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**Marketing  
Appalachian District  
Apples  
1987 CROP**

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AUG 10 2011

**Federal—State  
Market News Service**

**Maryland, Pennsylvania,  
Virginia and West Virginia  
State Departments of Agriculture**

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**United States Department of Agriculture  
Agricultural Marketing Service  
Fruit and Vegetable Division**

## P R E F A C E

This publication is a summary of the Appalachian District apple production, shipments, F. O. B. sales, selected terminal sales, process utilization, and distribution records for the 1987 apple crop. Some of the information is preliminary and subject to revision. This information is provided for its historical interest, and for use in planning and marketing future crops.

The Federal-State Market News Service began collecting weekly apple shipments for the week ending September 5, 1987. Collection of shipping point information and the issuing of daily market reports for the 1987-88 apple season began on September 9, 1987.

The summary was prepared by the Federal-State Market News Service located in Inwood, WV. This office was operated by the United States Department of Agriculture, Agricultural Marketing Service cooperating with the Maryland, Pennsylvania, Virginia and West Virginia State Departments of Agriculture.

Truck shipments reported in this publication are on a weekly basis, and were obtained directly from shippers.

The Appalachian District is composed of the following areas:

- Virginia - Roanoke and nearby points, northward including the Shenandoah Valley and the growing area immediately east of the Blue Ridge.
- West Virginia - The four eastern counties of Jefferson, Berkeley, Morgan, and Hampshire.
- Maryland - The three eastern counties of Allegany, Washington, and Frederick.
- Pennsylvania - Primarily the southeastern counties of Franklin, Adams, York, and Berks and Lehigh.

Preparation and publication of the summary was by Charles Rannels, Acting Local Representative, and Linda J. Albright, of the Inwood, Federal-State Market News Office.

We wish to express our sincere appreciation to the shippers, brokers, processors, and other members of the industry for their cooperation and time in order to make this report possible.

Summaries will be offered to users of published market news reports on a subscription basis, at a charge of \$8.00 per copy. Additional summaries may be picked up at this office at a charge of \$5.00 per copy until a later release is published, then a back issue charge of \$6.00 will apply. Summaries are mailed at a charge of \$8.00 per copy, and may be obtained from:

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Agriculture Marketing Service  
Federal-State Market News  
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## REVIEW OF THE 1987-88 APPALACHIAN DISTRICT APPLE SEASON

**PRODUCTION AND SHIPMENTS:** The four-state Appalachian District produced 1,113 million pounds of apples in 1987, which is utilized production according to the United States Department of Agriculture, Statistical Reporting Service. This was approximately 20 percent less than the 1986-87 crop and approximately 12 percent smaller than the previous three year average of 1,263 million pounds. Production by states in million pounds for 1985, 1986, and 1987 respectively, were: Maryland 76, 85 and 38; Pennsylvania 585; 620; and 460; Virginia 388, 450 and 430; West Virginia 230, 230, and 185.

Fresh shipments of the 1987 crop to April 23, 1988, decreased with 4,089 loads of 40,000 pounds (1,000 40-pound cartons) compared to the 1988 crop of 6,418 loads through April 23, 1987. The largest shipments were in October 1987 with 663 40,000 pound units.

The export movement for the 1987-88 marketing season to April 16, 1988, totalled 215,183 cartons as compared to 412,053 cartons for the previous season. This season's export realized a 48 percent decrease from last year's shipments.

**PROCESSING:** Processing fruit quality was good, but size was smaller than average. Supplies for canner/peelers were moderate and generally adequate. Juice stock was moderate except for late November and early December when supplies were light. Some processors purchased and shipped apples into the Appalachian area from other states. Prices for canner/peelers York and Golden Delicious varieties opened September 21, for 2 3/4 inch and larger at \$7.25-7.50; other varieties opened at \$7.00-7.25 and remained at this range until December 10. York and Golden Delicious increased to \$7.25-8.75 while other varieties increased to \$7.00-8.50 and remained at this level until season's end. Some purchases of drop canner apples began in late October at \$6.25 for 2 3/4 inch up and \$4.25 for 2 1/2 - 2 3/4 inch stock. Straight loads of juice stock opened in the \$3.25-3.50 range and increased to \$3.25-4.00 November 5. On November 25, prices again increased to \$3.50-5.00 and stayed at this level throughout the rest of the season.

**GROWING CONDITIONS AND HARVESTING:** Winter weather conditions this season were near normal. Frost in April when trees were in bud and early bloom stages caused some damage. Dry hot weather through the summer contributed to faster maturity, smaller size fruit and light color. There was also some damage from Cicadas. Harvesting was near completion by the last week of October.

**LOCATION:** The Appalachian District consists of portions of Maryland, Pennsylvania, Virginia and West Virginia which lie along the Appalachian Mountain Range. The most important producing areas within the district are the Shenandoah Valley of Virginia, West Virginia's Eastern Panhandle, Western Maryland, and Southern Pennsylvania.

**PACKAGING AND MARKETING:** All major shippers packed both traypacks and film bags in master containers. Film bags were mostly packed in 12-3 pounds, however, 12-4 pound, 8-5 pound, and 9-5 pound film bags were also packed in moderate volume. Most of the traypack cartons were sized 100-125s, except Romes which were sized mostly 72-100s. Loose pack bushel crates cartons were also packed for tree run and second grade fruit. A few shippers packed film overwrapped trays again this season.

**TRANSPORTATION TRENDS:** All apples from the Appalachian District are moved by truck. Availability of trucks for the season was generally adequate to an occasional slight surplus.

### **FOB PRICE ANALYSIS:**

F.O.B. prices for cartons containing 12-3 pound film bags graded U. S. Fancy or better 2 1/4 inch minimum size and for traypack cartons graded U. S. Combination Extra Fancy & Fancy mostly 72-125 size were as follows:

## REGULAR STORAGE

**RED DELICIOUS:** 12-3 pound film bags opened September 9, 1987, at \$8.00-9.00 with light demand. Prices stayed at this level through the week of October 13. The price then decreased to \$7.50-8.50 until the week of November 9, when it dropped to \$6.00 until the end of November. The range for the month of December was \$6.00-6.50. The first two weeks of January the price was \$6.50-7.00 and from then to the end of the regular storage season, February 1, the price was \$7.00. Traypack cartons opened September 9, 1987, at \$11.00-12.00 and dropped September 14, to \$10.50-11.00 and again on September 21, to first of October to \$10.00-11.00; the first week of October the price was \$9.00-10.00 until the end of October when the price dropped to \$7.00-8.00. In November the price was \$6.50 until the first two weeks of December when the price was \$7.00-7.50. A price of \$6.50-7.00 remained through the end of January.

**GOLDEN DELICIOUS:** 12-3 pound film bags opened September 9, at \$7.00-8.00, dropping September 14, to \$6.50-7.50 and dropped again during the last of September to \$6.00-7.00, and this price remained steady until the last week of September through the first week in November when the price was \$6.00-7.00. The month of November the price was \$6.00. From the first of December to the end of the regular season in January the price was \$6.50-7.00. Traypack cartons opened September 9, at \$10.00-11.00 and dropped the following week to \$9.00-10.00 and then held through the first week of October. The remainder of October showed a drop to \$8.00-9.00. The price of \$7.50-8.00 was reflected November through the end of January.

**RED STAYMAN:** 12-3 pound film bags opened October 13, at \$7.00-8.00. From October 19, through the first week of November the price increased to \$7.50-8.50. In late November the price dropped again to \$7.00-7.50. December showed a decrease to \$6.00-6.50. The supplies of regular storage fruit expired in January with a slightly higher price of \$6.00-7.00. Traypack cartons opened the week of October 19, at \$14.00-15.00 and stayed at this level through the week of November 2. At this point prices dropped to \$12.00-14.00 until the end of November. December showed another decline in price to \$12.00 and still another drop in January to \$11.00-12.00. The regular storage season finished the last of January at a price of \$9.00-10.00.

**RED ROME:** 12-3 pound film bags opened October 13, at \$7.00-8.00, the last two weeks of October and first week of November showed an increase to \$7.50-8.50, then, at the end of December, the price dropped to \$7.00. In January the price was \$6.50-7.00 and remained steady until the first week of February, the end of the regular storage. Traypacks opened at \$8.00-9.00 October 13. The following two weeks showed an increase to \$9.00-10.00 from November through the first week of January then the price dropped to \$8.00-9.00. January 11, ended the regular storage season and the price had dropped to \$7.00-8.00.

**RED YORK:** 12-3 pound film bags opened November 9, and the price was steady through the end of December at \$7.00. The first two weeks in January the price declined to \$6.00-6.50 and then increased to \$6.50-7.00 until the regular storage season ended the first week of February. Traypack cartons ranged \$10.00-11.00 for the entire regular storage season from October 19, through the first week of January.

## CONTROLLED ATMOSPHERE STORAGE

**RED DELICIOUS:** CA Storage prices for 12-3 pound film bags opened January 19, at \$8.00 and remained at this price through February. March through the end of the season, April 22, the price was \$7.00-8.50. Traypack cartons price range was \$8.00-8.50 from February 1, through the end of the season, in April.

**GOLDEN DELICIOUS:** 12-3 pound film bags opened January 19, at \$7.50-8.00 and stayed at this level through the end of the season April 22. Traypack cartons were \$9.00-10.00 from February 16, through season end, April 22.

**RED ROME:** 12-3 pound film bags opened February 1, at \$7.00-7.50 increasing to \$7.50-8.00 through February. The range from then to the middle of March was 7.00-8.50. The period of March 21-April 18, noted a decline to \$6.00-7.00. Traypack cartons were \$9.00-10.00 from the opening date, February 8, until the end of the season, April 18.

**RED STAYMAN:** 12-3 pound film bags opened at \$8.00 on February 15, and stayed at this level through the end of February. From this time until the end of the season, April 22, the price as \$7.00-8.00. Traypack cartons opened at \$16.00 on February 8, and remained at this level until February 29. March through April 18, the price range was \$15.00-17.00.

**RED YORK** Cartons 12-3 pound film bags opened February 1, and remained at \$7.00-7.50 through April 18. Traypack cartons ranged mostly \$11.00-12.00 from February 1, through the end of the season, April 18.

APPLES COMMERCIAL CROP  
(By Crop Reporting Board, Statistical  
Reporting Service, USDA)

APPLES: U.S. commercial apple production totaled 9.99 billion pounds (4.53 million metric tons) in 1987, 26 percent more than the previous year's crop, and 26 percent more than the 1985 crop. Of the total production, 9.43 billion pounds were utilized, 19 percent more than in 1986. There were 2.93 billion pounds utilized in the East. This was up fractionally from the previous year's utilization. Utilized production was up 48 percent in the Central States to 1.56 billion pounds. The Western States utilized 4.94 billion pounds, up 26 percent from 1986.

Washington, the leading State, produced a record 4.20 billion pounds, 33 percent more than the previous year's crop. Production in Michigan, the second ranking State, totaled 1.05 billion pounds, up 50 percent from 1986. New York ranked third with 990 million pounds produced, up 10 percent from last year.

APPLES, COMMERCIAL CROP

STATE	TOTAL PRODUCTION			UTILIZED PRODUCTION		
	1985	1986	1987	1985	1986	1987
	MILLION POUNDS					
ARK	16.0	10.0	4.0	15.0	9.5	4.0
CALIF	620.0	515.0	650.0	620.0	515.0	650.0
COLO	110.0	18.0	110.0	110.0	17.6	107.0
CONN	42.0	47.0	45.0	40.0	46.0	43.0
DEL	19.0	27.0	30.0	19.0	27.0	30.0
GA	20.0	30.0	50.0	19.0	29.0	38.0
IDAHO	131.0	94.0	140.0	131.0	94.0	138.0
ILL	106.0	90.0	103.0	102.0	90.0	96.0
IND	75.0	37.0	78.0	75.0	37.0	78.0
IOWA	13.5	5.5	8.8	12.0	5.4	8.3
KANS	15.0	3.0	12.0	12.8	2.9	10.0
KY	17.0	4.0	21.0	15.0	3.9	16.5
MAINE	85.0	88.0	74.0	82.0	86.0	74.0
MD	80.0	87.0	40.0	76.0	85.0	38.0
MASS	89.0	95.0	97.0	85.0	92.0	94.0
MICH	1,100.0	700.0	1,050.0	1,070.0	700.0	1,050.0
MINN	23.0	19.0	26.0	21.0	18.0	23.0
MO	62.0	37.0	53.0	62.0	37.0	50.0
N H	56.0	50.0	50.0	55.0	50.0	50.0
N J	105.0	100.0	85.0	103.0	100.0	82.0
N MEX	10.0	6.0	12.6	10.0	6.0	12.6
N Y	1,090.0	900.0	990.0	1,079.0	900.0	970.0
N C	275.0	120.0	350.0	275.0	120.0	350.0
OHIO	145.0	90.0	150.0	145.0	90.0	150.0
OREG	160.0	105.0	180.0	160.0	105.0	170.0
PA	585.0	620.0	460.0	585.0	620.0	460.0
R I	4.0	5.5	5.0	4.0	5.5	5.0
S C	16.0	30.0	45.0	15.0	30.0	39.0
TENN	11.0	9.0	15.0	10.0	8.5	14.0
UTAH	57.0	34.0	68.0	55.0	34.0	60.0
VT	49.0	49.0	42.0	47.0	48.0	41.0
VA	395.0	460.0	450.0	388.0	450.0	430.0
WASH	2,050.0	3,160.0	4,200.0	2,050.0	3,160.0	4,000.0
W VA	230.0	230.0	185.0	230.0	230.0	185.0
WIS	62.0	58.0	65.0	58.0	55.0	62.0
U S	7,923.5	7,933.0	9,944.4	7,835.8	7,907.3	9,628.4

VALUE OF APPLES COMMERCIAL CROP

APPLES, COMMERCIAL CROP

STATE	PRICE PER POUND			VALUE OF UTILIZED PRODUCTION		
	1985	1986	1987	1985	1986	1987
	CENTS			1,000 DOLLARS		
ARK	11.6	13.3	11.9	1,745	1,263	476
CALIF	9.4	16.3	10.7	58,540	83,903	69,550
COLO	9.5	9.7	10.2	10,504	1,706	10,914
CONN	16.6	19.3	21.7	6,623	8,869	9,331
DEL	8.7	9.1	8.1	1,656	2,456	2,430
GA	11.2	16.0	12.7	2,131	4,646	4,826
IDAHO	19.6	22.2	19.2	25,668	20,900	26,496
ILL	12.2	16.0	11.6	12,472	14,360	11,136
IND	13.1	18.6	17.6	9,832	6,864	13,728
IOWA	15.4	26.8	22.1	1,842	1,449	1,834
KANS	11.6	23.9	14.2	1,488	693	1,420
KY	14.1	20.8	15.3	2,118	810	2,525
MAINE	16.3	19.2	20.0	13,395	16,505	14,800
MD	10.2	11.3	10.3	7,764	9,641	3,914
MASS	18.3	19.6	21.9	15,594	18,048	20,586
MICH	7.5	9.3	8.6	79,800	65,075	90,300
MINN	22.0	30.5	21.6	4,612	5,484	4,968
MO	16.2	21.2	13.0	10,069	7,837	6,500
N H	18.6	20.0	20.0	10,230	9,982	10,000
N J	11.8	12.4	13.8	12,128	12,416	11,316
N MEX	12.8	19.0	15.5	1,280	1,140	1,953
N Y	7.0	10.1	7.6	75,085	91,260	73,720
N C	7.4	8.5	7.9	20,235	10,160	27,650
OHIO	14.4	17.4	15.8	20,810	15,660	23,700
OREG	12.6	10.6	8.7	20,200	11,081	14,790
PA	9.4	8.3	8.4	54,810	51,252	38,640
R I	21.8	22.3	23.9	872	1,224	1,195
S C	11.0	13.5	8.8	1,645	4,037	3,432
TENN	13.6	18.5	14.1	1,358	1,572	1,974
UTAH	12.1	13.8	11.7	6,650	4,690	7,020
VT	16.5	17.7	18.2	7,742	8,480	7,462
VA	9.8	9.7	11.0	38,216	43,456	47,300
WASH	17.0	15.5	8.0	348,740	488,400	320,000
W VA	9.8	10.6	12.0	22,532	24,410	22,200
WIS	14.0	17.1	17.7	8,147	9,390	10,974
U S	11.7	13.4	9.5	916,533	1,059,119	919,060

**APPLES COMMERCIAL CROP**  
(By Crop Reporting Board, Statistical Reporting Service, USDA)

USE AND STATE	FRESH AND PROCESSED UTILIZATION 1/ QUANTITY		:	PRICE PER UNIT	
	1985	1986		1985	1986
<b>FRESH</b>	MILLION POUNDS			CENTS PER POUND	
CALIFORNIA	160.0	217.0	:	22.5	30.7
COLORADO	68.0	11.2	:	13.1	13.0
CONNECTICUT	29.5	35.5	:	20.1	23.0
IDAHO	85.0	66.0	:	27.6	29.8
ILLINOIS	70.5	64.0	:	15.5	20.0
INDIANA	56.0	26.5	:	16.2	23.8
KANSAS	11.3	2.9	:	12.7	23.9
KENTUCKY	13.0	3.5	:	15.8	22.4
MAINE	66.5	71.0	:	19.0	22.0
MARYLAND	41.0	47.0	:	13.9	15.5
MASSACHUSETTS	62.0	68.0	:	23.0	24.0
MICHIGAN	435.0	225.0	:	10.9	15.2
MISSOURI	51.7	33.2	:	18.6	23.0
NEW HAMPSHIRE	44.0	38.0	:	22.0	24.5
NEW JERSEY	58.0	37.0	:	16.1	23.0
NEW YORK	379.0	360.0	:	11.5	16.5
NORTH CAROLINA	115.0	40.0	:	10.5	13.0
OHIO	115.0	63.4	:	17.0	22.1
OREGON	120.0	77.0	:	15.0	12.5
PENNSYLVANIA	210.0	136.0	:	16.1	17.4
SOUTH CAROLINA	10.0	17.0	:	13.7	18.7
UTAH	44.5	26.5	:	14.0	16.0
VERMONT	38.0	35.0	:	19.0	22.0
VIRGINIA	136.0	182.0	:	15.5	14.6
WASHINGTON	1,590.0	2,440.0	:	20.4	18.6
WEST VIRGINIA	99.5	87.7	:	15.3	16.8
WISCONSIN	41.5	41.5	:	18.0	21.0
OTHER STATES	77.7	81.2	:	17.4	21.4
<b>UNITED STATES</b>	<b>4,227.7</b>	<b>4,533.1</b>	<b>:</b>	<b>17.3</b>	<b>19.1</b>
<b>PROCESSED</b>	MILLION POUNDS			DOLLARS PER TON	
CALIFORNIA	460.0	298.0	:	98.00	115.00
COLORADO	42.0	6.4	:	76.00	78.80
CONNECTICUT	10.5	10.5	:	131.00	133.00
IDAHO	46.0	28.0	:	96.00	87.80
ILLINOIS	31.5	26.0	:	98.00	119.00
INDIANA	19.0	10.5	:	80.00	105.00
KANSAS	1.5	-	:	70.00	-
KENTUCKY	2.0	.4	:	64.00	130.00
MAINE	15.5	15.0	:	98.00	117.00
MARYLAND	35.0	38.0	:	118.00	123.00
MASSACHUSETTS	23.0	24.0	:	116.00	143.00
MICHIGAN	635.0	475.0	:	101.00	129.00
MISSOURI	10.3	3.8	:	88.00	105.00
NEW HAMPSHIRE	11.0	12.0	:	100.00	112.00
NEW JERSEY	45.0	63.0	:	124.00	123.00
NEW YORK	700.0	540.0	:	89.00	118.00
NORTH CAROLINA	160.0	80.0	:	101.00	124.00
OHIO	30.0	26.6	:	84.00	124.00
OREGON	40.0	28.0	:	110.00	104.00
PENNSYLVANIA	375.0	484.0	:	112.00	113.00
SOUTH CAROLINA	5.0	13.0	:	110.00	131.00
UTAH	10.5	7.5	:	80.00	120.00
VERMONT	9.0	13.0	:	116.00	119.00
VIRGINIA	252.0	268.0	:	135.00	126.00
WASHINGTON	460.0	720.0	:	105.00	95.60
WEST VIRGINIA	130.5	142.3	:	111.00	136.00
WISCONSIN	16.5	13.5	:	81.00	99.30
OTHER STATES	32.3	27.7	:	121.00	133.00
<b>UNITED STATES</b>	<b>3,608.1</b>	<b>3,374.2</b>	<b>:</b>	<b>103.00</b>	<b>116.00</b>

1/Missing data included in other states to avoid disclosure of individual operations.



**APPLES COMMERCIAL CROP PROCESSED UTILIZATION 1/**  
(By Crop Reporting Board, Statistical Reporting Service, USDA)

USE AND STATE	QUANTITY		:	PRICE PER TON	
	1985	1986		1985	1986
<b>CANNED</b>	MILLION POUNDS			DOLLARS PER TON	
CALIFORNIA	100.0	49.0	:	135.00	142.00
MARYLAND	22.0	17.8	:	138.00	128.00
MICHIGAN	185.0	140.0	:	129.00	138.00
NEW YORK	280.0	275.0	:	110.00	130.00
NORTH CAROLINA	59.4	17.0	:	126.00	162.00
PENNSYLVANIA	234.1	319.4	:	135.00	124.00
VIRGINIA	146.5	120.0	:	164.00	138.00
WASHINGTON	80.0	100.0	:	129.00	126.00
WEST VIRGINIA	58.6	75.3	:	140.00	144.00
OTHER STATES	89.8	65.5	:	137.00	134.00
<b>UNITED STATES</b>	<b>1,255.4</b>	<b>1,179.0</b>	<b>:</b>	<b>132.00</b>	<b>132.00</b>
<b>JUICE &amp; CIDER</b>					
CALIFORNIA	280.0	216.0	:	76.00	105.00
KENTUCKY	2.0	.4	:	64.00	130.00
MARYLAND	11.7	16.0	:	77.00	114.00
MASSACHUSETTS	19.7	22.4	:	101.00	138.00
MICHIGAN	340.0	210.0	:	72.00	104.00
NEW HAMPSHIRE	9.6	11.1	:	95.00	112.00
NEW JERSEY	21.7	31.4	:	82.00	114.00
NEW YORK	359.0	230.0	:	66.00	102.00
NORTH CAROLINA	100.4	63.0	:	86.00	114.00
OHIO	26.0	18.0	:	80.00	118.00
OREGON	16.0	9.5	:	77.00	77.00
PENNSYLVANIA	136.1	155.0	:	74.00	90.00
VIRGINIA	66.5	80.0	:	76.00	100.00
WASHINGTON	236.0	430.0	:	78.00	77.00
WEST VIRGINIA	58.2	32.7	:	74.00	114.00
OTHER STATES	159.2	122.1	:	79.00	103.00
<b>UNITED STATES</b>	<b>1,842.1</b>	<b>1,647.6</b>	<b>:</b>	<b>75.00</b>	<b>96.60</b>
<b>FROZEN</b>					
MARYLAND	1.1	4.0	:	160.00	142.00
MICHIGAN	108.0	110.0	:	142.00	168.00
NEW YORK	26.0	-	:	126.00	126.00
PENNSYLVANIA	2.0	4.8	:	152.00	138.00
WEST VIRGINIA	13.2	34.2	:	144.00	138.00
OTHER STATES	44.0	104.3	:	137.00	136.00
<b>UNITED STATES</b>	<b>194.3</b>	<b>257.3</b>	<b>:</b>	<b>139.00</b>	<b>150.00</b>
<b>DRIED</b>					
CALIFORNIA	80.0	33.0	:	128.00	140.00
NEW YORK	16.0	-	:	114.00	126.00
OTHER STATES	146.4	166.4	:	137.00	119.00
<b>UNITED STATES</b>	<b>242.4</b>	<b>199.4</b>	<b>:</b>	<b>132.00</b>	<b>123.00</b>
<b>OTHER 2/</b>					
MARYLAND	.2	.2	:	79.00	100.00
MICHIGAN	2.0	15.0	:	94.00	110.00
NEW YORK	19.0	-	:	128.00	134.00
PENNSYLVANIA	2.8	4.8	:	68.00	88.00
VIRGINIA	10.0	-	:	100.00	112.00
WASHINGTON	16.0	-	:	141.00	137.00
WEST VIRGINIA	.5	.1	:	92.00	132.00
OTHER STATES	23.4	70.8	:	107.00	66.00
<b>UNITED STATES</b>	<b>73.9</b>	<b>90.9</b>	<b>:</b>	<b>117.00</b>	<b>125.00</b>

1/Missing data included in other states to avoid disclosure of individual operations.  
2/Includes vinegar, wine, jam, fresh slices for pie making.

**COMBINED RAIL & TRUCK UNLOADS IN SELECTED CITIES**

SEPTEMBER 1987 THRU MARCH 1988

(10,000 LB NEW WEIGHT)

CITY	CA	MD	MI	NE 5/	NJ	NY	NC	OR	PA	VA	WA	WV	OTH	TOTAL
ATLANTA	36	4	57	9	0	38	109	31	49	206	1492	6	164	2201
BALTIMORE 1/	229	70	4	6	7	359	14	23	342	217	2360	80	25	3736
BOSTON	307	0	4	1070	23	542	21	36	25	0	3723	0	47	5798
BUFFALO	4	0	0	0	0	407	0	3	3	0	281	0	0	698
CHICAGO	143	0	1245	40	0	41	18	11	0	0	4700	0	370	6568
CINCINNATI	59	0	816	0	0	3	10	1	0	12	1848	0	222	2971
COLUMBIA	13	0	17	0	0	12	140	9	1	205	455	5	30	887
DALLAS	51	0	24	1	0	126	12	5	0	0	1436	0	198	1853
DENVER	25	0	54	0	0	18	0	0	0	0	2570	0	298	2965
DETROIT	156	0	1019	0	0	2	0	4	0	0	843	0	108	2135
LOS ANGELES	817	0	0	4	0	0	0	642	0	0	12329	0	1850	15642
NEW ORLEANS	104	0	87	0	0	49	30	10	0	6	1405	0	23	1714
NEW YORK 2/	340	0	28	141	113	808	14	252	383	1	7670	0	108	9858
PHILADELPHIA	78	1	11	143	51	133	7	8	599	35	3413	5	152	4636
PITTSBURGH	24	0	6	18	0	248	2	10	339	3	1306	82	30	2068
ST LOUIS	62	0	245	0	0	0	0	4	1	0	1600	0	260	2172
SAN FRANCISCO3/	1085	0	0	2	0	33	0	498	0	0	7670	0	551	9839
SEATTLE	9	0	0	0	0	0	0	40	0	0	3753	0	51	3853
TOTAL	3542	75	3617	1434	194	2819	377	1587	1742	685	58854	178	4487	79590

1/INCLUDES WASHINGTON, D.C.

2/INCLUDES NEWARK, NJ

3/INCLUDES OAKLAND, CA.

4/INCLUDES TACOMA, WA

5/NEW ENGLAND: INCLUDES MAINE, MASSACHUSETTS, CONNECTICUT, NEW HAMPSHIRE, & VERMONT.

**APPLES FOR PROCESSING**  
WEEKLY UTILIZATION (TONS)  
SEPTEMBER 1987-APRIL 1988

WEEK ENDING	APPALACHIAN	WASHINGTON	CALIFORNIA	NEW YORK HUDSON VALLEY
SEPT 19	21,065	14,563	10,836	--
26	11,972	14,980	10,675	--
OCT 3	14,713	13,408	9,626	--
10	15,257	14,167	13,124	--
17	16,549	19,511	12,253	652
24	18,277	16,769	8,016	649
31	17,850	15,858	6,934	990
NOV 7	17,557	20,945	6,344	650
14	16,902	22,580	6,659	793
21	13,978	20,539	4,218	694
28	7,038	16,431	3,052	1,004
DEC 5	8,927	22,265	4,846	800
12	8,374	23,337	3,759	524
19	8,928	18,759	3,842	513
26	3,666	12,864	2,413	513
JAN 2	2,386	12,187	1,410	500
9	8,536	20,544	2,006	517
16	10,222	26,671	3,782	601
23	10,658	23,121	3,660	500
30	9,827	25,389	4,226	560
FEB 6	10,739	23,485	3,281	595
13	10,545	24,842	3,505	542
20	10,636	25,459	3,655	506
27	9,032	23,882	3,262	531
MAR 5	7,597	23,450	3,178	559
12	7,866	22,568	2,807	612
19	7,032	22,421	2,444	528
26	6,523	18,771	1,822	727
APR 2	2,084	18,431	2,698	583
9	3,986	20,393	2,282	542
16	5,725	19,833	2,267	589
<b>*TOTAL</b>	<b>325,447</b>			

\*SOME TOTALS OMITTED DUE TO REPORTING DISCREPANCIES FROM OTHER AREAS.

**COMBINED RAIL AND TRUCK SHIPMENTS FOR U. S. BY AREA (INCLUDING EXPORT)  
WEEKS ENDING SEPTEMBER 5, 1987- APRIL 16, 1988  
(40,000 POUND UNITS)**

<u>WEEK ENDING</u>	<u>APLCHN</u>	<u>AZ</u>	<u>CA</u>	<u>NE</u>	<u>GA</u>	<u>ID</u>	<u>MI</u>	<u>NY</u>	<u>NC</u>	<u>OR</u>	<u>SC</u>	<u>WA</u>	<u>TOTAL</u>
SEPT 5	196	6	175	-	16	35	160	-	149	75	42	1080	1,934
12	55	4	193	30	10	39	198	89	143	90	38	702	1,591
19	101	10	193	41	15	58	207	108	153	81	25	1070	2,062
26	159	12	165	53	5	64	214	133	132	76	17	975	2,005
OCT 3	148	9	122	55	8	82	217	112	141	60	16	1095	2,065
10	151	10	136	61	6	88	220	122	127	72	12	1576	2,581
17	145	6	145	56	-	84	198	119	60	65	-	1585	2,463
24	157	17	144	66	-	54	234	118	22	62	-	1574	2,448
NOV 3	141	8	121	51	-	31	218	106	-	36	-	1757	2,469
7	152	8	125	56	-	44	190	105	-	62	-	1660	2,402
14	136	3	99	54	-	55	172	97	-	52	-	1691	2,359
21	128	4	100	66	-	40	186	127	-	69	-	1889	2,609
28	125	1	100	45	-	40	168	104	-	53	-	1314	1,950
DEC 5	155	2	107	58	-	27	167	111	-	62	-	1695	2,384
12	179	6	105	65	-	34	197	122	-	52	-	2036	2,796
19	141	-	78	67	-	31	176	129	-	72	-	1890	2,584
26	76	13	63	47	-	34	133	94	-	75	-	1703	2,238
JAN 2	66	-	59	37	-	9	109	89	-	48	-	1210	1,627
9	87	13	92	56	-	25	143	109	-	72	-	1344	1,941
16	126	2	109	60	-	25	190	112	-	64	-	1517	2,205
23	108	-	102	69	-	7	211	128	-	83	-	1801	2,509
30	99	-	79	68	-	2	190	126	-	62	-	1904	2,530
FEB 6	121	8	85	73	-	-	189	137	-	93	-	1616	2,322
13	130	-	76	62	-	7	175	116	-	83	-	1428	2,127
20	103	2	86	66	-	14	187	137	-	87	-	1273	1,955
27	113	-	80	63	-	18	176	126	-	56	-	1304	1,936
MAR 5	120	3	61	62	-	20	204	130	-	51	-	1364	2,015
12	114	-	48	69	-	46	199	141	-	69	-	1444	2,130
19	103	-	39	63	-	49	193	148	-	57	-	1535	2,187
26	100	-	54	70	-	55	198	153	-	36	-	1624	2,290
APR 2	90	-	39	61	-	40	193	121	-	10	-	1405	1,959
9	83	-	38	56	-	27	207	116	-	44	-	1435	2,006
16	101	-	40	54	-	30	188	99	-	47	-	1293	1,852
30	80	-	-	-	-	-	-	-	-	-	-	80	
TOTAL	4,089	147	3,258	1,860	60	1,214	6,207	3,784	927	2,076	150	48,839	72,611

**APPALACHIAN DISTRICT TRUCK SHIPMENTS  
(INCLUDING EXPORT)**

Appalachian District truck shipments are shown in units of 1,000 40-pound cartons (40,000 pounds net weight). Shipments were reported on a weekly basis with the first report for the week ending September 5, 1987, and the final report for the week ending April 23, 1988. Shown for comparison are 1985 and 1986 crop shipments.

WEEK ENDING	1985	1986	1987	WEEK ENDING	1985	1986	1988
PRIOR TO SEPT 12	240	288	196	JAN 2	112	94	66
SEPT 12	135	189	55	9	156	123	87
19	151	246	101	16	154	131	126
26	131	262	159	23	152	107	108
				30	138	167	99
OCT 3	209	372	148	FEB 6	152	142	121
10	205	343	151	13	152	153	130
17	196	293	145	20	151	149	103
24	213	339	157	27	139	156	113
31	219	255	140				
NOV 7	174	269	152	MAR 5	142	156	120
14	205	188	136	12	129	138	114
21	242	223	128	19	125	149	103
28	152	168	125	26	117	128	100
DEC 5	184	209	155	APR 2	126	131	91
12	230	245	179	9	116	130	83
19	223	199	141	16	85	116	101
26	87	80	76	23	115	99	80
				30	-	43	-
				TOTAL	5,368	6,486	4,089

**APPALACHIAN DISTRICT EXPORT MOVEMENT  
(CARTONS MOSTLY TRAYPACK--SEPTEMBER 1987-APRIL 1988)**

WEEK ENDING	RED DELICIOUS	GOLDEN DELICIOUS	OTHERS	TOTAL
SEPT 19	3,318	-	-	3,318
26	12,741	4,852	-	17,593
OCT 3	10,099	2,509	-	12,608
10	13,847	2,000	-	15,847
17	4,677	-	-	4,677
24	11,356	1,000	-	12,356
31	4,517	-	-	4,517
NOV 7	6,643	-	-	6,643
14	10,599	1,000	-	11,599
21	8,523	-	-	8,523
28	31,531	-	-	31,531
DEC 5	23,107	-	-	23,107
12	27,862	253	-	28,115
19	6,100	-	-	6,100
26	5,000	-	-	5,000
JAN 2	1,295	-	-	1,295
9	4,600	-	-	4,600
16	1,000	-	-	1,000
23	2,832	-	-	2,832
30	2,582	-	-	2,582
FEB 6	4,371	-	-	4,371
13	886	-	-	886
20	1,637	-	-	1,637
27	1,850	-	-	1,850
MAR 5	950	-	-	950
12	-	-	-	-
19	-	-	-	-
26	815	-	-	815
APR 2	-	-	-	-
9	-	-	-	-
16	831	-	-	831
TOTAL	203,569	11,614		215,183

**WEEKLY F. O. B. PRICE RANGE—APPALACHIAN DISTRICT**

The following tables represent weekly F. O. B. price ranges for regular storage and controlled atmosphere storage fruit. Traypack cartons were mostly 88-113s. Quotations for traypack cartons are for US Combination Extra Fancy & Fancy. Film bag quotations are for US Fancy 2 1/4 inch minimum.

**CARTON TRAYPACK  
REGULAR STORAGE**

Generally 88-113s except for Rome 64-113s.

WEEK BEGINNING	RED DELICIOUS	GOLDEN DELICIOUS	RED STAYMAN	RED ROME	RED YORK	WINESAP
SEPT 9	11.00-12.00	10.00-11.00	-	-	-	-
14	10.50-11.50	9.00-10.00	-	-	-	-
21	10.00-11.00	9.00-10.00	-	-	-	-
28	10.00-11.00	9.00-10.00	-	-	-	-
OCT 5	9.00-10.00	9.00-10.00	-	-	-	-
13	7.00- 8.00	8.00- 9.00	-	8.00- 9.00	-	-
19	7.00- 8.00	8.00- 9.00	14.00-15.00	9.00-10.00	10.00-11.00	-
26	7.00- 8.00	8.00- 9.00	14.00-15.00	9.00-10.00	10.00-11.00	-
NOV 2	7.00	7.00- 8.00	14.00-15.00	8.00- 9.00	10.00-11.00	-
9	6.50	7.50- 8.00	12.00-14.00	8.00	10.00	10.00-11.00
16	6.50	7.50- 8.00	12.00-14.00	8.00	10.00	10.00-11.00
23	6.50	7.50- 8.00	12.00-14.00	8.00- 9.00	10.00-10.50	10.00-11.00
30	6.50	7.50- 8.00	12.00-14.00	8.00- 9.00	10.00-10.50	10.00-11.00
DEC 7	7.00- 7.50	7.50- 8.00	12.00	8.00- 9.00	10.00-10.50	10.00-11.00
14	7.00- 7.50	7.50- 8.00	12.00	8.00- 9.00	10.00-10.50	10.00-11.00
21	6.75- 7.00	7.50- 8.00	12.00	8.00- 9.00	10.00-10.50	10.00-11.00
28	6.75- 7.00	7.50- 8.00	12.00	8.00- 9.00	10.00-10.50	10.00-11.00
JAN 4	6.50- 7.00	7.50- 8.00	11.00-12.00	7.00- 8.00	10.00-11.00	-
11	6.50- 7.00	7.00- 8.00	11.00-12.00	7.00- 8.00	10.00-11.00	-
19	6.50- 7.00	7.00- 8.00	9.00-10.00	7.00- 8.00	10.00-11.00	-
25	6.00- 7.00	7.00- 8.00	9.00-10.00	7.00- 8.00	10.00-11.00	-

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**CONTROLLED ATMOSPHERE STORAGE**

FEB 1	8.00	-	-	-	11.50
8	8.50	-	16.00	9.00-10.00	11.00-11.50
16	8.00- 8.50	9.00-10.00	16.00	9.00-10.00	11.00-11.50
22	8.50	9.00-10.00	16.00	9.00-10.00	11.50
FEB 29-APR 18	8.00- 9.00	9.00-10.00	15.00-17.00	9.00-10.00	11.00-12.00

WEEKLY F. O. B. PRICE RANGE—APPALACHIAN DISTRICT

12-3 POUND  
REGULAR STORAGE

WEEK BEGINNING	RED DELICIOUS	GOLDEN DELICIOUS	RED STAYMAN	RED ROME	RED YORK	WINESAP
SEPT 9	8.00- 9.00	6.50- 7.50	-	-	-	-
14	7.00- 9.00	6.50- 7.50	-	-	-	-
21	7.00- 9.00	6.50- 7.50	-	-	-	-
28	7.00- 9.00	6.00- 7.50	-	-	-	-
OCT 5	6.50- 9.00	6.00- 7.50	-	-	-	-
13	6.00- 7.50	6.00- 7.50	7.00- 8.00	7.00- 8.00	-	-
19	6.00- 7.50	6.00- 7.50	7.50- 8.50	7.50- 8.50	-	-
26	7.50- 8.50	6.00- 7.50	7.50- 8.50	7.50- 8.50	-	-
NOV 2	7.50- 8.50	6.00- 7.50	7.50- 8.50	7.50- 8.50	-	-
9	6.00	6.00	7.00	7.00	7.00	-
16	6.00	6.00	7.00- 7.50	7.00	7.00	-
23	6.00	6.00	7.00- 7.50	7.00	7.00	-
30	6.00- 6.50	6.50- 7.00	7.00- 7.50	7.00	7.00	-
DEC 7	6.00- 6.50	6.50- 7.00	6.00- 6.50	7.00	7.00	-
14	6.00- 6.50	6.50- 7.00	6.00- 6.50	7.00	7.00	-
21	6.00- 6.50	6.50- 7.00	6.00- 6.50	7.00	7.00	-
28	6.00- 6.50	6.50- 7.00	6.00- 6.50	7.00	7.00	-
JAN 4	6.50- 7.00	6.50- 7.00	6.50- 7.00	6.50- 7.00	6.00- 6.50	-
11	6.50- 7.00	6.50- 7.00	6.00- 7.00	6.50- 7.00	6.00- 6.50	-
19	7.00	7.00	6.00- 7.00	6.50- 7.00	6.50- 7.00	-
25	7.00	7.00	6.00- 7.00	6.50- 7.00	6.50- 7.00	-
FEB 1	7.00	-	-	6.50- 7.00	6.50- 7.00	-

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CONTROLLED ATMOSPHERE STORAGE

JAN 19	8.00	7.50- 8.00	-	-	-
25	8.00	7.50- 8.00	-	-	-
FEB 1	8.00	7.50- 8.00	-	7.00- 7.50	7.50
8	8.00	7.50- 8.00	-	7.50- 8.00	7.50
15	8.00	7.50- 8.00	8.00	7.50- 8.00	7.50
22	8.00	7.50- 8.00	8.00	7.50	7.00- 7.50
29	7.00- 8.50	7.50- 8.00	7.00- 8.00	7.00- 8.00	7.00- 7.50
MAR 7	7.00- 8.50	7.00- 8.50	7.00- 8.00	7.00- 8.50	7.00- 7.50
14	7.00- 8.50	7.00- 8.50	7.00- 8.00	7.00- 8.50	7.00- 7.50
MAR 21-APR 22	7.00- 8.00	7.00- 8.00	7.00- 8.00	6.00- 7.00	7.00- 7.50

**APPALACHIAN DISTRICT APPLES—WHOLESALE PRICES IN IMPORTANT TERMINAL MARKETS**

Prices are shown as a weekly range. Grade is generally Combination US Extra Fancy & Fancy for traypack and US Fancy for 12-3 pound film bags.

**ATLANTA**

DATE	RED DELICIOUS	GOLDEN DELICIOUS	ROME
<b>12-3 POUND FILM BAGS</b>			
OCT 26	7.50	-	-
NOV 2	-	-	-
9	7.75	7.00-7.75	7.50-8.50
16	7.75	7.00-7.75	7.50-8.50
23	-	-	-
JAN 30	7.00- 8.75	7.00-7.75	-
DEC 7	7.00- 8.75	7.00-7.75	-
14	7.00- 8.75	7.00-7.75	-
21	-	-	-
28	-	-	-
JAN 4	7.00- 8.75	7.00-7.75	-
11	7.00- 8.00	7.00-8.50	-
19	7.00- 8.00	7.00-8.50	7.50
25	7.00- 8.00	7.00-8.50	7.50
FEB 1	-	-	7.50
8	7.00- 8.50	7.00-8.50	7.50
16	7.00- 8.50	7.00-8.50	7.50
<b>CA STORAGE</b>			
22	8.50- 9.00	7.50-8.50	7.50
29	8.50- 9.00	7.50-8.50	7.50
MAR 7	8.25- 9.00	9.50-9.75	7.50
14	9.75-10.50	-	-
21	9.75-10.50	-	-
28	9.75-10.50	-	-
APR 4	8.25- 8.50	-	8.50
11	8.25- 8.50	-	8.50
18	8.25- 8.50	-	8.50
<b>TRAYPACK</b>			
OCT 26	8.50	-	7.50
NOV 2	-	-	-
9	7.75	-	10.00
16	7.75	-	10.00
23	-	-	-
30	-	-	-
JAN 7	7.75	-	-
14	-	-	10.00
21	-	-	-
28	-	-	-
JAN 4	-	-	10.00
11	-	-	-
19	7.50- 8.50	-	10.50
28	7.50- 8.50	-	10.50
FEB 1	7.50- 8.50	-	10.50
8	7.50- 8.50	-	10.50
16	7.50- 8.50	-	10.50
22	7.50- 8.50	-	10.50
29	7.50- 8.50	-	10.50
MAR 7	7.50- 8.50	-	10.50

TERMINAL MARKET PRICES (CONTINUED)

BALTIMORE

DATE	RED DELICIOUS	GOLDEN DELICIOUS
<b>12-3 POUND FILM BAGS</b>		
OCT 5	7.00- 7.50	7.00- 7.50
12	-	-
19	7.00- 7.50	7.00- 7.50
26	-	-
NOV 2	7.00- 7.50	7.00- 7.50
9	-	-
16	-	-
23	7.00	7.00
30	7.00	7.00
DEC 7	7.00	7.00
14	7.00	7.00
21	7.00	7.00
28	-	-
JAN 4	7.00	-
11	6.50- 7.00	6.50- 7.00
19	6.50- 7.00	6.50- 7.00
25	6.50	6.50
FEB 1	-	-
8	-	-
16	7.50- 8.00	7.50- 8.00
22	7.50- 8.00	7.50- 8.00
29	7.50- 8.00	7.50- 8.00

DATE	RED DELICIOUS	GOLDEN DELICIOUS
<b>TRAYPACK</b>		
SEPT 28	8.00-11.00	11.00-12.00
OCT 5	10.00	10.00
12	-	-
19	9.00	9.00
26	-	-
NOV 2	8.00- 9.00	8.00- 9.00
9	-	-
16	-	-
23	8.00- 9.00	8.00- 9.00
30	8.50- 9.00	-
DEC 7	8.00- 9.00	-
14	8.00- 9.00	-
21	9.00	-
28	-	-
JAN 4	9.00	-
11	-	-
19	-	-
25	-	-
FEB 1	-	-
8	8.00- 8.50	-
16	8.50- 9.00	-
22	8.50	-
29	8.50- 9.00	-

CA STORAGE

MAR 7	10.00	10.00
14	10.00	10.00
21	10.00	10.00
28	10.00	10.00
APR 4	10.00	10.00
11	10.00	10.00
18	10.00	10.00

MAR 7	10.00	-
14	10.00	-
21	10.00-11.00	-
28	10.00-11.00	-
APR 4	10.00-11.00	-
11	10.00	-
18	10.00	-

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NEW YORK

DATE	RED DELICIOUS	GOLDEN DELICIOUS
<b>12-3 POUND BAGS</b>		
FEB 2	7.00- 8.00	7.50- 8.00
9	8.00	7.50- 8.00
16	7.00- 8.00	7.00- 8.00
22	7.00- 8.00	7.00- 8.00
29	7.00- 8.50	-
MAR 7	8.50- 9.00	-
14	-	-
21	-	-
28	10.00	10.00

DATE	RED DELICIOUS	GOLDEN DELICIOUS	RED ROME
<b>TRAYPACK</b>			
OCT 5	10.00-12.00	12.00	-
12	-	-	-
19	11.00-12.00	12.00	-
26	11.00-12.00	12.00	10.00-12.00

DATE	RED DELICIOUS	GOLDEN DELICIOUS	RED ROME
<b>CA STORAGE</b>			
FEB 1	10.00	-	10.00-12.00
8	-	-	12.00
16	10.00-12.00	-	11.00-12.00
22	10.00-12.00	-	11.00-12.00
29	9.00-10.00	-	12.00
MAR 7	10.00	-	12.00
14	9.00-10.00	10.00-11.00	13.00-14.00
21	-	-	13.00-14.00
28	-	-	-
APR 4	-	-	12.00
11	-	-	12.00
18	-	-	12.00



PITTSBURGH

DATE	RED DELICIOUS	GOLDEN DELICIOUS	ROME	STAYMAN
<b>12-3 POUND FILM BAGS</b>				
SEPT 28	6.50- 7.50	6.50- 7.50	-	-
OCT 5	7.00- 8.00	7.00- 8.00	-	-
12	7.00	7.00- 7.50	8.00	-
19	6.00- 7.50	6.00- 7.50	-	6.00
26	7.00- 7.50	7.50	7.00	7.00
NOV 2	6.00- 8.00	-	6.00- 8.00	6.00
9	6.00- 8.00	6.00- 8.00	7.00	6.00- 7.00
16	7.00	7.00- 8.00	7.00	7.00
23	7.00- 8.00	7.00- 8.00	7.00- 8.00	7.00- 8.00
30	6.00	-	6.00	6.00
DEC 7	6.00- 7.00	8.00	7.00	6.00- 7.00
14	6.00- 7.00	7.50- 8.00	7.00	-
21	7.00	7.00	7.00	7.00
28	7.00	7.00	7.00	7.00
JAN 4	8.00	8.00	8.00	8.00
11	7.00- 8.00	7.00- 8.00	7.00- 8.00	7.00- 8.00
19	7.00- 8.00	7.00- 8.00	7.00- 8.00	7.00- 8.00
25	7.00- 7.50	7.50- 8.00	7.50	-
FEB 1	7.00- 8.00	8.00	7.00- 7.50	-
<b>CA STORAGE</b>				
8	9.00- 9.25	9.00- 9.25	-	-
16	7.00- 7.50	-	7.50	-
22	9.25- 9.75	9.25- 9.75	9.25- 9.75	-
29	9.25-10.00	-	9.75	9.25
MAR 7	9.25- 9.75	9.25- 9.75	9.25- 9.75	-
14	9.25- 9.75	9.25- 9.75	9.25- 9.75	9.25- 9.75
21	9.25- 9.75	9.25- 9.75	9.25- 9.75	9.25- 9.75
28	9.00- 9.75	9.00- 9.75	9.00- 9.75	9.00- 9.75
APR 4	9.00- 9.75	9.00- 9.75	9.25- 9.75	-
11	9.75	- 9.75	9.75	-
18	9.75	9.75	9.75	-
<b>TRAYPACK</b>				
SEPT 21	11.50-13.50	-	-	-
28	9.00	9.00	-	-
OCT 5	9.00-10.00	-	-	-
12	9.00-10.00	9.00	-	-
19	8.00	8.00	-	-
26	8.00- 9.00	9.00	-	-
NOV 2	8.00-10.00	8.00	-	-
9	8.00-10.00	7.50	8.00	-
16	-	-	-	-
23	8.00	8.00	8.00	8.00- 9.00
30	-	-	-	-
DEC 7	-	-	-	-
14	-	-	9.00	7.00
21	8.00	-	-	-
28	8.00	-	-	7.00
JAN 4	7.00- 8.00	8.00	-	7.00
11	8.00	8.00	8.00	-
19	8.00	8.00	8.00	-
25	-	-	-	-
<b>CA STORAGE</b>				
FEB 1	10.75	10.75	-	-
8	10.75	12.25	-	-
16	-	-	-	-
22	10.75	10.75-12.25	-	-
29	10.75	10.75-12.25	11.25	-
MAR 7	10.75	12.25	-	-
14	10.75	12.25	-	-
21	10.00-10.50	12.25	-	-
28	-	12.25	12.25	-
APR 4	-	12.25	12.25	-
11	-	12.25	12.25	-
18	-	12.00	12.00	-

**PHILADELPHIA**

DATE	RED DELICIOUS	GOLDEN DELICIOUS	ROME	STAYMAN
<b>12-3 POUND FILM BAGS</b>				
SEPT 21	7.20-10.00	8.50	-	-
28	8.50- 9.00	8.50	-	-
OCT 5	7.50- 8.00	-	-	-
12	7.50- 8.00	-	-	-
19	7.50- 8.00	-	-	8.00- 8.50
26	7.50- 8.00	8.00- 9.00	8.00	8.00- 8.50
NOV 3	7.00- 7.50	8.00- 9.00	8.00	8.00- 8.50
9	7.00- 7.50	8.00- 9.00	8.00	8.00- 8.50
16	7.00- 7.50	-	8.00	8.00- 8.50
23	7.00	8.00	8.00	8.00
30	7.00	8.00	8.00	8.00
DEC 7	7.00	8.00	8.00	-
14	8.00	8.00-10.00	8.00	7.00- 8.00
21	8.00	8.00	8.00	-
28	8.00	8.00	8.00	-
JAN 4	7.50- 8.50	8.00	-	-
11	7.50- 8.50	8.00	-	-
19	7.50- 8.00	-	7.00	-
25	7.50- 8.00	8.00	7.00	7.00- 8.00
FEB 1	PRICES UNAVAILABLE DUE TO STRIKE ON PHILADELPHIA DOCKS			
7	-	-	-	8.00
<b>CA STORAGE</b>				
MAR 14	- 8.00	9.50	-	9.00
21	7.20- 7.80	9.50-10.50	-	9.00
28	-	10.00	-	-
APR 4	7.00- 7.80	-	-	-
11	-	-	-	-
<b>TRAYPACK</b>				
SEPT 21	8.00-10.00	8.00- 9.00	-	-
28	9.00-12.00	9.00-11.00	-	-
OCT 5	7.00- 9.00	8.00- 9.00	-	-
12	8.00-10.00	-	-	-
19	8.00- 9.00	-	-	-
26	7.00- 8.00	-	-	-
NOV 2	7.00- 9.00	10.00	16.00-17.00	-
9	7.00- 9.00	10.00	15.00-16.00	-
16	-	-	-	-
23	7.00- 9.00	10.00	15.00- 16.00	-
30	6.00- 8.00	10.00	15.00- 16.00	-
DEC 7	6.00- 8.00	10.00	15.00- 16.00	-
14	-	-	-	-
21	6.00- 8.00	10.00	15.00-16.00	-
28	8.00	10.00	15.00-16.00	-
JAN 4	8.00	-	12.00-14.00	-
11	8.00	9.00-10.00	12.00-14.00	-
19	8.00	-	12.00-14.00	-
25	8.00	9.00-10.00	12.00	-
<b>CA STORAGE</b>				
MAR 7	-	-	-	-
14	-	10.00-11.00	-	-
21	-	-	-	-
28	-	-	-	-
APR 4	8.00	-	-	-

## DEFINITIONS OF TERMS

**TOTAL PRODUCTION** - Is the quantity actually harvested plus quantities which would have been acceptable for fresh market or processing but were not harvested because of economic reasons or natural reasons.

**UTILIZED PRODUCTION** - Is the amount sold plus the quantities used at home or held in storage.

**UNUTILIZED PRODUCTION** - Is the difference between total and utilized production which is fruit not harvested for economic or natural reasons and harvested fruit not sold or utilized.

**UTILIZATION** - refers to first utilization, not necessarily final utilization. For example, frozen fruit includes some fruit that may be later used for making preserves. Grade-outs for fresh market fruit which are processed are included in the processing quantity. Fruit grade-out from canning or freezing and utilized for juice is included with juice.

**APPLES, COMMERCIAL CROP** - orchards of 100 or more bearing age trees.

**PRICES** - are a season average for all methods of sale. For a crop sold for both fresh market and processing, the season average price is a weighted average of the fresh and processing price.

Prices for fresh fruit are the average prices producers receive at the point of first sale. This is commonly referred to as the average price as sold. Since the point of first sale is not the same for all producers, prices for the various methods of sale are weighted by the proportionate quantity sold. For example, if in a given State part of the fruit is sold f.o.b. packed by growers, part is sold as bulk fruit at the packinghouse door, and some is sold retail at roadside stands, the fresh fruit average price as sold is a weighted average of the average price for each method of sale. The exception is fresh fruit sales in California, Washington and Oregon which are equivalent returns at packinghouse door. The equivalent packinghouse returns represent adjusted prices.

F.O.B. packed prices are adjusted to an equivalent incoming packinghouse door price by subtracting all costs that accumulate between the incoming packinghouse door and the f.o.b. price. These costs include trading, packing, inspecting fees, selling and other costs. Prices for fruit sold for processing are equivalent returns for fruit delivered to the processing plant door.

Crop value estimates in this report cover the marketing season or crop year and should not be confused with cash receipts for these crops which are on a calendar year. The following procedure is used to compute State values for all commodity groups:

### STATE VALUE COMPUTATION PROCEDURE

FRESH MARKET VALUE	=	Fresh Market SAP	X	Fresh Market Utilization
PROCESS MARKET VALUE	=	Process Market SAP	X	Process Market Utilization
"ALL" SALES VALUE	=	Fresh Market Value	+	Process Market Value
"ALL" SALES SAP	=	<u>All" Sales Value</u>		
				"All" Sales Utilization

For commodities with components not identified by market channel, substitute breakdown name for fresh/processing market and use the same procedure. The procedure used for computation of U.S. season average prices follows:

### U. S. SAP COMPUTATION PROCEDURE

FRESH MARKET SAP	=	<u>Fresh Market Value for all States</u>		
				Fresh Market Utilization for all States
PROCESS MARKET SAP	=	<u>Process Market Value for all States</u>		
				Process Market Utilization for all States
"All" Sales SAP	=	<u>Sales Value for all States</u>		
				Sales Utilization for all States