (bu.)	14	1.50	21.00				

(Total package count furnished by F. G. Bryant, Marketmaster, Benton Harbor, Michigan. Prices prior Aug. 1, furnished by Joe E. Wells, of News Palladium, B.H.)

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 After five days return to
 United States Department of Agriculture
 Agricultural Marketing Service
 Grand Rapids, Michigan

Penalty for private use to avoid
 Payment of postage, \$300.

Official Business

DISTRIBUTION

Distribution of the produce assembled at Benton Harbor and sold off the market moves to market largely via truck. A small quantity loaded for distant points sometimes is shipped via rail, however approximately 95% moves to market via truck. In years past boats operating to Chicago and Milwaukee took large quantities but this movement has practically ceased in the past few years.

The truck distribution is effected both by local shippers sending trucks out on sales orders and by day buyer truckers who come in from many points to purchase stock for their market.

The Benton Harbor Cash Market officials have made a tabulation of the list of states and cities from which day buyers come to purchase trucklots on the market, which gives a comprehensive picture of truck distribution from the Market. For 1939, 1825 individual day buyers purchased stock on the Market and these buyers came from 589 cities. A tabulation prepared by the Market is listed below.

<u>STATES</u>	<u>CITIES REPRESENTED</u>	<u>DAY BUYERS REPRESENTED</u>
Alabama	7	16
Arkansas	9	19
Florida	5	6
Georgia	3	24
Indiana	130	359
Illinois	110	400
Iowa	49	95
Kansas	19	19
Kentucky	23	53
Louisiana	3	10
Michigan	137	422
Minnesota	8	8
Mississippi	2	4
Missouri	19	90
New York	1	1
Nebraska	1	7
North Carolina	1	3
Ohio	46	129
Oklahoma	6	30
Tennessee	8	31
Texas	4	12
Virginia	2	6
West Virginia	2	31
Wisconsin	15	50
<u>TOTAL - 24 States</u>	<u>589 Cities</u>	<u>1825 Buyers</u>

TABULATION OF TRUCK DAY BUYERS BY STATES & CITIES
REPRESENTED ON MARKET

<u>Alabama</u>	<u>Indiana (Cont'd)</u>	<u>Indiana (Cont'd)</u>	<u>Indiana (Cont'd)</u>
Birmingham	Indianapolis	Mitchell	Seymour
Center Point	Kentland	Montone	Uniondale
Clanton	Logansport	North Manchester	Valpariso
Halcyonville	Leesburg	Noblesville	Whitley
Cullman	Muncie	Princeton	Winchester
Hanceville	Martinsville	Rockville	Warren
Mobile	Mishawaka	South Bend	Gibson City
	Middlebury	Sullivan	Middletown
	Memphis	Shelbyville	
<u>Arkansas</u>	Morocco	Terre Haute	<u>Illinois</u>
Alma	New Albany	Vincennes	Aurora
Blytheville	New Washington	West Lafayette	Anna
Fort Smith	Peru	Warsaw	Belvidere
Hope	Rensselaer	Winamac	Buckingham
Little Rock	Richmond	Walkerton	Chicago
Ogden	Stitesville	Lowell	Centralia
Pine Bluff	South Whitley	Attica	Donovan
Springdale	Town	Bluffton	Danforth
Hot Springs	Union City	Brazil	Elgin
<u>Florida</u>	Whiting	Brook	Fairfield
Belle Glade	Walton	Colfax	Farmer City
Ormond Beach	Wolcott	Columbia City	Georgetown
Pompano	Waterloo	Crawfordsville	Hinsdale
Preston	Grayville	Decatur	Jacksonville
Tampa	Auburn	Ellwood	Lisbon
<u>Georgia</u>	Bowling Green	Eaton	LaSalle
Atlanta	Bainbridge	Fortville	Melrose Park
Columbus	Boswell	Flora	Milan
Ringold	Bippus	Goshen	Mansfield
	Carroltown	Goodland	Ottawa
	Culver	Hammond	Paxton
<u>Indiana</u>	Carmel	Howe	Rockford
Anderson	Elkhart	Kokomo	Rich View
Boone Grove	East Gary	Knox	South Chicago
Bristol	Frankfort	LaCrosse	Saunemin
Brookville	Floyd Knob	LaPort	Taylorville
Berne	Gary	Marion	Vienna
Crown Point	Greentown	Monroe	Zion
Connorsville	Glens Valley	Merkle	Aledo
Cannelburg	Hobart	Merom	Adair
Evansville	Indiana Harbor	Madison	Bourbonis
East Chicago	Kendleville	New Castle	Beardstown
Frot Wayne	Lafayette	Napamee	Carmen
Fairmount	Lebanon	Osceola	Creal Springs
Francisville	Mexico	Rochester	Des Plaines
Geneva	Monroeville	Rome City	Downers Grove
Garrett	Monticello	State Line	Earlville
Hartford City	Michigan City	Silver Lake	Freeport

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TABULATION OF TRUCK DAY BUYERS BY STATES & CITIES REPRESENTED ON MARKET (CONT'D)

<u>Illinois (Cont'd)</u>	<u>Iowa</u>	<u>Kentucky (Cont'd)</u>	<u>Michigan (Cont'd)</u>
Galesburg	Ames	Knoxville	Grand Haven
Harvey	Beacon	Lawrenceburg	Hartford
Iroquois	Cherokee	Paintsville	Hartsville
Kankakee	Elma	Williamstown	Hale
Louisville	Fort Dodge	Beuchel	Jackson
Libertyville	Iowa City	Hopkinsville	Lansing
Milford	Kalona	Louisville	Lawton
Mason City	Mason City	Mt. Sterling	Menominee
Morrison	Nora Springs	Richwood	Manistique
Paris	Rockford		Milford
Poneta	South Port	<u>Louisiana</u>	Niles
Rock Island	Spencer	Hammond	Owosso
Rochelle	Alden	New Orleans	Pullman
Spring Valley	Cedar Rapids	Monroe	Rockford
Streator	Dubuque		Saginaw
Urbana	Eagle Grove	<u>Mississippi</u>	Stephenson
Waukegan	Guthrie Center	Meridian	St. Joseph
Piper City	Jefferson	Utica	Sault Ste. Marie
Arthur	Letts		Three Oaks
Blue Island	Muscatine	<u>Minnesota</u>	Wyandotte
Berwyn	Ottumwa	Austin	Webberville
Batavia	Rock Rapids	New Brighton	Allen
Chicago Heights	Sioux City	Boudette	Battle Creek
Capron	Storm Lake	Rochester	Berrien Springs
Decatur	Burlington	Houston	Bellaire
DeKalb	Clinton	St. Paul	Charlotte
Elmhurst	Des Moines	Mankato	Cedar Springs
Farmington	Eldora	Minneapolis	Camden
Gillman	Grinnell		Detroit
Hoopesville	Kellogg	<u>Michigan</u>	Dimondale
Ironsville	McCallsburg	Auburn	Eau Claire
Leroy	Manchester	Allegan	Elkton
La Grange	Oscaloosa	Benton Harbor	Fennville
Martinton	Ruthven	Bangor	Galien
Monmouth	St. Charles	Burt	Howell
Morris	Waterloo	Clio	Howard City
Mattoon	Bettendorf	Coopersville	Iron Mountain
Peoria	Chariton	Coloma	Jonesville
Pekin	Davenport	Davison	Lapeer
Robinson	Fort Madison	Deerfield	Lakeside
Roberts	Hawarden	Evart	Morris
Sandwich	Keokuk	Fremont	Muskegon
Silvis	Mt. Pleasant	Grand Rapids	Munising
Vandalia	Marshalltown	Grand Ledge	Newberry
Westmont	Orange City	Harbert	Olivet
Argo	Riceville	Hazel Park	Portland
Bloomington	Stanwood	Ionia	Romeo
Broadview	Waukon	Kalkaska	Stevensville
Bensonville		Litchfield	Sodus
Champaign	<u>Kansas</u>	Marion	South Haven
Carthage	<u>Abilene</u>	Midland	St. Charles
Danville	Iola	Mt. Pleasant	Tustin
Dwight	Wellington	Middleton	Walton
East Peoria	Dodge City	New Troy	Algonac
Fairbury	Mulvane	Pontiac	Buchanan
Geneseo	Eldorado	Petoskey	Baroda
Hebron	Pittsburg	Royal Oak	Bloomington
Joliet	Fort Scott	Sawyer	Charlevoix
Lansing	Wichita	Six Lakes	Cadillac
Lincoln		Saugatuck	Carson City
Macomb	<u>Kentucky</u>	Spring Arbor	Daggett
Maywood	Ashland	Watervliet	Dowagiac
Loline	Bardstown	White Pigeon	Eaton Rapids
Norwood Park	Harlan	Almont	Fife Lake
Pontiac	Lexington	Bay City	Gregory
Quincy	Owensboro	Bridgman	Grandville
Richmond	Sommerset	Bagley	Holland
Springfield	Baxter	Berrien Center	Hillsdale
Sterling	Covington	Chcboygan	Iron River
South Holland	Jeffersontown	Columbianville	Kalamazoo
Verona	Lowes	Covert	Ludington
Woodstock	Paducah	Decatur	McBain
	Valley Station	Derby	Moline
	Bowling Green	East Jordan	Munger
	Frankfort	Flint	Mt. Morris

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