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**MARKETING  
APPALACHIAN DISTRICT  
APPLES  
1988 CROP**

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**FEDERAL-STATE  
MARKET NEWS SERVICE**

**MARYLAND, PENNSYLVANIA,  
VIRGINIA AND WEST VIRGINIA  
STATE DEPTS. OF AGRICULTURE**

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**UNITED STATES DEPT. OF AGRICULTURE  
AGRICULTURAL MARKETING SERVICE  
FRUIT AND VEGETABLE DIVISION**

## P R E F A C E

This publication is a summary of the Appalachian District apple production, shipments, F. O. B. sales, selected terminal sales, process utilization, and distribution records for the 1988 apple crop. Some of the information is preliminary and subject to revision. This information is provided for its historical interest, and for use in planning and marketing future crops.

The Federal-State Market News Service began collecting weekly apple shipments for the week ending September 10, 1988. Collection of shipping point information and the issuing of daily market reports for the 1988-89 apple season began on September 12, 1988.

The summary was prepared by the Federal-State Market News Service located in Inwood, WV. This office was operated by the United States Department of Agriculture, Agricultural Marketing Service cooperating with the Maryland, Pennsylvania, Virginia and West Virginia State Departments of Agriculture.

Truck shipments reported in this publication are on a weekly basis, and were obtained directly from shippers.

The Appalachian District is composed of the following areas:

- Virginia - Roanoke and nearby points, northward including the Shenandoah Valley and the growing area immediately east of the Blue Ridge.
- West Virginia - The four eastern counties of Jefferson, Berkeley, Morgan, and Hampshire.
- Maryland - The three eastern counties of Allegany, Washington, and Frederick.
- Pennsylvania - Primarily the southeastern counties of Franklin, Adams, York, and Berks and Lehigh.

Preparation and publication of the summary was by Charles Rannells, Acting Local Representative, and Linda J. Albright, of the Inwood, Federal-State Market News Office.

We wish to express our sincere appreciation to the shippers, brokers, processors, and other members of the industry for their cooperation and time in order to make this report possible.

Summaries will be offered to users of published market news reports on a subscription basis, at a charge of \$8.00 per copy. Additional summaries may be picked up at this office at a charge of \$5.00 per copy until a later release is published, then a back issue charge of \$6.00 will apply. Summaries are mailed at a charge of \$8.00 per copy, and may be obtained from:

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## REVIEW OF THE 1988-89 APPALACHIAN DISTRICT APPLE SEASON

**PRODUCTION AND SHIPMENTS:** The four-state Appalachian District produced 1,221 million pounds of apples in 1988, which is utilized production according to the United States Department of Agriculture, Statistical Reporting Service. This was approximately 9 percent more than the 1987-88 crop and less than 1 percent smaller than the previous three-year average of 1,268 million pounds. Production by states in million pounds for 1986, 1987, and 1988 respectively, were: Maryland 85, 38 and 44; Pennsylvania 620, 460, and 500; Virginia 450, 461 and 462; West Virginia 230, 180, and 215 .

Fresh shipments of the 1988 crop to April 29, 1989, increased with 4,234 loads of 40,000 pounds (1,000 40-pound cartons) compared to the 1987 crop of 4,089 loads through April 23, 1988. The largest shipments were in November 1988 with 792 40,000 pound units.

The export movement for the 1988-89 marketing season to April 22, 1989, totalled 255,565 cartons as compared to 215,183 cartons for the previous season. This season's export realized a 16 percent increase from last year's shipments.

**PROCESSING:** Processing fruit quality was good, but size was small. Supplies for canner/peelers were light to moderate, but generally adequate. Juice stock was moderate. Some processors purchased and shipped apples into the Appalachian area from other states. Prices for canner/peelers York and Golden Delicious varieties opened September 22, for 2 3/4 inch and larger at \$8.50-9.25; other varieties opened at \$8.00-9.00, however, the following week the price increased slightly to \$8.75-9.50 for York and Golden Delicious. Other varieties increased to \$8.50-9.00 and remained at this level until season's end. In addition to the above prices, most processors began paying incentives January 1, 1989. Some purchases of drop canner apples opened at \$4.75 and on October 13, the price for 2 3/4" up increased to \$7.75 and \$6.00 for 2 1/2" up fruit. These price were reported for the entire season. Straight loads of juice stock opened in the \$4.25-5.00 range, then increased to \$4.75-5.00 November 9. Another increase was reported on February 1, to \$5.00-5.50 and stayed at this level throughout the rest of the season.

**GROWING CONDITIONS AND HARVESTING:** Winter weather conditions this season were near normal. Dry hot weather through the summer contributed to faster maturity, smaller size fruit and light color. Harvesting was near completion by the end of October.

**LOCATION:** The Appalachian District consists of portions of Maryland, Pennsylvania, Virginia and West Virginia which lie along the Appalachian Mountain Range. The most important producing areas within the district are the Shenandoah Valley of Virginia, West Virginia's Eastern Panhandle, Western Maryland, and Southern Pennsylvania.

**PACKAGING AND MARKETING:** All major shippers packed both traypacks and film bags in master containers. Film bags were mostly packed in 12-3 pounds, however, 12-4 pound, 8-5 pound, and 9-5 pound film bags were also packed in moderate volume. Most of the traypack cartons were sized 100-125s, except Romes which were sized mostly 72-100s. Loose pack bushel crates cartons were also packed for tree run and second grade fruit. A few shippers packed film overwrapped trays again this season.

**TRANSPORTATION TRENDS:** All apples from the Appalachian District are moved by truck. Availability of trucks for the season was generally adequate to an occasional slight surplus.

### **FOB PRICE ANALYSIS:**

F.O.B. prices for cartons containing 12-3 pound film bags graded U. S. Fancy or better 2 1/4 inch minimum size and for traypack cartons graded U. S. Combination Extra Fancy & Fancy mostly 72-125 size were as follows: (Continued next page.)

## REGULAR STORAGE

**RED DELICIOUS:** 12-3 pound film bags opened September 12, 1988, at \$10.00-12.00 with light demand. Prices decreased the following week to \$9.00-10.00, and again the week of September 26, to \$8.00-10.00. The week of October 10, the price declined to \$8.00-9.00 and remained at this level for a two-week period. During the week of October 24, the price declined again to \$7.50-8.50 and remained stable through the week of November 14. On November 21, the price dropped again to \$7.00-8.00 and held at this figure through the week of January 30. For the next three weeks, January 30-February 13, the price was \$6.50-8.00. The final regular season price on February 20 was \$6.50-7.50. Traypack cartons opened September 12, 1988, at \$15.00-18.00 and dropped the following week to \$13.00-16.00. The period of September 22-October 10, the price declined to \$10.00-14.00. The week of October 17 the price further declined to \$10.00-13.00. The weeks of October 20-January 27, the FOB price was \$9.00-12.00. At this time a slight decline to \$9.00-10.00 occurred and remained at this price through the end of the regular storage season, February 17, 1989.

**GOLDEN DELICIOUS:** 12-3 pound film bags opened September 12, at \$8.00-9.00, and remained at this level through the week of October 17. The price declined slightly on October 24, to \$7.50-8.50 and remained steady until the week of January 13, 1989. The January 16 through the week of January 23, price was \$7.50-8.00. The following two weeks the price declined to \$7.00-8.00. The last two weeks of the regular storage season, February 13-24, the price was \$7.00-7.50. Traypack carton prices opened September 12, at \$11.00-14.00, and declined slightly the following week to \$10.00-13.00. Again, the price declined September 26, to \$9.00-13.00 and remained steady through the week of October 17. On October 24, a further decline to \$9.00-12.00 occurred and held at this level through January 27. The week of January 30, the price reflected a slight increase to \$10.00-11.00 and remained at this price through the end of the regular storage season, February 17.

**RED STAYMAN:** 12-3 pound film bags opened October 10, at \$8.00-9.50 and remained at this level through the week of November 14. The following week November 21, the price declined to \$7.50-9.00 and remained at this price through the week of January 14. Another decline occurred during the next two-week period to \$7.50-8.50. The January 30, price of \$7.00-8.00 remained steady until season end, the week of February 13. Traypack cartons opened the week of October 24, at \$18.00-19.00 and remained at this level through the week of November 7. At this time, a slight increase to \$18.00-20.00 occurred and the price remained steady through the week of December 5.

**RED ROME:** 12-3 pound film bags opened October 10, at \$8.00-9.00; the following week showed a slight increase to \$8.00-10.00. The price for the weeks of October 24-November 18, declined slightly to \$8.00-9.50. A further decline on November 21, of \$7.50-9.00, held steady until the week of January 9. The following two weeks the price declined again to \$7.50-8.50. On January 30, the price of \$7.00-8.00 occurred and remained to season end February 17. Traypack carton prices opened October 17, at \$11.00-12.00 and remained at this price through the week of December 5. The price declined slightly December 12, to \$10.00-12.00, and the price remained at this level through January 27. A further decline occurred on January 30 to \$9.00-12.00 and remained steady through February 17, the end of regular storage season.

**RED YORK:** 12-3 pound film bags opened October 24, at \$9.00-10.00, and slightly declined the following week to \$8.50-9.00. This price remained stable through the week of December 26. The price declined again on January 3, to \$7.50-8.50 and held at this level until the end of the regular storage season, the week of January 23. Traypack cartons ranged \$10.00-12.00 for the entire regular storage season, November 21 through the week of December 26.

## CONTROLLED ATMOSPHERE STORAGE

**RED DELICIOUS:** CA Storage prices for 12-3 pound film bags opened January 30, at \$8.50-9.00 and remained at this price through the first week of February. At this time, February 13-March 10, the price was slightly lower \$8.00-9.00. A decline occurred on March 13 to \$7.00-8.00 and held through the week of April 10. April 17 through the end of the season another slight decline was reported reflecting a price of \$7.00-7.50. Traypack cartons opened at \$11.00-12.00 on January 30, and held steady through the week of February 13. February 20 through the week of March 13, the reported price was \$10.00-11.00. The reporting period March 20, to season's end, April 29, reflected an FOB price of \$10.00-10.50.

**GOLDEN DELICIOUS:** 12-3 pound film bags opened January 30, at \$9.00 and dropped slightly the following week to \$8.50-9.00. The price February 13 through the week of April 10, declined to \$8.00-8.50. The price of \$8.00, April 17-29, was the final price of the season. Traypack cartons were \$12.00 for the week of January 30-February 10. The remainder of the season February 13 through April 29, the price was \$11.00-12.00.

**RED ROME:** 12-3 pound film bags opened February 6, at \$8.00-9.00 and remained at this level through the following week. The FOB, February 20 - week of March 6, reflected a slight decline in reported prices to \$8.00-8.50. The two-week period March 13-24, showed a further decline to \$7.50-8.50. Two more declines in price were reported during the periods March 27-April 14, \$7.00-8.00; and the last two weeks of the season, April 27-29, \$7.00-7.50. Cartons traypack prices opened at \$13.00-14.00 on January 30, and remained at this level until February 10. A slight decline to \$12.00-14.00 was reported for the period February 13-March 24. A further decline to \$11.00-12.00 occurred from March 27 through the end of the season, April 29.

**APPLES COMMERCIAL CROP**  
 (By Crop Reporting Board, Statistical  
 Reporting Service, USDA)

APPLES: U.S. commercial apple production totaled 8.90 billion pounds in 1988, 17 percent less than the previous year's crop, but 12 percent more than the 1986 crop. Of the total production, 8.81 billion pounds were utilized, 16 percent less than in 1987. There were 2.96 billion pounds utilized in the East. This was up 2 percent from the previous year's utilization. Utilized production was down 24 percent in the Central States to 1.18 billion pounds. The Western States utilized 4.67 billion pounds, down 22 percent from 1987.

Washington, the leading State, produced 3.70 billion pounds, down 26 percent from last year's record crop. Production in New York, this year's second leading State, produced 890 million pounds, up 1 percent from last year. Michigan ranked third this year with 800 million pounds, down 24 percent from the previous year.

**APPLES, COMMERCIAL CROP**

STATE	TOTAL PRODUCTION			UTILIZED PRODUCTION		
	1986	1987	1988	1986	1987	1988
	MILLION POUNDS					
ARK	10.0	4.0	10.0	9.5	4.0	10.0
CALIF	515.0	650.0	550.0	515.0	650.0	550.0
COLO	18.0	125.0	70.0	17.6	118.0	70.0
CONN	47.0	45.0	49.0	46.0	44.0	47.0
DEL	27.0	26.0	25.0	27.0	26.0	25.0
GA	30.0	50.0	35.0	29.0	40.0	34.0
IDAHO	94.0	155.0	135.0	94.0	150.0	135.0
ILL	90.0	103.0	85.0	90.0	96.0	82.0
IND	37.0	72.0	56.0	37.0	70.0	51.0
IOWA	5.5	10.0	8.5	5.4	9.3	8.0
KANS	3.0	12.0	12.0	2.9	10.4	9.0
KY	4.0	21.0	11.0	3.9	16.5	9.5
MAINE	88.0	75.0	94.0	86.0	74.0	90.0
MD	87.0	40.0	44.0	85.0	38.0	44.0
MASS	95.0	96.0	99.0	92.0	94.0	98.0
MICH	700.0	1,050.0	800.0	700.0	1,050.0	800.0
MINN	19.0	26.0	14.0	18.0	23.0	13.0
MO	37.0	53.0	56.0	37.0	50.0	54.0
N H	50.0	50.0	57.0	50.0	49.0	57.0
N J	100.0	80.0	70.0	100.0	77.0	55.0
N MEX	6.0	12.6	11.0	6.0	12.6	11.0
N Y	900.0	880.0	890.0	900.0	880.0	870.0
N C	120.0	390.0	375.0	120.0	390.0	375.0
OHIO	90.0	150.0	95.0	90.0	150.0	95.0
OREG	105.0	210.0	165.0	105.0	205.0	165.0
PA	620.0	460.0	500.0	620.0	460.0	500.0
R I	5.5	5.0	5.5	5.5	5.0	5.5
S C	30.0	45.0	40.0	30.0	39.0	38.0
TENN	9.0	15.0	12.5	8.5	14.0	11.0
UTAH	34.0	68.0	40.0	34.0	63.0	37.0
VT	49.0	44.0	43.0	48.0	42.0	43.0
VA	460.0	481.0	480.0	450.0	461.0	462.0
WASH	3,160.0	5,000.0	3,700.0	3,160.0	4,800.0	3,700.0
W VA	230.0	180.0	215.0	230.0	180.0	215.0
WIS	58.0	65.0	45.0	55.0	61.0	42.0
U S	7,933.0	10,748.6	8,897.5	7,907.3	10,451.8	8,811.0

**APPLES COMMERCIAL CROP**  
 (By Crop Reporting Board, Statistical  
 Reporting Service, USDA)

STATE	PRICE PER POUND			VALUE OF UTILIZED PRODUCTION		
	1986	1987	1988	1986	1987	1988
	DOLLARS			1,000 DOLLARS		
ARK	.133	.119	.168	1,263	474	1,680
CALIF	.163	.111	.156	83,903	72,070	85,800
COLO	.097	.067	.111	1,706	7,948	7,770
CONN	.193	.209	.242	8,869	9,195	11,374
DEL	.091	.106	.159	2,456	2,768	3,975
GA	.160	.113	.128	4,646	4,520	4,352
IDAHO	.222	.106	.190	20,900	15,964	25,650
ILL	.160	.119	.155	14,360	11,460	12,710
IND	.186	.170	.200	6,864	11,920	10,200
IOWA	.268	.203	.215	1,449	1,886	1,720
KANS	.239	.147	.166	693	1,532	1,494
KY	.208	.153	.158	810	2,523	1,501
MAINE	.192	.191	.212	16,505	14,155	19,080
MD	.113	.103	.158	9,641	3,930	6,952
MASS	.196	.206	.231	18,048	19,319	22,638
MICH	.093	.076	.100	65,075	79,860	80,000
MINN	.305	.230	.289	5,484	5,299	3,757
MO	.205	.099	.152	7,597	4,935	8,208
N H	.200	.224	.244	9,982	10,955	13,908
N J	.124	.124	.077	12,416	9,520	4,235
N MEX	.190	.156	.233	1,140	1,966	2,563
N Y	.101	.092	.099	91,260	80,560	86,130
N C	.085	.064	.073	10,160	25,110	27,375
OHIO	.174	.158	.161	15,660	23,728	15,295
OREG	.106	.054	.153	11,081	11,145	25,245
PA	.083	.090	.097	51,252	41,201	48,500
R I	.223	.233	.262	1,224	1,165	1,441
S C	.135	.084	.122	4,037	3,291	4,636
TENN	.185	.134	.157	1,572	1,880	1,727
UTAH	.138	.074	.115	4,690	4,635	4,255
VT	.177	.180	.203	8,480	7,576	8,729
VA	.097	.093	.101	43,456	42,830	46,662
WASH	.155	.073	.159	488,400	348,000	588,300
W VA	.106	.075	.103	24,410	13,567	22,145
WIS	.171	.155	.215	9,390	9,466	9,030
U S	.134	.087	.138	1,058,879	906,353	1,219,037

**APPLES COMMERCIAL CROP**  
 (By Crop Reporting Board, Statistical  
 Reporting Service, USDA)

USE AND STATE	FRESH AND PROCESSED UTILIZATION 1/					
	QUANTITY			PRICE PER UNIT		
	1986	1987	1988	1986	1987	1988
	MILLION POUNDS			DOLLARS PER POUND		
<b>FRESH</b>						
CALIF	217.0	230.0	JUL 10, 1989	.307	.233	JUL 10, 1989
COLO	11.2	66.0	"	.130	.096	"
CONN	35.5	35.0	"	.230	.237	"
IDAHO	66.0	86.0	"	.298	.170	"
ILL	64.0	58.5	"	.200	.160	"
IND	26.5	60.5	"	.238	.189	"
KANS	2.9	9.3	"	.239	.160	"
KY	3.5	15.0	"	.224	.164	"
MAINE	71.0	61.0	"	.220	.215	"
MD	47.0	20.0	"	.155	.147	"
MASS	68.0	69.0	"	.240	.251	"
MICH	225.0	390.0	"	.152	.110	"
MO	31.9	27.0	"	.230	.147	"
N H	38.0	40.0	"	.245	.257	"
N J	37.0	37.0	"	.230	.200	"
N Y	360.0	380.0	"	.165	.137	"
N C	40.0	159.0	"	.130	.094	"
N M		12.6	"		.156	"
OHIO	63.4	118.0	"	.221	.184	"
OREG	77.0	125.0	"	.125	.077	"
PA	136.0	157.0	"	.174	.164	"
S C	17.0	19.0	"	.187	.129	"
UTAH	26.5	36.0	"	.160	.110	"
VT	35.0	31.0	"	.220	.216	"
VA	182.0	205.0	"	.146	.134	"
WASH	2,440.0	3,000.0	"	.186	.104	"
W VA	87.7	53.0	"	.168	.117	"
WIS	41.5	47.0	"	.210	.188	"
OTH	81.2	84.7	"	.214	.189	"
STS						
U S	4,531.8	5,631.6	"	.191	.127	"
	MILLION POUNDS			DOLLARS PER TON		
<b>PROCESSED</b>						
CALIF	298.0	420.0	JUL 10, 1989	115.00	87.30	JUL 10, 1989
COLO	6.4	52.0	"	78.80	62.60	"
CONN	10.5	9.0	"	133.00	200.00	"
IDAHO	28.0	64.0	"	87.80	42.20	"
ILL	26.0	37.5	"	119.00	111.00	"
IND	10.5	9.5	"	105.00	102.00	"
KANS		1.1	"		79.10	"
KY	.4	1.5	"	130.00	84.00	"
MAINE	15.0	13.0	"	117.00	160.00	"
MD	38.0	18.0	"	123.00	110.00	"
MASS	24.0	25.0	"	143.00	159.00	"
MICH	475.0	660.0	"	129.00	111.00	"
MO	5.1	23.0	"	101.00	84.30	"
N H	12.0	9.0	"	112.00	150.00	"
N J	63.0	40.0	"	123.00	105.00	"
N Y	540.0	500.0	"	118.00	114.00	"
N C	80.0	231.0	"	124.00	87.90	"
OHIO	26.6	32.0	"	124.00	125.00	"
OREG	28.0	80.0	"	104.00	37.30	"
PA	484.0	303.0	"	113.00	102.00	"
S C	13.0	20.0	"	131.00	83.70	"
UTAH	7.5	27.0	"	120.00	50.00	"
VT	13.0	11.0	"	119.00	159.00	"
VA	268.0	256.0	"	126.00	119.00	"
WASH	720.0	1,800.0	"	95.60	39.80	"
W VA	142.3	127.0	"	136.00	116.00	"
WIS	13.5	14.0	"	99.30	89.60	"
OTH						
STS	27.7	36.6	"	133.00	106.00	"
U S	3,375.5	4,820.2	"	116.00	79.30	"

1/ MISSING DATA INCLUDED IN OTHER STATES TO AVOID DISCLOSURE OF INDIVIDUAL OPERATIONS.



**APPLES COMMERCIAL CROP PROCESSED UTILIZATION 1/  
(By Crop Reporting Board, Statistical Reporting Service, USDA)**

USE AND STATE	QUANTITY		PRICE PER TON	
	1986	1987	1986	1987
<b>CANNED</b>	MILLION POUNDS		DOLLARS PER TON	
CALIFORNIA	49.0	80.0	142.00	123.00
MARYLAND	17.8	10.0	128.00	116.00
MICHIGAN	140.0	195.0	138.00	133.00
NEW YORK	275.0	265.0	130.00	126.00
NORTH CAROLINA	17.0	75.0	162.00	121.00
PENNSYLVANIA	319.4	181.2	124.00	117.00
VIRGINIA	120.0	155.0	138.00	135.00
WASHINGTON	100.0	150.0	126.00	73.80
WEST VIRGINIA	75.3	75.5	144.00	125.00
OTHER STATES	65.5	102.9	134.00	92.60
UNITED STATES	1,179.0	1,289.0	132.00	118.00
<b>JUICE &amp; CIDER</b>				
CALIFORNIA	216.0	292.0	105.00	72.00
KENTUCKY	.4	1.5	130.00	84.00
MARYLAND	16.0	5.8	114.00	94.00
MASSACHUSETTS	22.4	24.1	138.00	160.00
MICHIGAN	210.0	330.0	104.00	84.00
NEW HAMPSHIRE	11.1	8.9	112.00	150.00
NEW JERSEY	31.4	18.1	114.00	84.00
NEW YORK	230.0	170.0	102.00	90.00
NORTH CAROLINA	63.0	156.0	114.00	72.00
OHIO	18.0	28.0	118.00	128.00
OREGON	9.5	62.0	77.00	30.00
PENNSYLVANIA	155.0	116.0	90.00	78.00
VIRGINIA	80.0	73.0	100.00	86.80
WASHINGTON	430.0	1,400.0	77.00	32.60
WEST VIRGINIA	32.7	34.3	114.00	92.00
OTHER STATES	123.4	205.1	103.00	82.80
UNITED STATES	1,648.9	2,924.8	96.60	57.90
<b>FROZEN</b>				
MARYLAND	4.0	2.0	142.00	128.00
MICHIGAN	110.0	125.0	168.00	150.00
NEW YORK	-	40.0	-	128.00
PENNSYLVANIA	4.8	3.5	138.00	132.00
VIRGINIA	-	21.0	-	128.00
WEST VIRGINIA	34.2	15.4	138.00	126.00
OTHER STATES	104.3	41.9	136.00	88.00
UNITED STATES	257.3	248.8	150.00	132.00
<b>DRIED</b>				
CALIFORNIA	33.0	48.0	140.00	121.00
OTHER STATES	166.4	235.8	119.00	56.80
UNITED STATES	199.4	283.8	123.00	67.70
<b>OTHER 2/</b>				
MARYLAND	.2	.2	100.00	108.00
MICHIGAN	15.0	10.0	110.00	82.00
NEW YORK	8.0	25.0	134.00	130.00
PENNSYLVANIA	4.8	2.3	88.00	94.00
VIRGINIA	-	7.0	-	74.00
WASHINGTON	30.0	-	137.00	-
WEST VIRGINIA	.1	1.8	132.00	94.00
OTHER STATES	32.8	26.9	66.00	86.30
UNITED STATES	90.9	73.2	125.00	100.00

1/Missing data included in other states to avoid disclosure of individual operations.

2/Includes vinegar, wine, jam, fresh slices for pie making.

1988 FIGURES AVAILABLE JULY 10, 1989.

**COMBINED RAIL & TRUCK UNLOADS IN SELECTED CITIES**

SEPTEMBER 1988 THRU MARCH 1989

(10,000 LB NEW WEIGHT)

CITY	NE													TOTAL
	CA	MD	MI	5/	NJ	NY	NC	OR	PA	VA	WA	WV	OTH	
ATLANTA	65	2	36	3	0	73	54	32	84	186	1885	6	168	2594
BALTIMORE 1/	207	45	19	11	0	369	14	66	338	146	2222	252	28	3714
BOSTON	329	0	1	1041	1	522	25	46	31	0	2308	0	50	4354
BUFFALO	4	0	0	0	0	434	0	3	1	0	261	0	0	703
CHICAGO	306	0	629	42	0	307	3	2	0	6	5227	0	318	6840
CINCINNATI	68	0	627	1	0	7	48	2	0	34	1737	0	186	2710
COLUMBIA	2	0	31	0	0	19	119	0	1	193	466	0	25	856
DALLAS	78	0	11	1	0	121	5	4	0	0	1220	0	185	1625
DENVER	113	0	24	0	0	0	0	16	0	0	1406	0	684	2244
DETROIT	218	0	1458	0	0	11	3	0	0	17	1029	0	249	2985
LOS ANGELES	1153	0	4	44	0	4	0	554	0	0	15640	0	1662	19061
MIAMI	21	-	1	0	0	15	0	8	0	31	795	0	4	875
NEW ORLEANS	97	0	120	0	0	42	52	12	0	0	1024	0	44	1391
NEW YORK 2/	166	0	8	93	98	1135	28	117	151	4	4491	0	118	6409
PHILADELPHIA	194	4	16	77	41	110	27	24	417	37	2760	0	206	3913
PITTSBURGH	23	0	17	10	0	342	2	5	363	3	1295	56	16	2132
ST LOUIS	73	0	103	0	0	5	0	0	0	0	1675	0	184	2040
SAN FRANCISCO3/	1562	0	0	8	0	12	0	515	0	0	6773	0	841	9711
SEATTLE	7	0	0	0	0	0	0	5	0	0	3725	0	51	3788
TOTAL	4686	51	3105	1331	140	3525	380	1411	1386	657	55939	314	5020	77945

1/INCLUDES WASHINGTON, D.C.

2/INCLUDES NEWARK, NJ

3/INCLUDES OAKLAND, CA.

4/INCLUDES TACOMA, WA

5/NEW ENGLAND: INCLUDES MAINE, MASSACHUSETTS, CONNECTICUT, NEW HAMPSHIRE, & VERMONT.

**APPLES FOR PROCESSING  
WEEKLY UTILIZATION (TONS)  
SEPTEMBER 1988-APRIL 1989**

WEEK ENDING	APPALACHIAN	WASHINGTON	CALIFORNIA	NEW YORK HUDSON VALLEY
SEPT 17	13,331	8,870	7,354	--
24	12,591	11,402	8,267	548
OCT 1	15,884	11,578	10,339	645
8	16,946	13,421	10,881	675
15	17,257	16,645	7,760	610
22	17,952	20,226	11,574	641
29	12,587	18,302	5,309	702
NOV 5	19,818	17,616	4,097	806
12	21,041	17,390	3,300	807
19	18,746	18,940	2,189	851
26	12,587	9,547	2,334	826
DEC 3	15,736	15,544	1,996	790
10	13,719	19,723	2,620	724
17	11,098	16,220	3,283	502
24	7,651	10,458	1,852	517
31	2,176	5,692	1,182	612
JAN 7	6,322	10,082	1,170	408
14	10,787	12,736	1,043	600
21	10,688	12,126	1,882	648
28	9,489	11,760	1,591	600
FEB 4	9,558	6,412	2,503	527
11	9,331	12,455	1,323	574
18	8,793	11,345	1,934	534
25	9,379	11,808	1,537	581
MAR 4	7,801	11,376	2,234	589
11	9,158	9,672	2,601	600
18	9,128	8,392	2,301	695
25	7,081	7,479	2,340	633
APR 1	5,944	9,977	2,015	484
8	6,648	5,439	2,746	124
15	7,563	8,607	2,326	245
22	6,861	8,697	2,246	286
29				
*TOTAL	367,994			

\*SOME TOTALS OMITTED DUE TO REPORTING DISCREPANCIES FROM OTHER AREAS.

**COMBINED RAIL AND TRUCK SHIPMENTS FOR U. S. BY AREA (INCLUDING EXPORT)  
WEEKS ENDING SEPTEMBER 3, 1988- APRIL 29, 1989  
(40,000 POUND UNITS)**

<u>WEEK ENDING</u>	<u>APLCHN</u>	<u>AZ</u>	<u>CA</u>	<u>NE</u>	<u>GA</u>	<u>ID</u>	<u>MI</u>	<u>NY</u>	<u>NC</u>	<u>OR</u>	<u>SC</u>	<u>WA</u>	<u>TOTAL</u>
SEPT 3	52	1	-	-	21	-	109	-	-	-	32	123	338
10	55	6	204	-	27	4	108	-	113	49	41	860	1,467
17	98	3	228	82	32	26	112	34	137	68	44	765	1,629
24	92	6	269	54	26	67	136	94	132	71	34	1189	2,170
OCT 1	108	1	237	66	15	84	175	113	143	82	20	950	1,994
8	125	5	225	70	10	85	185	143	122	74	12	1229	2,285
15	148	1	188	71	-	97	157	101	116	98	-	1090	2,067
22	166	-	131	49	-	99	151	139	91	110	-	1291	2,227
29	180	5	108	67	-	80	131	124	19	91	-	1400	2,205
NOV 5	197	7	103	70	-	74	127	121	-	109	-	1317	2,125
12	196	2	113	72	-	54	117	134	-	104	-	1590	2,382
19	181	-	123	91	-	48	122	140	-	76	-	1603	2,384
26	152	-	139	65	-	79	138	122	-	59	-	1421	2,175
DEC 3	186	3	92	65	-	61	148	125	-	86	-	1651	2,417
10	181	1	135	73	-	61	149	151	-	76	-	1973	2,800
17	198	-	106	76	-	60	154	131	-	71	-	1973	2,769
24	140	-	96	66	-	39	120	113	-	51	-	1823	2,448
31	87	-	77	58	-	6	91	112	-	49	-	1049	1,529
JAN 7	92	-	71	58	-	16	110	102	-	32	-	921	1,402
14	128	-	72	74	-	18	168	121	-	55	-	1392	2,028
21	134	-	92	79	-	35	172	144	-	38	-	1510	2,204
28	129	-	91	69	-	35	144	119	-	31	-	1576	2,194
FEB 4	134	-	78	72	-	33	159	115	-	45	-	1327	1,963
11	126	-	101	91	-	36	166	99	-	36	-	1489	2,144
18	107	-	82	84	-	37	159	114	-	41	-	1430	2,054
25	120	-	70	75	-	38	149	112	-	41	-	1363	1,968
MAR 4	95	-	80	74	-	34	159	110	-	74	-	1447	2,073
11	96	-	61	73	-	39	134	105	-	32	-	1573	2,113
18	81	-	48	62	-	38	199	82	-	28	-	1488	2,026
25	64	-	39	59	-	26	193	90	-	13	28	1276	1,788
APR 1	69	-	54	68	-	24	198	99	-	30	-	1132	1,674
8	78	-	39	73	-	34	193	123	-	35	-	1194	1,769
15	87	-	38	76	-	25	207	157	-	28	-	1382	2,000
22	83	-	40	69	-	177	188	125	-	21	-	1248	1,951
29	69	-	-	-	-	-	-	-	-	-	-	-	69
<b>TOTAL</b>	<b>4,234</b>	<b>41</b>	<b>3,630</b>	<b>2,251</b>	<b>131</b>	<b>1,669</b>	<b>5,128</b>	<b>3,714</b>	<b>873</b>	<b>1,904</b>	<b>211</b>	<b>45,045</b>	<b>68,831</b>

**APPALACHIAN DISTRICT TRUCK SHIPMENTS  
(INCLUDING EXPORT)**

Appalachian District truck shipments are shown in units of 1,000 40-pound cartons (40,000 pounds net weight). Shipments were reported on a weekly basis with the first report for the week ending September 17, 1988, and the final report for the week ending April 29, 1989. Shown for comparison are 1986 and 1987 crop shipments.

WEEK ENDING	1986	1987	1988	WEEK ENDING	1986	1987	1988
PRIOR TO SEPT 10			52				
SEPT 10	288	196	55	JAN 7	94	66	92
17	189	55	98	14	123	87	128
24	246	101	92	21	131	126	134
				28	107	108	129
OCT 1	262	159	108	FEB 4	167	99	134
8	372	148	125	11	142	121	126
15	343	151	148	18	153	130	107
22	293	145	166	25	149	103	120
29	339	157	180				
NOV 5	155	140	197	MAR 4	156	113	95
14	269	152	196	11	156	120	96
21	188	136	181	18	138	114	81
28	223	128	152	25	149	103	64
				APR 1	128	100	69
DEC 5	168	125	186	8	131	91	78
12	209	155	181	15	116	101	87
19	245	179	198	22	99	80	83
26	199	141	140	29	43	-	69
31	80	76	87	TOTAL	6,486	4,089	4,234

**APPALACHIAN DISTRICT EXPORT MOVEMENT  
(CARTONS MOSTLY TRAYPACK--SEPTEMBER 1988-APRIL 1989)**

WEEK ENDING	RED DELICIOUS	GOLDEN DELICIOUS	OTHERS	TOTAL
SEPT 24	2,858	-	1,000	3,858
OCT 1	4,944	2,000	-	6,944
8	3,958	-	-	3,958
15	13,605	-	-	13,605
22	11,795	-	-	11,795
29	12,512	100	-	12,612
NOV 5	8,890	-	-	8,890
12	16,479	-	-	16,479
19	17,530	1,000	-	18,530
26	22,320	-	-	22,320
DEC 3	30,428	-	-	30,428
10	24,458	-	-	24,458
17	12,617	-	-	12,617
24	8,470	-	-	8,470
31	3,000	-	-	3,000
JAN 7	7,080	-	-	7,080
14	7,592	293	-	7,885
21	14,000	-	-	14,000
28	5,000	-	-	5,000
FEB 4	4,440	320	-	4,760
11	2,938	900	-	3,838
18	3,296	-	-	3,296
25	4,148	1,251	-	5,399
MAR 4	930	-	-	930
11	348	489	-	837
18	900	-	-	900
25	-	-	-	-
APR 1	1,000	-	-	1,000
8	924	-	-	924
15	689	-	-	689
22	1,063	-	-	1,063
TOTAL	248,212	6,353	1,000	255,565

**WEEKLY F. O. B. PRICE RANGE--APPALACHIAN DISTRICT**

The following tables represent weekly F. O. B. price ranges for regular storage and controlled atmosphere storage fruit. Traypack cartons were mostly 88-113s. Quotations for traypack cartons are for US Combination Extra Fancy & Fancy. Film bag quotations are for US Fancy 2 1/4 inch minimum.

**CARTON TRAYPACK  
REGULAR STORAGE**

Generally 88-113s except for Rome 64-113s.

WEEK BEGINNING	RED DELICIOUS	GOLDEN DELICIOUS	RED STAYMAN	RED ROME	RED YORK
SEPT 12	15.00-18.00	11.00-14.00	-	-	-
19	13.00-16.00	10.00-13.00	-	-	-
26	10.00-14.00	9.00-13.00	-	-	-
OCT 3	10.00-14.00	9.00-13.00	-	-	-
10	10.00-14.00	9.00-13.00	-	-	-
17	10.00-13.00	9.00-13.00	-	11.00-12.00	-
24	9.00-12.00	9.00-12.00	18.00-19.00	11.00-12.00	-
31	9.00-12.00	9.00-12.00	18.00-19.00	11.00-12.00	-
NOV 7	9.00-12.00	9.00-12.00	18.00-19.00	11.00-12.00	-
14	9.00-12.00	9.00-12.00	18.00-20.00	11.00-12.00	-
21	9.00-12.00	9.00-12.00	18.00-20.00	11.00-12.00	10.00-12.00
28	9.00-12.00	9.00-12.00	18.00-20.00	11.00-12.00	10.00-12.00
DEC 5	9.00-12.00	9.00-12.00	18.00-20.00	11.00-12.00	10.00-12.00
12	9.00-12.00	9.00-12.00	-	10.00-12.00	10.00-12.00
19	9.00-12.00	9.00-12.00	-	10.00-12.00	10.00-12.00
26	9.00-12.00	9.00-12.00	-	10.00-12.00	10.00-12.00
JAN 3	9.00-12.00	9.00-12.00	-	10.00-12.00	-
9	9.00-12.00	9.00-12.00	-	10.00-12.00	-
16	9.00-12.00	9.00-12.00	-	10.00-12.00	-
23	9.00-12.00	9.00-12.00	-	10.00-12.00	-
30	9.00-10.00	10.00-11.00	-	9.00-12.00	-
FEB 6	9.00-10.00	10.00-11.00	-	9.00-12.00	-
13	9.00-10.00	10.00-11.00	-	9.00-12.00	-

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**CONTROLLED ATMOSPHERE STORAGE**

JAN 30	11.00-12.00	12.00	13.00-14.00
FEB 6	11.00-12.00	12.00	13.00-14.00
13	11.00-12.00	11.00-12.00	12.00-14.00
20	10.00-11.00	11.00-12.00	12.00-14.00
27	10.00-11.00	11.00-12.00	12.00-14.00
MAR 6	10.00-11.00	11.00-12.00	12.00-14.00
13	10.00-11.00	11.00-12.00	12.00-14.00
20	10.00-10.50	11.00-12.00	12.00-14.00
27	10.00-10.50	11.00-12.00	11.00-13.00
APR 3	10.00-10.50	11.00-12.00	11.00-12.00
10	10.00-10.50	11.00-12.00	11.00-12.00
17	10.00-10.50	11.00-12.00	11.00-12.00
22	10.00-10.50	11.00-12.00	11.00-12.00

**WEEKLY F. O. B. PRICE RANGE--APPALACHIAN DISTRICT**

The following tables represent weekly F. O. B. price ranges for regular storage and controlled atmosphere storage fruit. Traypack cartons were mostly 88-113s. Quotations for traypack cartons are for US Combination Extra Fancy & Fancy. Film bag quotations are for US Fancy 2 1/4 inch minimum.

**12-3 POUND FILM BAGS  
REGULAR STORAGE**

WEEK BEGINNING	RED DELICIOUS	GOLDEN DELICIOUS	RED STAYMAN	RED ROME	RED YORK
SEPT 12	10.00-12.00	8.00- 9.00	-	-	-
19	9.00-11.00	8.00- 9.00	-	-	-
26	8.00-10.00	8.00- 9.00	-	-	-
OCT 3	8.00-10.00	8.00- 9.00	-	-	-
10	8.00- 9.00	8.00- 9.00	-	8.00- 9.00	-
17	8.00- 9.00	8.00- 9.00	-	8.00-10.00	-
24	7.50- 8.50	7.50- 8.50	8.50- 9.50	8.00- 9.50	9.00-10.00
31	7.50- 8.50	7.50- 8.50	8.50- 9.00	8.00- 9.50	8.50- 9.00
NOV 7	7.50- 8.50	7.50- 8.50	8.50- 9.00	8.00- 9.50	8.50- 9.00
14	7.50- 8.50	7.50- 8.50	8.50- 9.00	8.00- 9.50	8.50- 9.00
21	7.00- 8.00	7.50- 8.50	7.50- 8.50	7.50- 9.00	8.50- 9.00
28	7.00- 8.00	7.50- 8.50	7.50- 8.50	7.50- 9.00	8.50- 9.00
DEC 5	7.00- 8.00	7.50- 8.50	7.50- 8.50	7.50- 9.00	8.50- 9.00
12	7.00- 8.00	7.50- 8.50	7.50- 8.50	7.50- 9.00	8.50- 9.00
19	7.00- 8.00	7.50- 8.50	7.50- 8.50	7.50- 9.00	8.50- 9.00
26	7.00- 8.00	7.50- 8.50	7.50- 8.50	7.50- 9.00	8.50- 9.00
JAN 3	7.00- 8.00	7.50- 8.50	7.50- 8.50	7.50- 9.00	8.00- 9.00
9	7.00- 8.00	7.50- 8.50	7.50- 8.50	7.50- 9.00	7.50- 9.00
16	7.00- 8.00	7.50- 8.00	7.50- 8.50	7.50- 8.50	7.50- 8.50
23	7.00- 8.00	7.50- 8.00	7.50- 8.50	7.00- 8.00	7.50- 8.50
30	6.50- 8.00	7.00- 8.00	7.00- 8.50	7.00- 8.00	-
FEB 6	6.50- 8.00	7.00- 8.00	7.00- 8.50	7.00- 8.00	-
13	6.50- 8.00	7.00- 7.50	7.00- 8.50	7.00- 8.00	-
20	6.50- 7.50	7.00- 7.50	-	-	-

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**CONTROLLED ATMOSPHERE STORAGE**

JAN 30	9.00	9.00	-
FEB 6	8.50- 9.00	8.50- 9.00	8.00- 9.00
13	8.00- 9.00	8.00- 9.00	8.00- 9.00
20	8.00- 9.00	8.00- 8.50	8.00- 8.50
27	8.00- 9.00	8.00- 8.50	8.00- 8.50
MAR 6	8.00- 9.00	8.00- 8.50	8.00- 8.50
13	7.50- 9.00	8.00- 8.50	7.50- 8.50
20	7.50- 8.00	8.00- 8.50	7.50- 8.50
27	7.00- 8.00	8.00- 8.50	7.00- 8.50
APR 3	7.00- 8.00	8.00- 8.50	7.00- 8.00
10	7.00- 8.00	8.00- 8.50	7.00- 8.00
17	7.00- 7.50	8.00	7.00- 7.50
22	7.00- 7.50	8.00	7.00- 7.50

**APPALACHIAN DISTRICT APPLES—WHOLESALE PRICES IN IMPORTANT TERMINAL MARKETS**

Prices are shown as a weekly range. Grade is generally Combination US Extra Fancy & Fancy for traypack and US Fancy for 12-3 pound film bags.

**ATLANTA**

DATE	RED DELICIOUS	GOLDEN DELICIOUS	ROME
<b>12-3 POUND FILM BAGS</b>			
SEPT 10	14.00	-	-
17	-	11.00-12.00	12.00-12.50
24	10.00	10.00	-
OCT 1	10.00	10.00	-
8	-	-	-
15	9.50-10.00	9.50-10.00	10.00
22	9.50-10.00	9.50-10.00	10.00
29	9.50-10.00	9.50-10.00	10.00
NOV 5	9.50-10.00	9.50-10.00	10.00
14	9.50-10.00	9.50-10.00	10.00
21	8.50-9.50	9.50-10.00	9.00-9.50
28	8.50-9.50	9.50-10.00	9.00-9.50
DEC 5	8.50-9.50	9.50-10.00	9.00-9.50
12	8.50-9.50	9.50-10.00	9.00-9.50
19	8.50-9.50	9.50-10.00	9.00-9.50
26	8.50-9.50	9.00-10.00	9.50-11.00
JAN 2	9.00-10.00	9.50-10.00	9.50-11.00
9	8.50-9.50	9.50-10.00	9.50-11.00
16	8.50-9.50	9.50-10.00	9.50-11.00
23	7.50-9.00	9.50-10.00	9.50-11.00
30	7.50-9.00	9.50-10.00	9.50-11.00
FEB 6	7.50-9.00	9.50-10.00	9.50-11.00
13	7.50-9.00	9.50-10.00	9.50-11.00
<b>CA STORAGE</b>			
FEB 20-APR 17	9.00-10.00	9.50-10.00	10.00-11.00
<b>TRAYPACK</b>			
JAN 2-FEB 13	10.00-11.25	-	12.00
<b>CA STORAGE</b>			
FEB 20-APR 17	10.50-11.50	-	12.00

**TERMINAL MARKET PRICES (CONTINUED)**

**BALTIMORE**

DATE	RED DELICIOUS	GOLDEN DELICIOUS
<b>12-3 POUND FILM BAGS</b>		
SEPT 17	11.00-11.50	16.50-17.00
24	8.00	7.00- 8.00
OCT 1	-	-
8	7.00- 7.50	7.00- 8.50
15	7.00- 8.00	6.50- 8.00
22	7.50- 8.00	7.50- 8.00
29	7.50- 7.50	7.50- 8.00
NOV 5	7.00- 8.00	7.00
14	-	-
21	7.00- 7.50	7.00- 7.50
29	7.00- 7.50	7.00
DEC 5	6.00	8.00
12	5.50- 6.00	5.50- 6.00
19	-	-
26	-	-
JAN 2	-	-
9	-	-
16	-	-
23	-	-
30	7.00	7.00- 7.50
FEB 6	7.50- 8.00	7.50- 8.50
13	8.00- 8.50	8.00- 8.50
20	8.50	8.00- 8.50
27	8.50	8.00- 8.50

DATE	RED DELICIOUS	GOLDEN DELICIOUS
<b>TRAYPACK</b>		
SEPT 17	-	16.50-17.00
24	9.00-12.00	13.00-14.00
OCT 1	-	-
8	-	9.00-16.00
15	10.00-16.50	10.00-14.00
22	7.00-13.00	-
29	11.50-13.00	7.00-11.00
NOV 5	8.00-14.00	-
14	8.00- 9.00	8.00- 9.00
21	-	7.00-12.50
29	10.00-14.00	-
DEC 5	12.00-15.00	12.00-13.00
12	10.50-11.00	-
19	10.00-12.00	-
26	10.00-12.00	-
JAN 2	11.00-12.00	-
9	11.00-12.00	-
16	9.00-12.00	-
23	9.00-10.00	-
30	10.00-12.00	-
FEB 6	10.00-11.00	-
13	10.00-11.00	-
20	10.00-12.00	-
27	10.00-10.50	-

**CA STORAGE**

MAR 6	10.00-10.50*	-
13	10.00-10.50	-
20	10.00-10.50	10.00-10.50
27	9.50	9.50
APR 3	9.50	9.50
10	9.50	9.50
17	8.00	8.00- 8.50

MAR 6	10.00-11.00	-
13	10.00-11.00	-
20	10.00-11.50	-
28	10.00-11.00	-
APR 3	10.50-11.00	-
10	10.50-11.00	-
17	10.50-11.00	-

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**NEW YORK**

<b>12-3 POUND BAGS</b>		
DATE	RED DELICIOUS	GOLDEN DELICIOUS
OCT 18	10.00-14.00	10.00
NOV 5	10.00-14.00	10.00
14	8.00-10.00	8.00-10.00

<b>TRAYPACK</b>		
DATE	RED DELICIOUS	GOLDEN DELICIOUS
OCT 18	12.00-14.00	-
NOV 5	12.00-14.00	-
14	-	-



**PITTSBURGH**

DATE	RED DELICIOUS	GOLDEN DELICIOUS	ROME	STAYMAN
<b>12-3 POUND FILM BAGS</b>				
SEPT 10	-	15.00	-	-
17	10.50-11.00	10.50-11.00	-	-
24	6.50- 8.00	6.50- 8.00	-	-
OCT 1	7.50- 8.00	6.50- 8.00	-	-
8	7.00- 8.00	7.00- 8.00	-	-
15	7.00- 8.00	7.00- 8.00	-	7.00- 8.00
29	7.00	8.00	-	8.00
NOV 5	8.00- 9.00	8.00- 9.00	8.00	8.00
14	6.00- 8.00	8.00- 9.00	8.00- 9.00	8.00- 9.00
21	6.00- 8.00	8.00- 9.00	8.00- 9.00	8.00- 9.00
28	6.00- 8.00	8.00- 9.00	8.00- 9.00	8.00- 9.00
DEC 5	9.00-10.00	9.00-10.00	9.00-10.00	-
12	9.00-10.00	9.00-10.00	9.00-10.00	-
19	9.00	9.00	9.00	-
26	9.00	9.00	9.00	-
JAN 2	9.00	9.00	9.00	-
9	8.00- 9.00	8.00- 9.00	8.00- 9.00	-
16	9.00	9.00	9.00	-
23	8.00- 9.00	8.00- 9.00	-	-
<b>CA STORAGE</b>				
FEB 30	12.00	12.00	-	-
6	12.00	12.00	12.00	-
13	12.00	12.00	12.00	-
20	12.00	12.00	12.00	-
27	12.00	12.00	12.00	-
MAR 6	12.00	12.00	-	-
13	-	-	-	-
20	11.00-12.00	11.50-12.00	11.50-12.00	-
27	11.00	11.00	11.00	-
APR 3	10.00-10.00	10.00-11.00	11.00	-
10	10.00-11.00	10.00-11.00	11.00	-
17	10.00-11.00	10.00-11.00	11.00	-
<b>TRAYPACK</b>				
SEPT 10	-	15.00	-	-
17	-	-	-	-
24	9.50	-	-	-
OCT 1	9.50	-	-	-
8	-	-	-	-
15	-	-	-	-
22	-	-	-	-
29	-	-	-	-
NOV 5	11.00-12.00	11.00-12.00	-	-
14	11.00-12.00	11.00-12.00	11.00-12.00	-
21	11.00-12.00	11.00-12.00	11.00-12.00	-
28	-	-	-	-
DEC 5	10.00	10.00	-	-
12	10.00	-	-	-
19	10.00-12.00	10.00	10.00	-
26	10.00	-	-	-
JAN 2	10.00	-	-	-
9	10.00-11.00	-	-	-
16	9.00	-	-	-
23	9.00	-	9.00	-
<b>CA STORAGE</b>				
FEB 30	12.75	-	-	-
6	12.75-13.75	-	-	-
13	12.75-13.75	-	-	-
20	12.75-13.75	12.75-13.75	-	-
27	12.75-13.75	12.75-13.75	-	-
MAR 6	12.75-13.75	12.75-13.75	-	-
13	12.00-12.75	12.75	-	-
20	12.00-12.75	12.75	-	-
27	12.75	12.75	-	-
APR 3	12.75	12.75	-	-
10	12.75	12.75	-	-
17	12.75	12.75	12.75	-

**PHILADELPHIA**

DATE	RED DELICIOUS	GOLDEN DELICIOUS	STAYMAN
<b>12-3 POUND FILM BAGS</b>			
SEPT 10	-	12.00	-
17	9.00	9.00-10.00	-
24	7.50-9.00	-	-
OCT 1	7.50-9.00	9.00-10.00	-
8	7.50-9.00	8.00-9.00	-
15	-	-	-
22	-	-	-
29	-	-	-
NOV 5	7.00-7.50	-	9.50
14	-	-	-
21	-	-	8.00-8.50
28	8.00-8.50	9.00-9.50	8.00-8.50
DEC 5	8.00-8.50	9.00-9.50	8.00-8.50
12	7.20	9.00	-
19	7.00-8.50	7.00-8.50	7.50-8.00
26	7.00-8.00	7.00-8.00	7.00-7.50
JAN 2	7.00-8.00	7.00-8.00	7.00-8.00
9	7.50-8.00	-	6.50-7.00
16	7.50-8.00	-	6.50-7.00
23	7.50-8.00	-	6.50-7.00
30	-	7.50	8.50
FEB 6	7.00-7.50	7.50	-
13	-	-	-
20	-	-	-
27	-	-	-
<b>CA STORAGE</b>			
MAR 6	7.00-8.00	7.00-8.00	-
13	-	-	-
20	-	-	-
27	7.00	-	-
APR 3	7.00	-	-
10	7.00	-	-
17	7.00-7.50	-	-
<b>TRAYPACK</b>			
SEPT 10	22.00	-	-
17	13.00-18.00	-	-
24	11.00-12.00	-	-
OCT 1	11.00-12.00	-	-
8	-	-10.00	-
15	-	-	-
22	-	-	-
NOV 5	9.00-11.00	10.00	15.00
14	-	-	-
21	-	-	-
28	7.00-9.00	10.00	15.00-16.00
DEC 5	-	-	-
12	10.50-11.00	11.00	-
19	-	-	-
26	11.00	11.00	-
JAN 2	-	-	-
9	9.00-10.00	-	-
16	9.00-10.00	-	-
23	9.00-10.00	-	-
30	10.00-11.00	-	-

## DEFINITIONS OF TERMS

**TOTAL PRODUCTION** - Is the quantity actually harvested plus quantities which would have been acceptable for fresh market or processing but were not harvested because of economic reasons or natural reasons.

**UTILIZED PRODUCTION** - Is the amount sold plus the quantities used at home or held in storage.

**UNUTILIZED PRODUCTION** - Is the difference between total and utilized production which is fruit not harvested for economic or natural reasons and harvested fruit not sold or utilized.

**UTILIZATION** - refers to first utilization, not necessarily final utilization. For example, frozen fruit includes some fruit that may be later used for making preserves. Grade-outs for fresh market fruit which are processed are included in the processing quantity. Fruit grade-out from canning or freezing and utilized for juice is included with juice.

**APPLES, COMMERCIAL CROP** - orchards of 100 or more bearing age trees.

**PRICES** - are a season average for all methods of sale. For a crop sold for both fresh market and processing, the season average price is a weighted average of the fresh and processing price.

Prices for fresh fruit are the average prices producers receive at the point of first sale. This is commonly referred to as the average price as sold. Since the point of first sale is not the same for all producers, prices for the various methods of sale are weighted by the proportionate quantity sold. For example, if in a given State part of the fruit is sold f.o.b. packed by growers, part is sold as bulk fruit at the packinghouse door, and some is sold retail at roadside stands, the fresh fruit average price as sold is a weighted average of the average price for each method of sale. The exception is fresh fruit sales in California, Washington and Oregon which are equivalent returns at packinghouse door. The equivalent packinghouse returns represent adjusted prices.

F.O.B. packed prices are adjusted to an equivalent incoming packinghouse door price by subtracting all costs that accumulate between the incoming packinghouse door and the f.o.b. price. These costs include trading, packing, inspecting fees, selling and other costs. Prices for fruit sold for processing are equivalent returns for fruit delivered to the processing plant door.

Crop value estimates in this report cover the marketing season or crop year and should not be confused with cash receipts for these crops which are on a calendar year. The following procedure is used to compute State values for all commodity groups:

### STATE VALUE COMPUTATION PROCEDURE

FRESH MARKET VALUE	=	Fresh Market SAP	X	Fresh Market Utilization
PROCESS MARKET VALUE	=	Process Market SAP	X	Process Market Utilization
"ALL" SALES VALUE	=	Fresh Market Value	+	Process Market Value
"ALL" SALES SAP	=	<u>All" Sales Value</u>		
				"All" Sales Utilization

For commodities with components not identified by market channel, substitute breakdown name for fresh/processing market and use the same procedure. The procedure used for computation of U.S. season average prices follows:

### U. S. SAP COMPUTATION PROCEDURE

FRESH MARKET SAP	=	<u>Fresh Market Value for all States</u>		
				Fresh Market Utilization for all States
PROCESS MARKET SAP	=	<u>Process Market Value for all States</u>		
				Process Market Utilization for all States
"All" Sales SAP	=	<u>Sales Value for all States</u>		
				Sales Utilization for all States